

ORACLE®

# Installed Base Program: Oracle Consulting

18-Dec-2018 – Neuilly Sur Seine

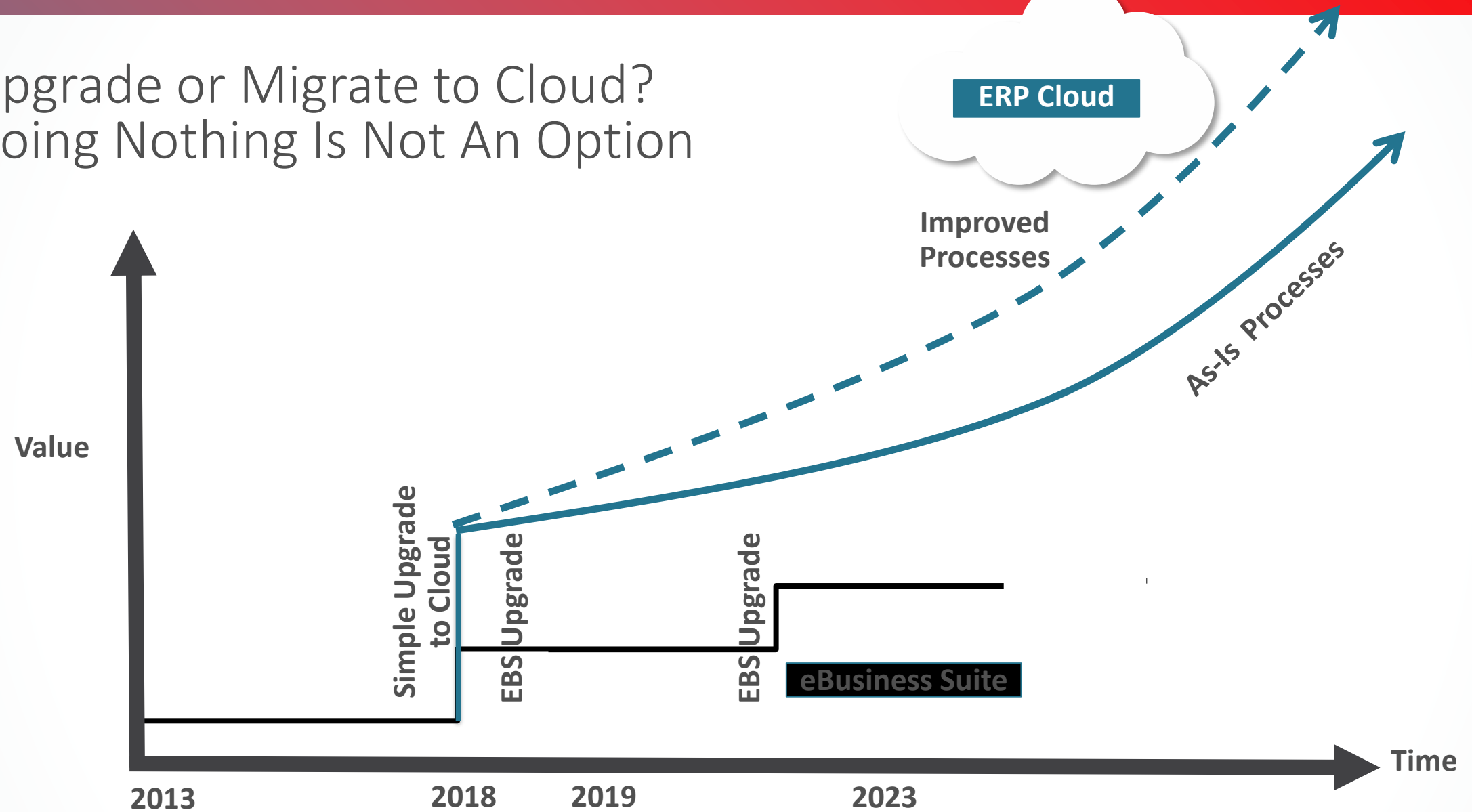


# soar

Powered by True Cloud Method

CLOUD UPGRADE OFFERING

# Upgrade or Migrate to Cloud? Doing Nothing Is Not An Option



# Why Soar?

It's easy. It makes business sense. And it's the **last upgrade you'll ever do.**



## *Automation Means Innovation*

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Now it's an automated upgrade, and it's the last upgrade you'll ever do. We've focused on the technology so you can focus on your business.



