Passer de PeopleSoft à ERP Cloud

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The future of your finance organisation

Intelligent Process Automation

- Touchless transactions.
- Accelerate financial close.
- Smart accounts reconciliation.

Machine Learning

- Optimise supplier payment terms
- Identify best-fit suppliers.
- Detects fraud patterns.

Blockchain

- Secure value exchange.
- Traceable intercompany transactions.

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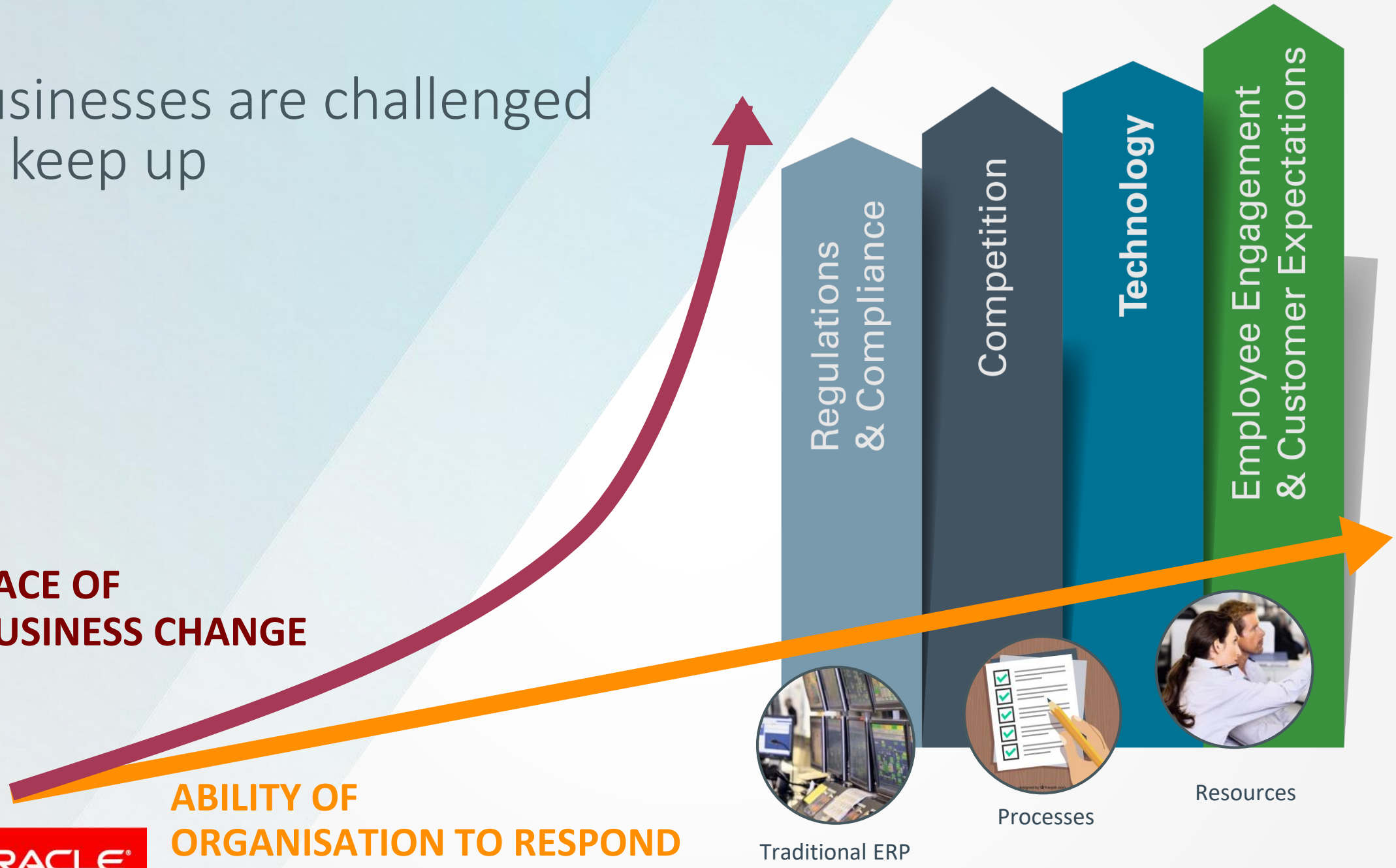
Businesses are challenged to keep up



