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On the Journey Together

You Told Us What Your "Modern" Applications Would Be Like



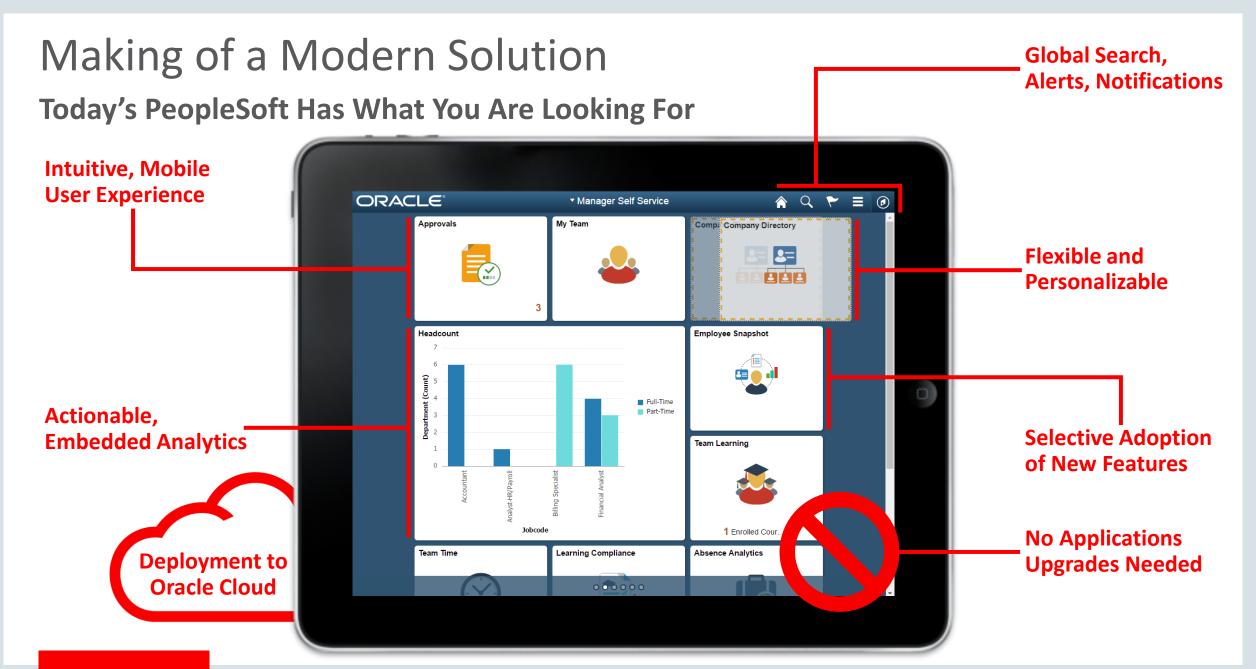
Simple, Intuitive, Mobile User Experience



Agile Innovation of Business Functions



Low Cost, Responsive Development Operations



The State of Today's PeopleSoft

Strong Customer Adoption Driven by Continued Investment and Long-Term Support



2030 support "through at least"



4xa year updates
are delivered



12 – 18 rolling month roadmap









The State of Today's PeopleSoft

Strong Customer Adoption Driven by Continued Investment and Long-Term Support



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Long-Term Investment and Support

Committed to Customers, Innovation, Existing Products*

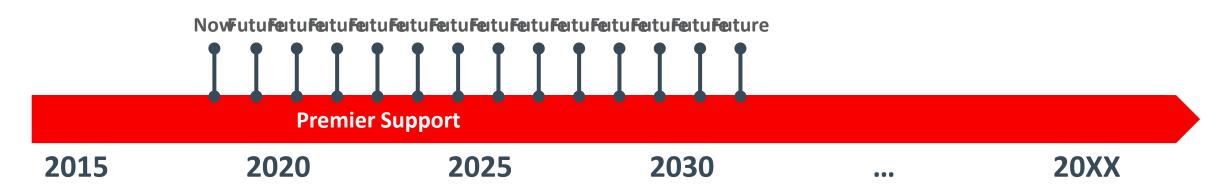
No plans to end investment or support

Premier Support "through at least" 2030

Rolling 10+ years of Premier Support



Enabling customers to *confidently* maximize and expand their existing Oracle application investments with ample time for future planning based on Oracle's *commitment* to support its existing applications via a *stable* and *predictable long term* support policy.