## *Low Cost, High Speed*

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Implement in 3–6 months.

Redirect your time and funds toward innovation.



## *Ease and Transparency*

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Our mobile-friendly app guides and measures your upgrade progress, transforming the implementation experience.

# Get Ready to Soar to the Cloud!

The Automated Upgrade Proposition:

## Rapid Upgrade Tools



Evaluator, Configuration  
Analyzer, Auto Configurator  
& Data Migration



## Accelerated Upgrade



With Oracle Soar, it will  
be the last upgrade  
you'll ever do



## Oracle Commitment



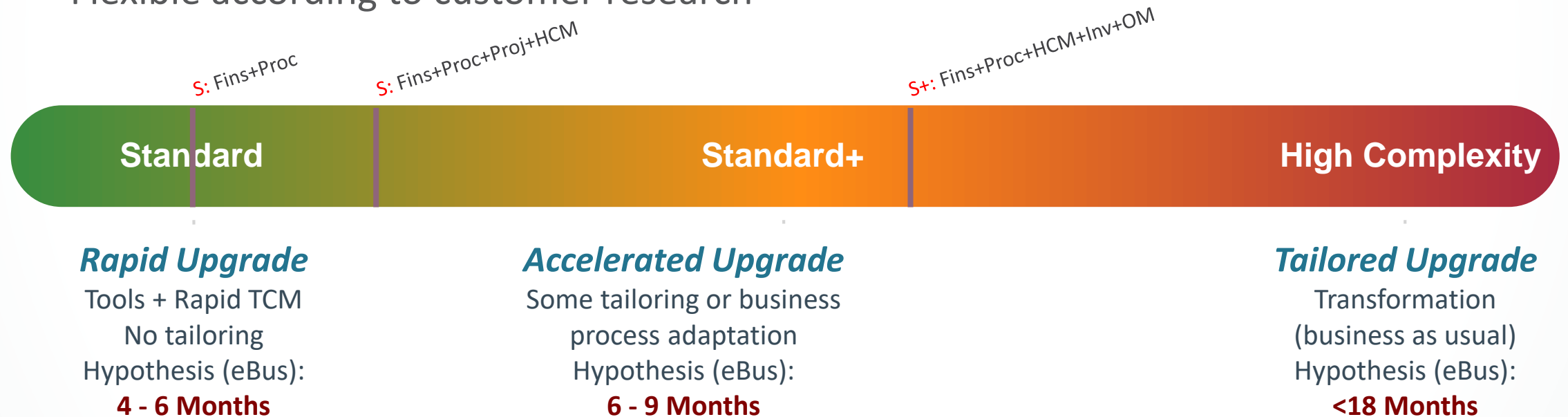
Bringing the best of  
Oracle together

Reduction of time and cost by up to 30%

# Segmentation Continuum

- Starting point to understand installed base
- Assesses the complexity of the customer footprint
- Basis for consulting/licence estimates
- Flexible according to customer research

- Users
  - Business Units
  - Countries
  - Database size
  - Project phasing
  - Industry
- Assessment Criteria



# Automated vs. Tailored upgrade

## *Low Cost, High Speed*

A complete set of packaged solutions reduce your upgrade costs and improve delivery predictability, freeing up time and funds for innovation.

Low Cost,  
High  
Speed!