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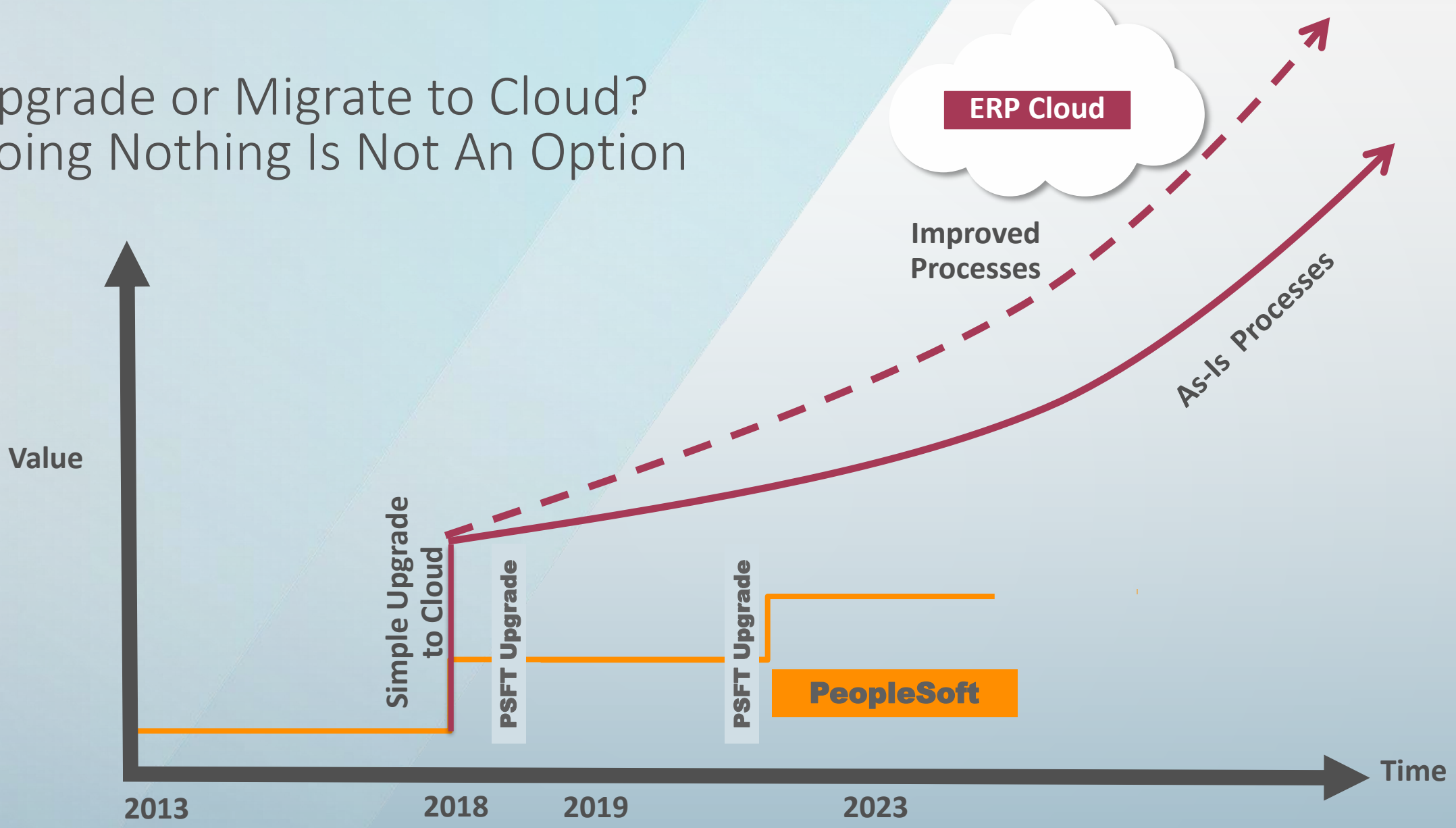
Upgrade or Migrate to Cloud?
Doing Nothing Is Not An Option