At Least a Decade of Oracle Premier Support





Today's PeopleSoft Mode of Delivery and Consumption

PeopleSoft Selective Adoption Enabled by the PeopleSoft Update Manager



In a world without upgrades your business systems are agile and responsive.





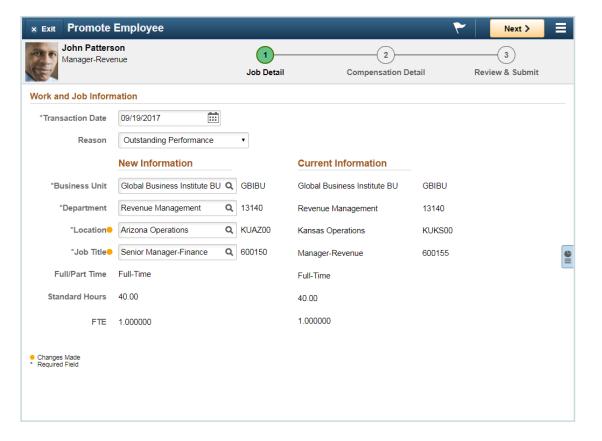
Continuous innovation with new features and maintenance delivered frequently.



You're in control and decide what changes to apply and when to apply them.



Selective Adoption in Action Investment in Impactful New Capabilities



Innovations in HR Self-Service

- Managers were looking for a simple, intuitive way to execute tasks when managing their team.
- Guided, question based compound transactions using Fluid UI and configurable Activity Guides.
- Initial delivery in HCM PI 8 (Oct '14); enhanced in 14 subsequent PI's up to PI 24 (Oct '17).

Adoption

40+ organizations live with 20 more in progress.























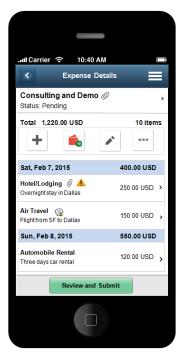


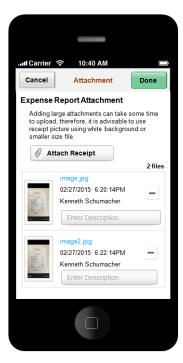




Selective Adoption in Action Investment in Impactful New Capabilities







Innovations in Expense Reporting

- Mobile employees required a highly productive, consumer internet like expense reporting process.
- Redesign of Expenses using Fluid UI in conjunction with Fluid UI approvals.
- Initial delivery in FSCM PI 19 (Jun '16); enhanced in PI 22 (Dec '16) and PI 24 (Jun '17) and PI 25 (Sept '17)

Adoption

• 70+ organizations live or implementing.







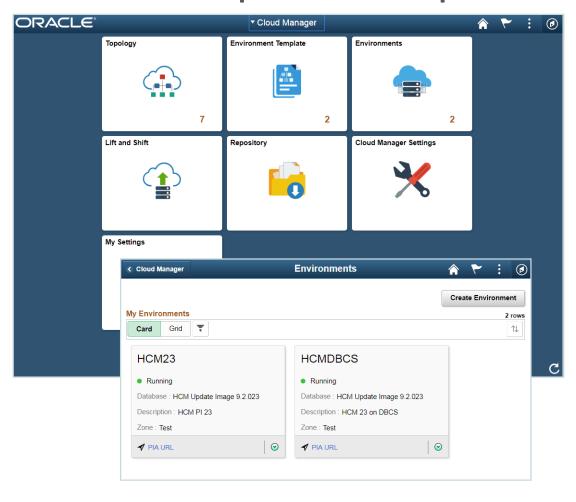








Selective Adoption in Action Investment in Impactful New Capabilities



Innovations in Cloud Deployment

- Customers sought lower operational costs associated with owning and operating PeopleSoft.
- New Cloud Manager solution for simplified environment management on the Oracle Cloud.
- Initial delivery in CM PI 3 (Feb '17); enhanced in PI 4 (Jun '17) and PI 5 (Sep '17) and more soon.

Adoption

• 100+ organizations leveraging Oracle Cloud for PeopleSoft.



