### **Automated Upgrade**

*New, Simple & Intelligent*

Est. Timeline:

3-6 Months



UTILITY



AUTOMATED  
TCM

### **Tailored Upgrade**

*Automated with Extensions*

Est. Timeline:

12-18 Months



AUTOMATED  
UPGRADE

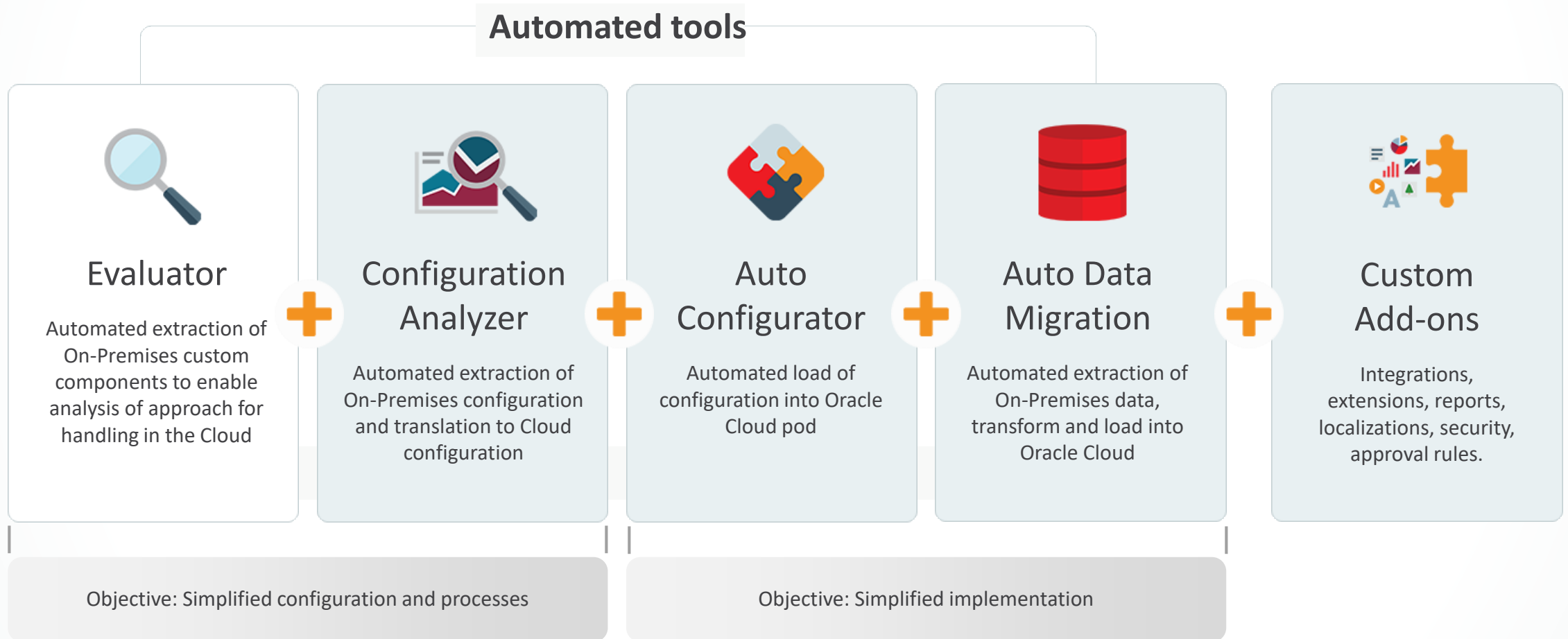


TAILORING &  
BUSINESS PROCESS  
ADAPTATION



# Rapid Upgrade Tools

The objective of this program is to reuse the existing investment of the configuration of the Oracle application and migrate this across to the cloud. These Soar tools make this easier, faster and more predictable.