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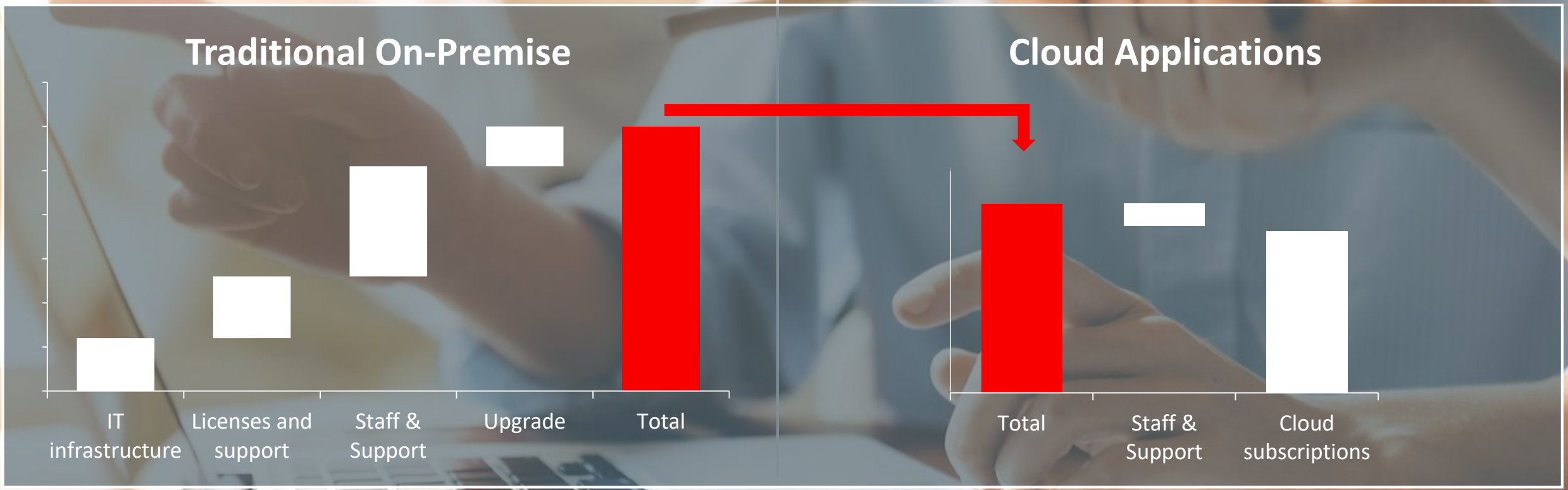
Costs that disappear forever

The last upgrade you will ever do.



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Path to becoming an augmented CFO

shape
radically improve processes

impact
drive outcomes in all operations

visualize
reveal insights everywhere, anytime

automate
free from the mundane

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Our Oracle simple upgrade promise

LOW COST

Optimized cost based on a unique know-how of the initial solution & the target solution.

A conversion toolkit to reduce human workload & automates what can be.

HIGH SPEED

Unique accelerators and upgrade processes to simplify and ensure a smooth and efficient transition.

GUARANTEED RESULT

Shifts responsibility of success to Oracle through fixed price fixed scope engagements.

Payment plan aligned to go live.

Go Live in as little as 20 weeks

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soar

Powered by True Cloud Method

CLOUD UPGRADE OFFERING

Value Proposition

Develop and execute an offering that helps clients automate their upgrade to the cloud.

Position as an Automated Upgrade

- Instill confidence in Oracle
- Confirm predictable delivery
- Reduce client costs

Implement for <2 x ARR

- Target the right customers
- Accelerate pace and decrease delivery effort over time with self-tuning

Leverage Proven Approach (TCM)

- Respect client realities
- Adapt to geographic differences
- Generate client successes and positive references

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The last upgrade

You'll ever do

The Automated upgrade Proposition

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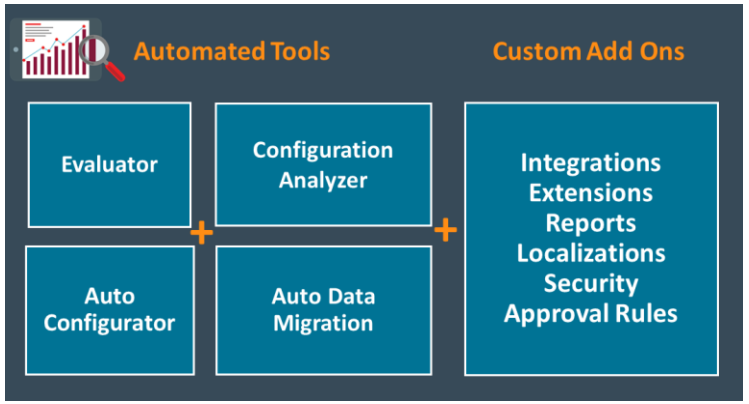
Rapid Upgrade Utility