Breaking Down Cloud Deployment

On Premise is Now Any Premise with PeopleSoft's Flexible Choice of Deployment



Deploy Anywhere: Oracle Cloud, On-Premise, or Hybrid

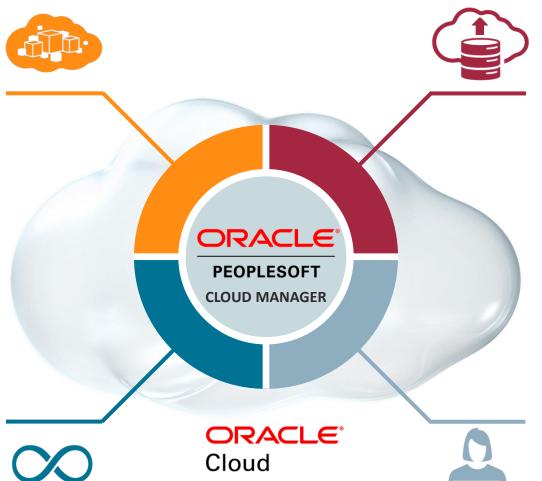


Breaking Down Cloud Deployment

Deploying PeopleSoft to Oracle Cloud with PeopleSoft Cloud Manager

Cloud Computing

- Elastic scaling based on demand
- Compute, Storage, Networking, Database as a Service, more...
- Industry leading secured environments



Migrate to Oracle Cloud

- Lift and Shift existing environments to Oracle Cloud
- Migration of your configuration, data, and customizations
- Backup and restore to Oracle Cloud

Life Cycle Management

- Subscription to update release channels
- Complete environment management
- Application & PeopleTools patching

Self Service Provisioning

- Template driven provisioning enables business users
- On-demand environments for specific use cases
- Unique topology definitions



Breaking Down Cloud Deployment

Where Do You Start?
Demo and Update Manager

Environments

What's on the Oracle Cloud?





Demo from the Oracle Cloud Marketplace



Update Manager Source

What's on Premise?





Dev/Test/Staging/Training



Production

What's it Means to You?

Immediately assess the latest PeopleSoft capabilities.

Non-Production Environments

What's on the Oracle Cloud?





Dev/Test/Staging/Training

What's on Premise?





Production PeopleSoft

What's it Means to You?

Business agility and cost savings.

Learn more at the <u>PeopleSoft on Oracle</u>
<u>Cloud</u> concept page and contact your
Technology sales representative.

All (including Production) Environments

What's on the Oracle Cloud?





Non-Production PeopleSoft



Production PeopleSoft

What's on Premise?





Non-PeopleSoft

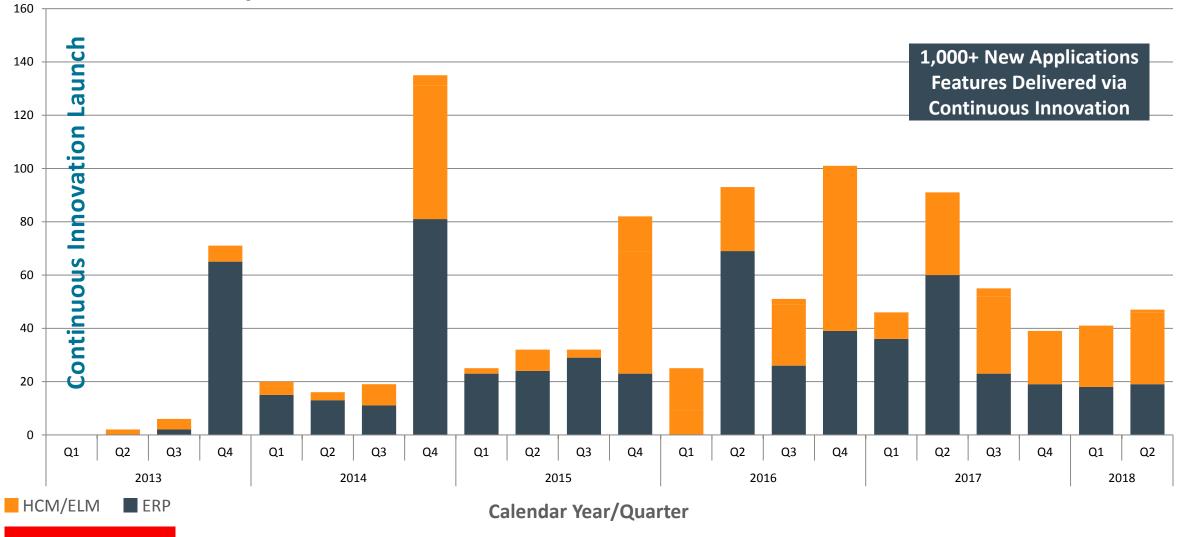
What's it Means to You?