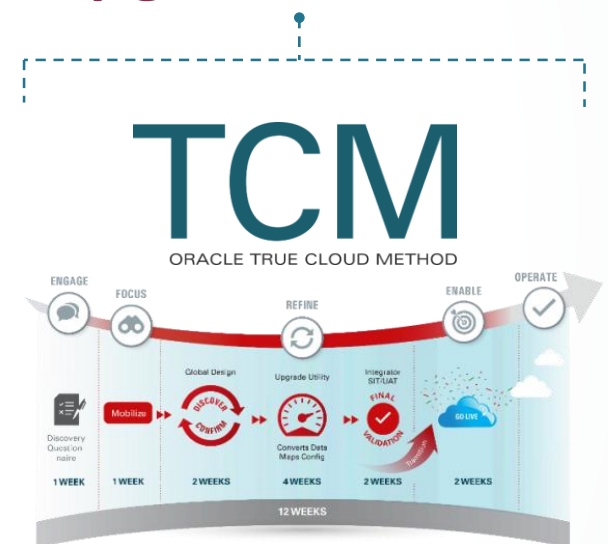
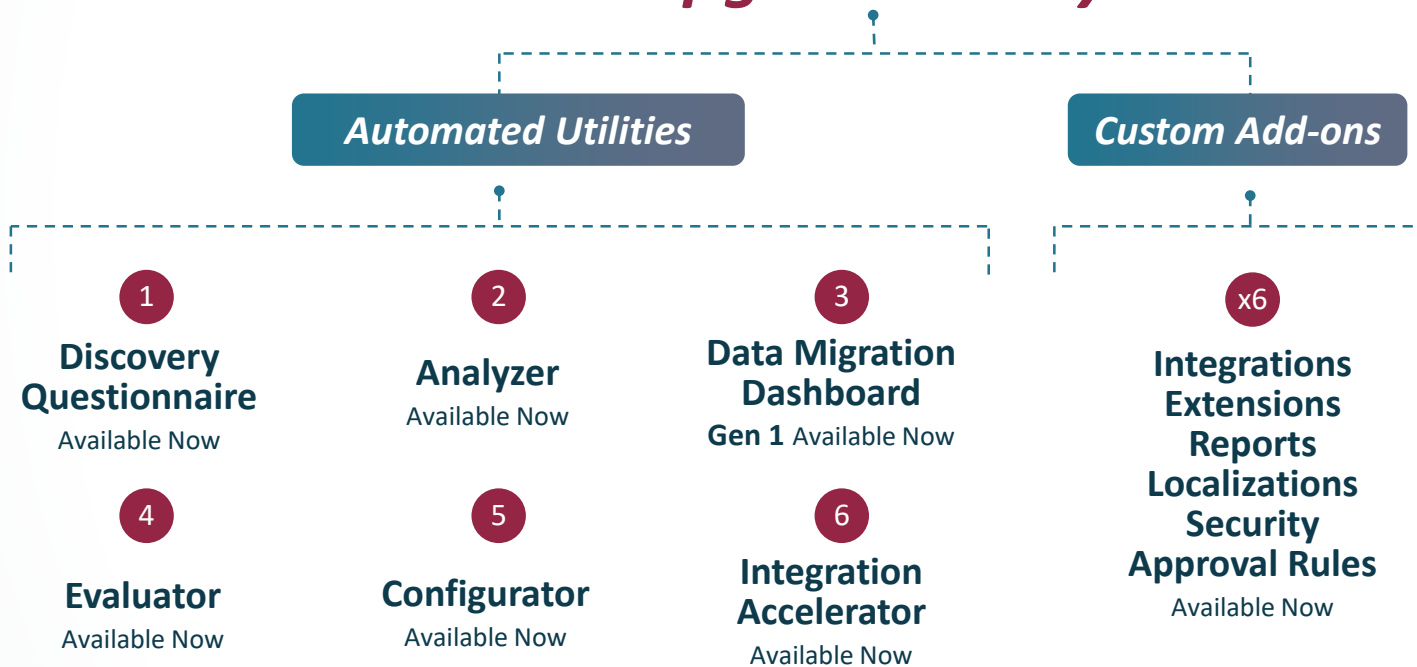
# What's Included - ERP