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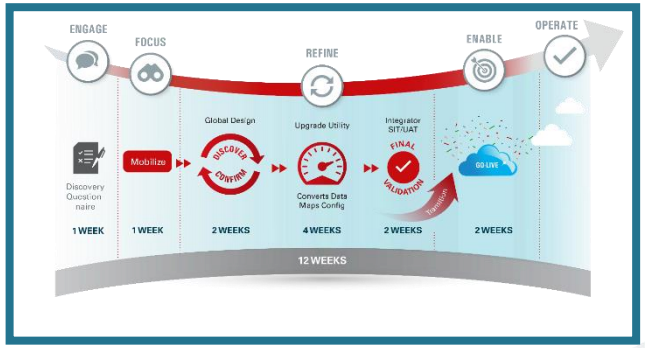
Accelerated Process



Powered by TCM

+

Commitment

ORACLE CONSULTING

Experienced team
Reduced time & effort
Fixed price

30% cheaper and faster than a re-implementation!

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Automated Upgrade to Fusion ERP and EPM Suite

Move from E-Business Suite, PeopleSoft, Hyperion…more to come

- Evaluator – Scans EBS, PSFT for Customizations
- Configuration Analyzer – Extracts EBS, PSFT Configuration Parameters
  - Chart of Accounts, Cost Centers, Employee Hierarchy, Users…
- Auto Configurator – Automatically Configures Fusion ERP
- Auto Data Migration – Extracts Data from EBS, PSFT & Loads into Fusion

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Automated Upgrade to Fusion ERP and EPM Suite

What about my customizations and integrations with other systems?

- Integration Accelerator – Large Library of Pluggable Fusion Integrations
  - Connect to Oracle Apps plus SAP Apps, Salesforce.com Apps…plus dozens more
- Customization Reduction – Fusion ERP has more Features than EBS
  - Most customizations and extensions replaced with standard Fusion ERP features
- Customization Allowance – Oracle Consulting Upgrade Service
  - Includes 30 Integrations plus 30 Custom Reports

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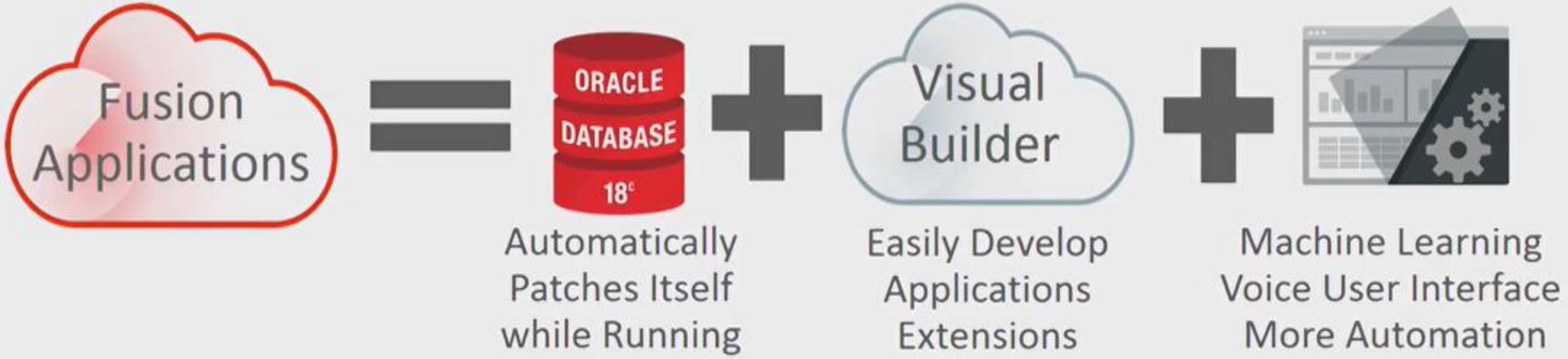
Fusion Cloud Applications – Secure & Extensible