Greater business agility, cost savings, and lower risk



Continuous Innovation in Action

Investment in PeopleSoft Over Time



Continuous Innovation in Action

Notable Deliverables Over the Last Year

HCM

ERP

CRM (8)

Image 14 Jul 2017

ELM (6)

Image 16 Jul 2017

23 New Features

- Onboarding
- Dotted Line Reporting
- PNA Lockdown
- Activity Guide Composer

Image 23 Aug 2017

20 New Features

- Classic Plus
- Guided Self Service Multi-Select
- Onboarding Manager View
- Updated I-9 Form

Image 24 Oct 2017

20 New Features

- Timesheet Payable & **Elapsed Time**
- Manage Profiles Enhancements
- PLUS Tax & Legislative Updates

Image 25 Jan 2018

CRM (3)

Image 15 Apr 2018

ELM (3)

Image 17 Mar 2018

27 New Features

- Recruiting Home Page and Nav Collection
- Timesheet Quick Fill
- Employee Snapshot for Administrators

Image 26 Apr 2018

Jun 2017

60 New Features

- Twilio for Expenses
- Supplier 360
- Configurable Analysis Framework
- eBill Payment

Image 24 Jun 2017

23 New Features

- Supplier Scorecarding
- Add Copy for Fluid Payment Request
- Approvals for Work Order and Preventive Maintenance

Image 25 Sep 2017

19 New Features

- Classic Plus
- Finance and Accounting Home Page
- **Grants Home Page**
- 3 New Approvals

Image 26 Dec 2017

18 New Features

- Lease Accounting Migration Guide
- Purchase Order Acknowledgements
- ePro Requisition Enhancements

Image 27 Mar 2018

19 New Features

- Treasury WorkCenter
- eSettlements Redesign

Jun 2018

- **Bidder Invitation Page Enhancements**
- Expanded Search
- **AM Attachments**

Image 28 Jun 2018

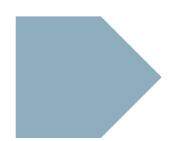




You Are PeopleSoft

Connecting the PeopleSoft Community

Maintaining the strength of the community is key to PeopleSoft's long-term viability.



Activities that Support the Community

- Sharing Customer Success Stories
- Recognizing Customer Innovation
- Communicating Directly to Customers



Sharing Customer Successes Stories

Brought to You by the Quest User Group

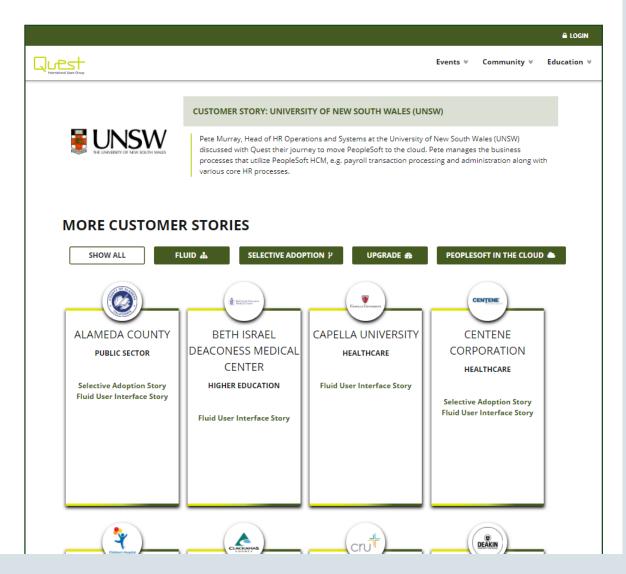
- 20+ Customer Success Stories
- Many More to Come in the Future
- Stories on:
 - Successful Upgrades
 - Fluid UI Deployment
 - Selective Adoption Execution
 - PeopleSoft Deployments to the Oracle Cloud
- Join Quest to be Part of the Community
- Share Your Success Story Too

learn more at PeopleSoft Information Portal

and at



www.questdirect.org/stories/ps





What is the Quest PeopleSoft Community?

Additive to Club Utilisateurs de Solutions Oracle www.questdirect.org



Live Events

Attend PeopleSoftfocused conferences, regional and special interest groups







Virtual Events

150+ webinars each year, plus focused virtual events by region and industry

Plus the official PeopleSoft newsletter, Q&A Magazine, community survey results, direct customer interactions, and more.