## ERP Automated Upgrade Utility



## Automated Upgrade Process

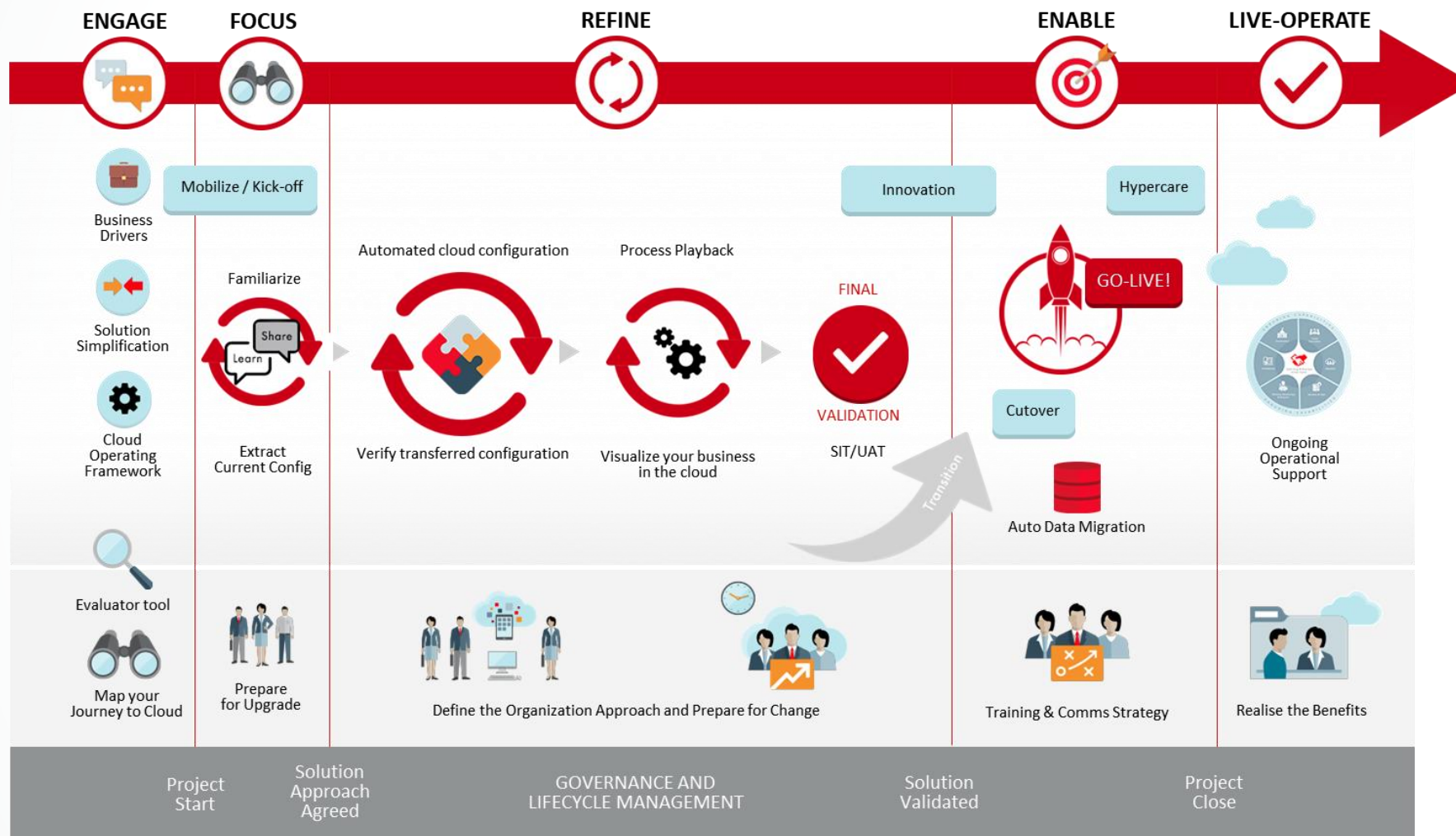


**Powered by Automated TCM**  
Available Now

*We've automated the work so you can reap the value.*