Built on Modern Cloud Platform with Machine Learning



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Fusion ERP and EPM Suite
Extensibility

- Visual Builder – Fusion Applications Development Environment
  - Easy to build custom integrations, extensions and reports
  - You use the same tools we used to build Fusion Applications
  - Supports Mobile, Chat Bots, Voice UI
  - Machine Learning for More Automation

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Fusion ERP Suite – Easier to Use & More Automation

Because it's Built on Modern Machine Learning Technology

- Modern Voice User Interface – Just ask Siri or Alexa
  - Hey Siri, What were yesterday's sales at Nobu Palo Alto?
  - Alexa, How many vacation days do I have?
- Highly-Automated – Hundreds of Manual ERP Functions are Automated
  - Automated consolidations across subs and currencies enables Continuous Daily Close
  - Budget and actuals are automatically matched every day
  - Invoices and Expense report documents scanned with near 100% accuracy
  - Automated Fraud Detection on Invoices and Expenses
- Automated Upgrade Utility – Also Based on Machine Learning!!!

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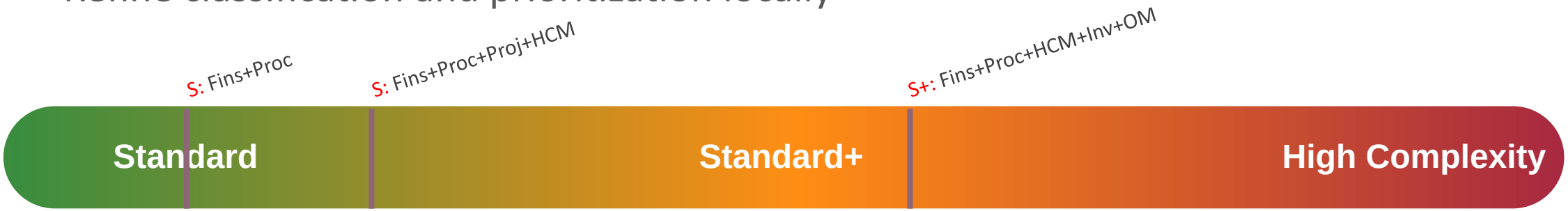
Segmentation Continuum

- **Starting point** to understand installed base
- Assesses complexity of customer footprint
- Adapt according to customer research
- Basis for consulting/ARR estimates
- Refine classification and prioritization locally

- Footprint
- Users
- Business Units
- Countries
- Database size
- Project phasing
- Industry

Assessment Criteria



Rapid Upgrade
Tools + Rapid TCM
No tailoring
Hypothesis (eBus):
4 - 6 Months

Accelerated Upgrade
Some tailoring or business process adaptation
Hypothesis (eBus):
6 - 9 Months

Tailored Upgrade
Transformation (business as usual)
Hypothesis (eBus):
<18 Months

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Welcome to ORCL Flight 101

What makes this journey different?

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First Flight

< 2x ARR

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FLIGHT	DEPARTING FROM	ARRIVING TO
ORCL 101	EBS 12.x	THE CLOUD
POWERED BY	DEPARTING FROM	ARRIVING TO
TRUE CLOUD METHOD	PSFT 9.x	THE CLOUD
DEPLOYMENT TIME	DEPARTING FROM	ARRIVING TO
3–6 MONTHS	HYP	THE CLOUD

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What's Included

ORACLE Enterprise Resource Planning

ERP Automated Upgrade Utility

Automated Utilities

1. Discovery Questionnaire
2. Analyzer
3. Data Migration Dashboard
4. Evaluator
5. Configurator
6. Integration Accelerator

Custom Add-ons

x6

Integrations
Extensions
Reports
Localizations
Security
Approval Rules

Automated Upgrade Process

TCM

ORACLE TRUE CLOUD METHOD

Powered by Automated TCM

We've automated the work so you can reap the value.