Recognizing Customer Innovation

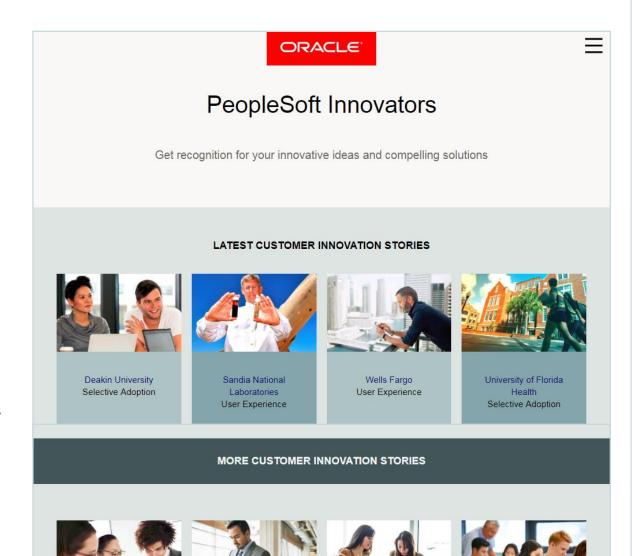
PeopleSoft Innovators

- Get recognized for how you're using Today's PeopleSoft!
- Open to all. Customers and partners can be nominated.
- Highlighted at events, blogs, and on PeopleSoft Innovators site.
- Nominate yourself or others at the PeopleSoft Info Portal.

learn more at ORACLE Information Portal

and

Be a PeopleSoft Innovator...



Recognizing Customer Innovation

PeopleSoft Innovators – So Far...















































Investment













learn more at PeopleSoft Information Portal

Be a PeopleSoft Innovator...



PeopleSoft Innovators

Get recognition for your innovative ideas and compelling solutions

LATEST CUSTOMER INNOVATION STORIES



Deakin University Selective Adoption



Sandia National User Experience



Wells Fargo User Experience



University of Florida Selective Adoption

MORE CUSTOMER INNOVATION STORIES













Communicating Directly to Customers

click images to launch

PeopleSoft Information Portal, YouTube Channel, and More













PeopleSoft Information Portal

PeopleSoft YouTube Channel



The Community Must Include Oracle Sales

Oracle's Applications License Sales Teams for PeopleSoft

- New Oracle team to support EMEA sales
- Expansions of existing PeopleSoft installs
- New purchases of PeopleSoft
- Sales Consulting support
- Supporting partner reselling