# Accelerated Upgrade



Included in our project is an innovation component, e.g. chatbot

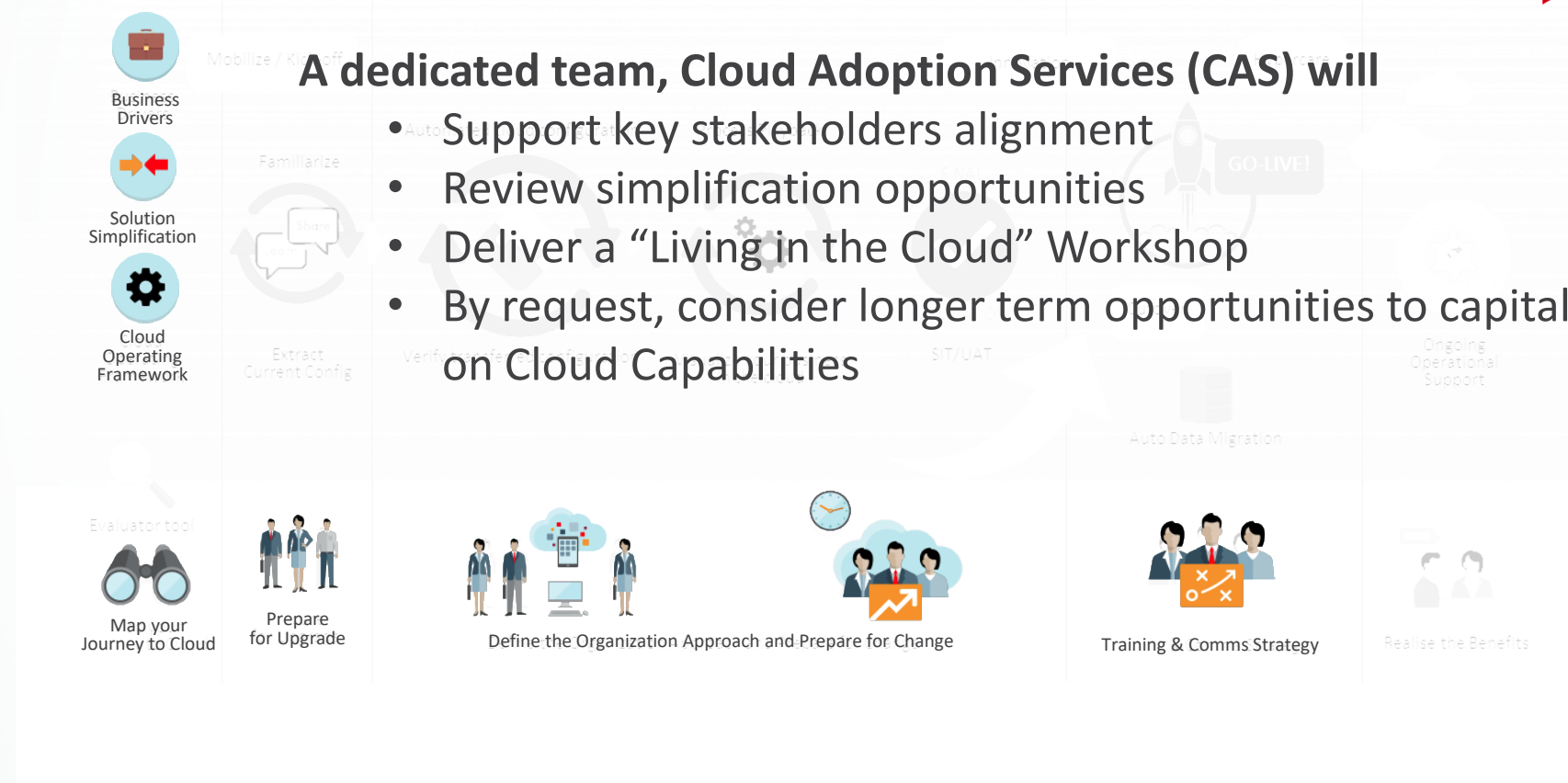
If you choose Oracle Soar, it will be the last upgrade you'll ever do