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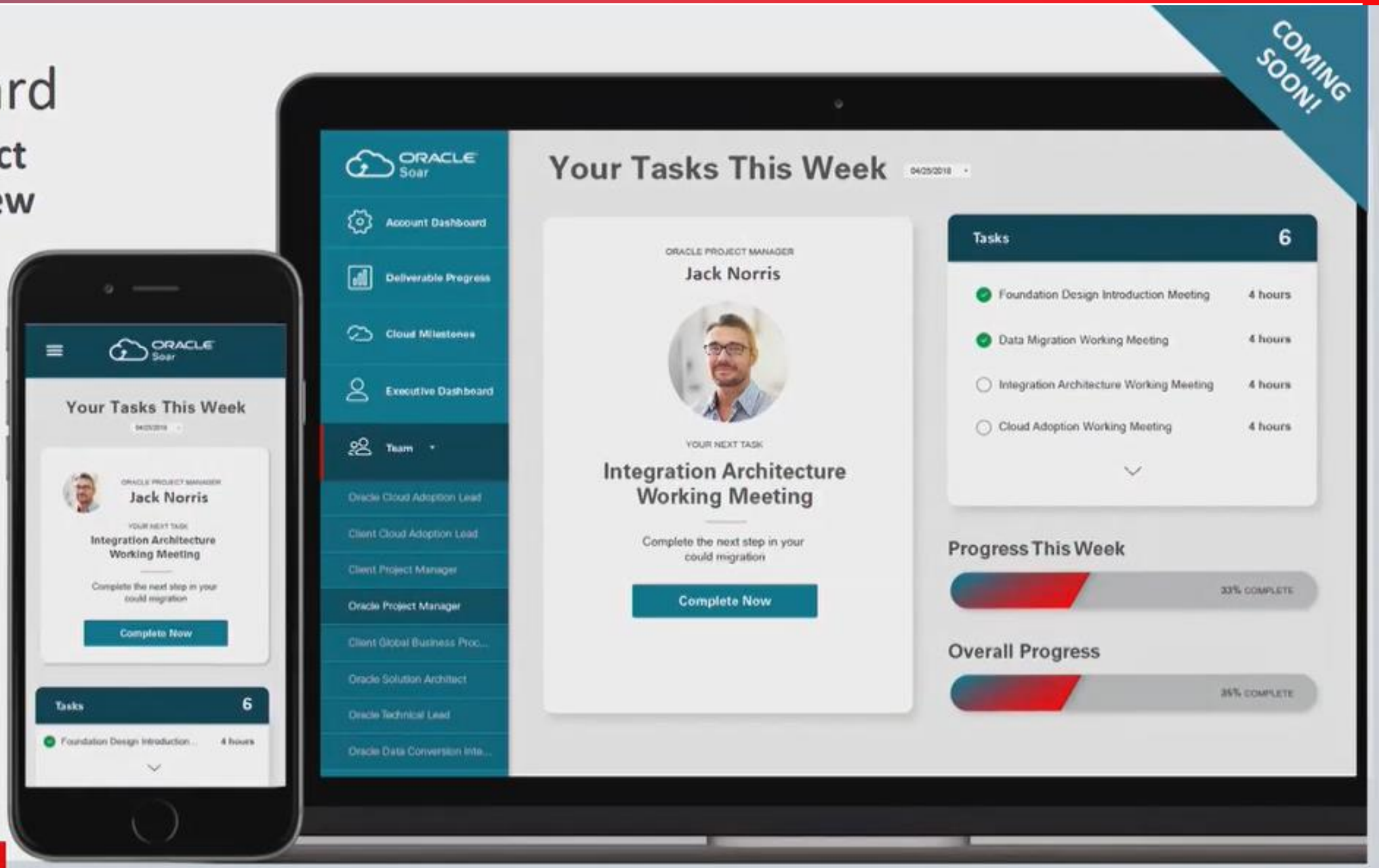
Dashboard

Oracle Project Manager View



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30 days to be Future Ready

1 **Future Ready Workshops**
Determine with key stakeholders functional scope of your upgrade and further business outcomes

2 **Future Ready Platform Assessment**
Automate the identification of customizations, integrations, reports and analytics. Agree on transition path and governance.

3 **Future Ready Proposal**
Share proposal and Oracle upgrade commitments. Outline business case including ROI, cost, timelines, and efforts,

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Automated Fusion ERP Upgrade

New Voice UI – Easier to Use

More Automation – Lower Costs

Easy to Extend – No Limits

The last Upgrade you'll ever do !!!

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Questions ?

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