Contact the Oracle License Sales Team oracle.com/peoplesoftsales





Major Initiatives

The Focus of Ongoing Investment



Simple, Intuitive, Mobile User Experience



Agile Innovation of Business Functions



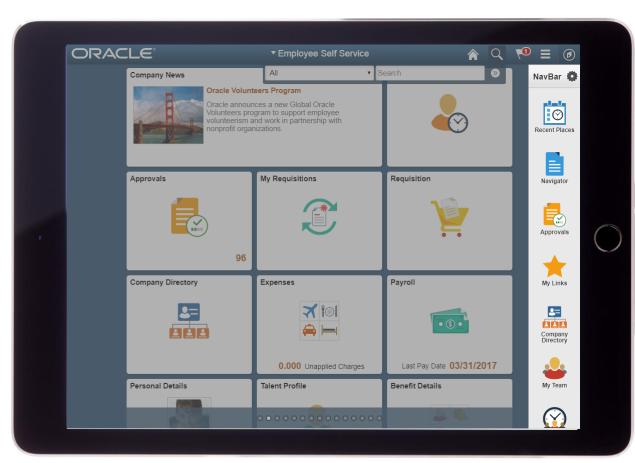
Tailored Solutions at Lower Costs



Low Cost, Responsive Development Operations

Focus on User Experience

PeopleSoft Roadmap and Strategy for User Experience



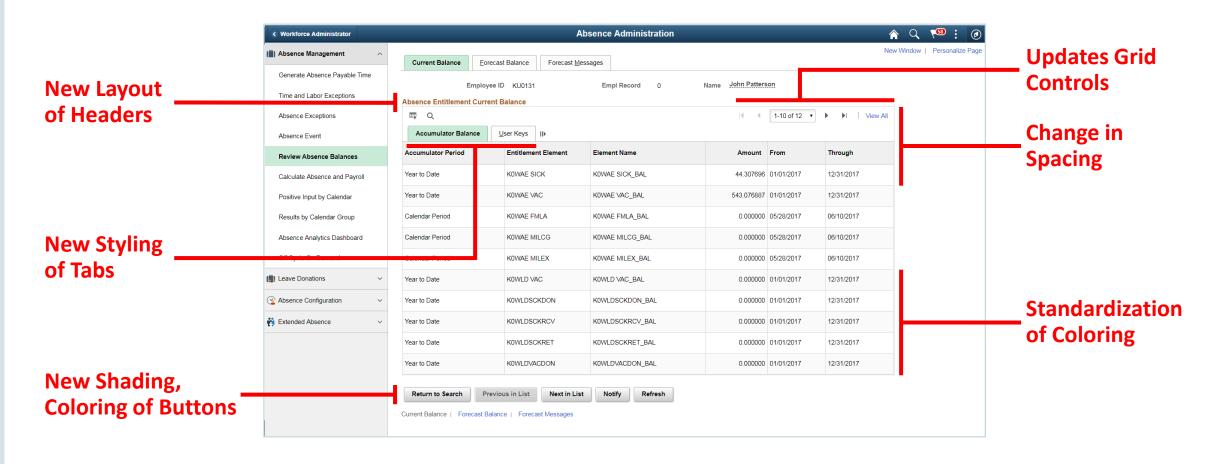
- More than "look and feel", it's how you and PeopleSoft interact.
- Includes navigation, search, personalization, and information delivery.
- Mobility and transaction redesign with Fluid UI when and where needed.
- "Classic Plus" to standardize page styling where Fluid UI is a lower priority.

One Consistent UI Throughout!



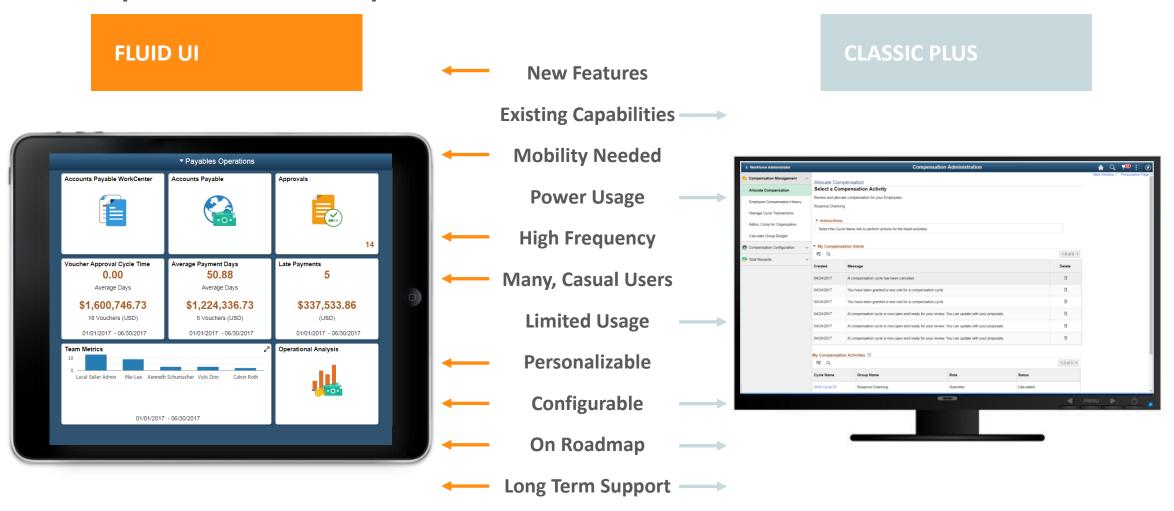
What Does Classic Plus Look Like?