# Accelerated Upgrade



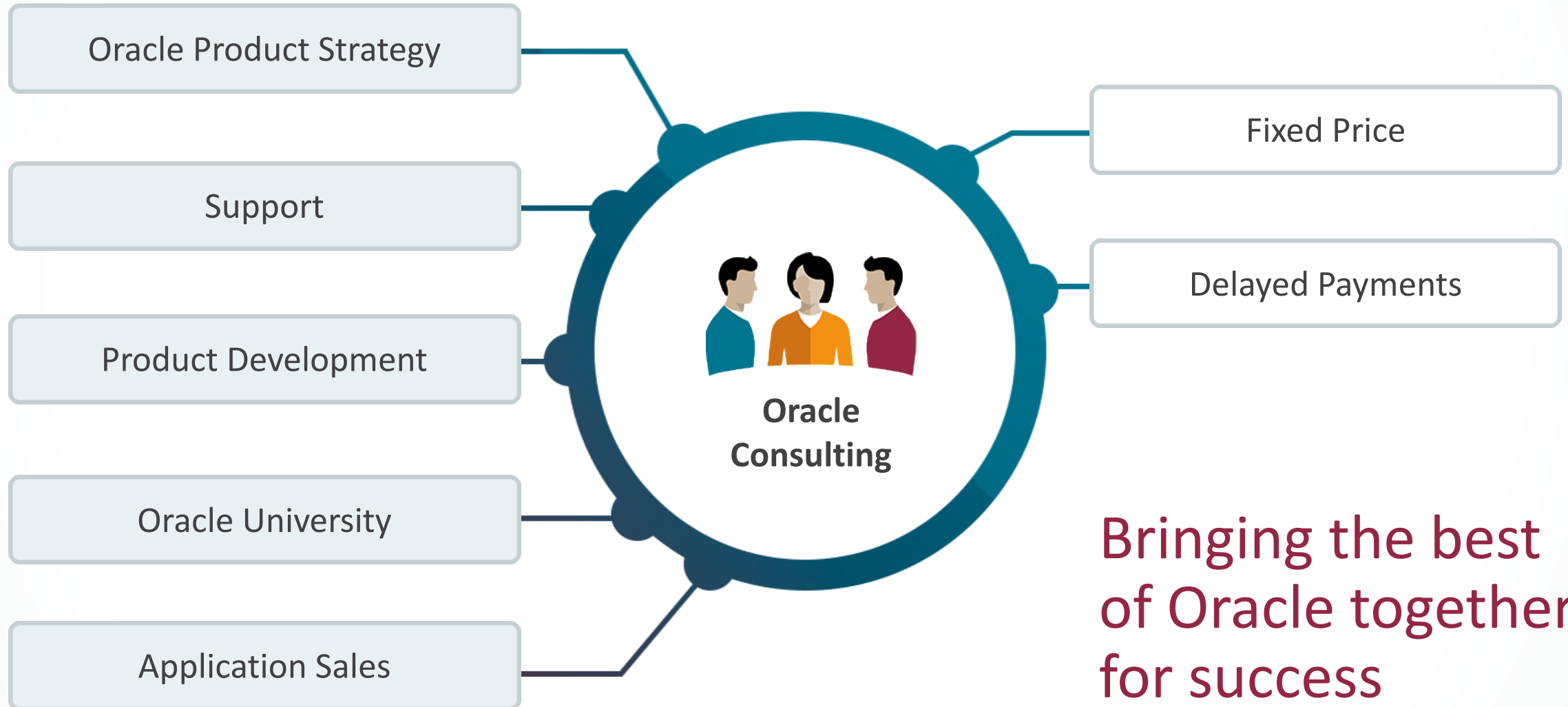
**A dedicated team, Cloud Adoption Services (CAS) will**

- Support key stakeholders alignment
- Review simplification opportunities
- Deliver a “Living in the Cloud” Workshop
- By request, consider longer term opportunities to capitalize on Cloud Capabilities



If you choose Oracle Soar, it will be the last upgrade you'll ever do

# Oracle Commitment



Bringing the best  
of Oracle together  
for success



# 30%

Reduce the time  
& cost of cloud  
migration by  
up to **30%**

## Delivers Customer Success

# Split of work between OC & Partners



ORACLE®

Upgrade to ERP Cloud  
with SOAR assets & tools



Impacts on legacy  
systems & customer's ETL



Change management



Geographical and  
organizational  
deployments



Functional scope  
extensions



Functional maintenance

Short terms

longer terms

Q

&

A

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