Decomposing the Changes with Classic Plus



One User Experience, Two Powerful Technologies

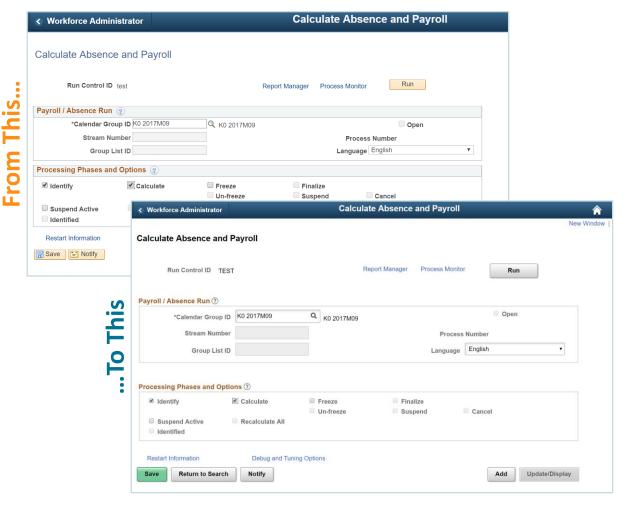
How PeopleSoft Delivers Capabilities





Getting to Classic Plus

Delivered via the Applications; Enabled by PeopleTools



Classic Plus

- Enabled by PeopleTools 8.56.
- Initial applications uptake delivered in Update Images:
 - HCM PI 24 (Oct '17)
 - FSCM PI 26 (Dec '17)
- On by default but controllable at global and component level.
- Classic pages still work.
- Continued development of Fluid UI pages where appropriate.
- Great feedback from early customers.

Focus on New Features

PeopleSoft Roadmap and Strategy for New Features

INTUITIVE EXPERIENCE

REUSABLE FRAMEWORKS

HIGHLY CONFIGURABLE

EASILY CONSUMABLE

ANALYSIS & INSIGHT

COMPELLING VALUE



Focus on Tailored Solutions at Lower Costs

Reduce Time to Value and Costs with Greater Configuration NOT Customization

UI PERSONALIZATION

PAGE & FIELD CONFIGURATOR

FORMS AND APPROVAL BUILDER

FEATURE-SPECIFIC PREFERENCES

BRANDING FRAMEWORK

APPROVALS PAGE COMPOSER

EVENT MAPPING

APPLICATION DATA SETS

AND MORE...



Ongoing Investment

PeopleSoft Roadmap for Applications Technology

- Expand Capabilities to Help Minimize Customizations
 Embedded Related Content
- Enhancements to Search Framework and Elasticsearch Multi-facet Select
- Additional Fluid UI Features
 Configurable Live Tiles
 Master-Detail Notification Page
- Enhancements to Information Delivery
 Unified Related Information Pane
 Pivot Grid Enhancements
- Further Streamlining of Lifecycle Management
- Core PeopleTools Investments (AppDesigner, Security, Integration Broker, etc)



PeopleTools Releases Planned for Delivery Every 12 – 18 Months



Ongoing Investment

PeopleSoft Roadmap for Applications

HCM

- Day One Boarding / Off Boarding
- Compensation History
- Data Privacy Framework
- Core HR Simplified Analytics
- Paysheet Update Processing for Terminated Employees
- Mobile/Redesigned Benefits Open Enrollment
- Absence Management WorkCenter
- Company Directory User Experience Enhancements
- Modernization of Position Management, Job Data,
 Personal Data
- HelpDesk for Human Resources Enhancements
- Ongoing Legislative/Regulatory Updates



PeopleSoft Planned Features and Enhancements

Learn more here-

Financials

- Simplified Journal Entry
- Additional Financial Analytics
- Match Exception Collaboration
- Payment Plans for Accounts Receivable
- Period Close Productivity Expansion

Procurement

- Sourcing Event and Bidder Invitation Enhancements
- Supplier Scorecard Objective KPI's
- Review Supplier Registration and Change Requests
- eProcurement Mobile Receiving

Projects (ESA) / ALM

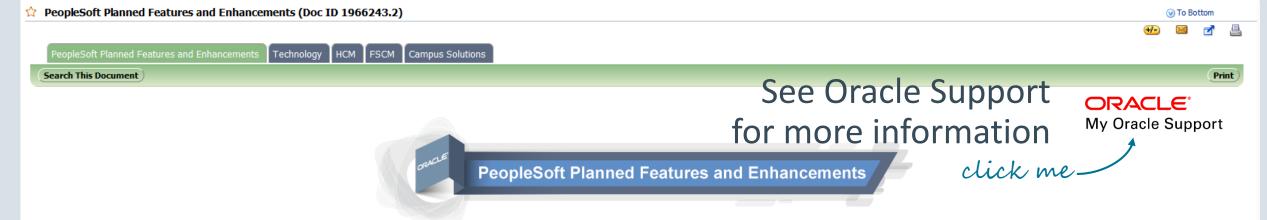
- Asset Management Self Service
- Expenses Mileage GPS Integration

New Features Planned for Delivery Multiple Times a Year



Ongoing Investment

Published PeopleSoft Roadmap is the Planned Features and Enhancements Page



With PeopleSoft Selective Adoption and its continuous delivery model, PeopleSoft will deliver new enhancements as soon as they are built, and customers apply them the same way that they apply fixes. This will allow customers to select the features and enhancements that benefit their business as soon as they are available. New features and enhancements are delivered throughout the year in PeopleSoft Update Images. These update images contain new features and enhancements as well as fixes needed to maintain your PeopleSoft environment. In addition, PeopleTools continues to innovate and release new features and enhancements in classic releases.

This information center provides a high-level view of planned new features and enhancements for the PeopleSoft product line. The content found on this site replaces the content that was previously published in our Release Value Propositions, PeopleSoft Pre-Release Notes, and the PeopleSoft Statement of Direction. The features and enhancements listed in this site, are planned to be delivered through PeopleSoft Update Images within the next 12 to 18 months. Each time an Update Image is released, we will update this site with the new features planned for the subsequent Update Images. In other words, this site will be continuously updated to reflect the latest upcoming planned new features and enhancements to the PeopleTools product line will also be listed on this site. Once the feature has been delivered, it will be removed from this page and added to your pillar's Feature Overview Tool, available on the PeopleSoft Update Manager home page.

This information center is broken down by application suite. Features and enhancements for PeopleSoft ELM and CRM are grouped with the PeopleSoft HCM content. To find a specific feature by name, use the "Search this Document" field on the top of the page.

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A Value Driven Product Investment Strategy

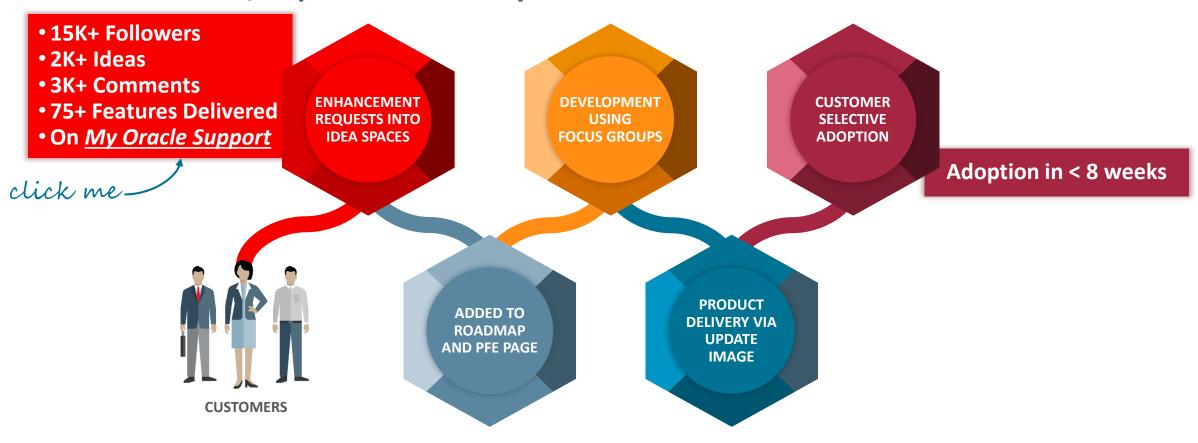
Enabling customer success by delivering value is paramount to Oracle. As a PeopleSoft Human Capital Management (HCM) and/or a PeopleSoft Financials and Supply Chain Management customer or prospect, you expect your enterprise application to deliver value to your organization. While your specific drivers may be different, common customer objectives include:

· Effectively execute in the face of complexity



Your Input Drives Us

Customer Driven, Rapid Innovation Cycles



Idea to Impact in Months Not Years



The Next Big Thing

Emerging Technologies





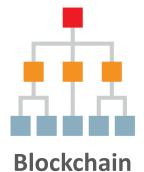


Artificial Intelligence

- Value Additive
- Targeted
- Secure
- Mobile
- Auditable
- Contextual

Investig





Investigation Phase

How to Think About the Cloud as a PeopleSoft Customer

Recommended Steps for Us to Work Together on Your Journey



1) Focus on your desired business outcomes.



2) Get educated about Oracle's Cloud solutions.



3) Consider the multiple paths on your journey to the cloud.

Many Paths

Driven by Your Objectives; Not Always Mutually Exclusive



Maximize the Value of Your Investment in PeopleSoft



Shift PeopleSoft to Oracle Cloud (IaaS/PaaS)





Adopt Oracle Cloud Applications (SaaS)



We've Come a Long Way Together

A Look Back and a Look Forward

- Set the Applications Unlimited strategy back in 2006.
- Oracle continues to deliver on its commitments and more.
- Advancements in PeopleSoft have protected your investment.
- We are in this together; your success is our success.



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