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Matinale
Oracle Applications

Jeudi 8 décembre 2016

Oracle France | Colombes

#MatinaleOracleApplications

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AUFO
ASSOCIATION DES UTILISATEURS FRANCOPHONES D'ORACLE

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Applications

ORACLE®
E-BUSINESS SUITE

ORACLE®
JD EDWARDS

ORACLE®
PEOPLESOFT

ORACLE®
HYPERION

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ANYWHERE ON ANY DEVICE

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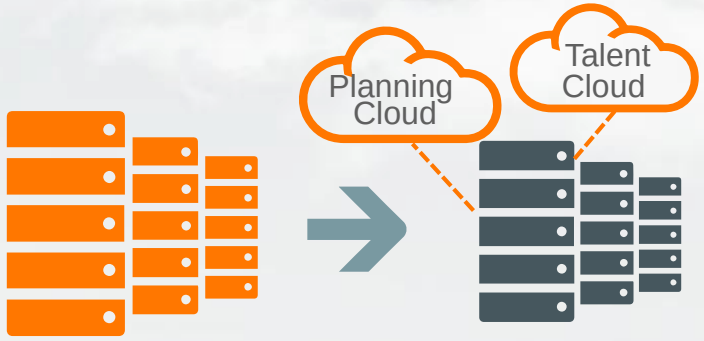
Quel Chemin pour moderniser votre SI ?

1 Choisir le Cloud plutôt qu'un upgrade ?

2 Optimiser la stratégie SI 2 niveaux

3 Améliorer des fonctions particulières



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ORACLE®

Les solutions applicatives SaaS d'ORACLE

Guillaume ROCHER – Senior Sales Director

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Change is the New Constant

88%
of organizations are undergoing some type of transformation today

Since 2000, **52%** of companies in the Fortune 500 have either gone bankrupt, been acquired or ceased to exist

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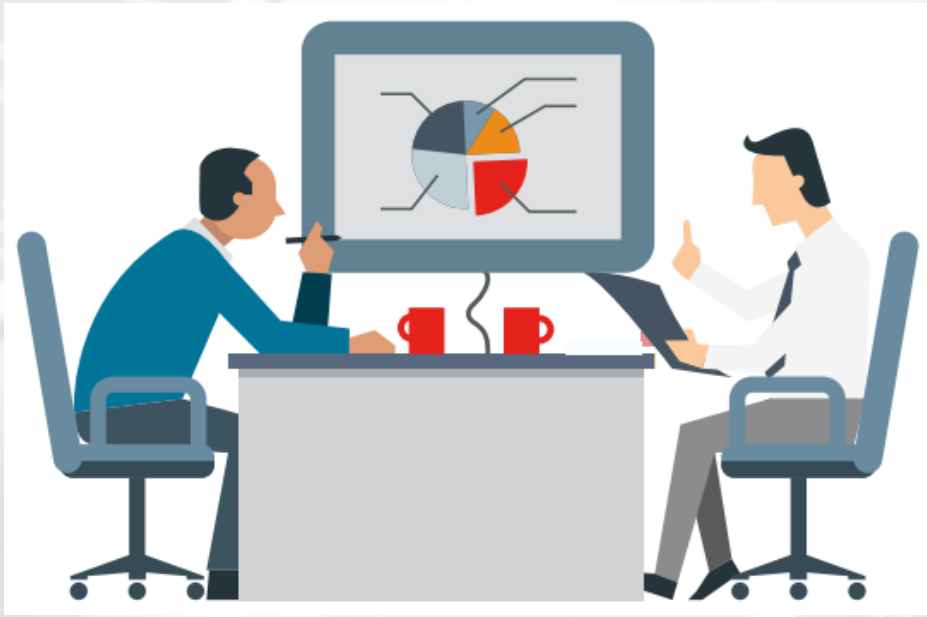
Modern Finance, Stepping into the Unknown

55%

of finance leaders say their role largely involves advising the business on achieving growth goals

56%

of finance leaders feel the finance team is working more closely with LOBs



53%

say the business is asking more of finance than in the past

53%

say their role is more focused on forward planning than ever

In Uncertain Times, Doing Nothing is Not an Option

According to an Oracle study – October 2016

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Pourquoi le cloud et pour quels bénéfices ?

COST

Multiple ERP Rationalization
Shared Service Center
Avoid Costly On-Premise Upgrade

GROWTH

Global Expansion
New Market Entry
Preparing for IPO
Acquisitions & Divestitures

INNOVATION

Market Disruption
New Millennial Expectations
Non-traditional Competitors

RISK

Reduce legacy dependencies
Minimize skills gaps

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Pour quels modèles ?

Fast Growth

Kite Pharma
Dropbox
boingo
G4S
glu
HGST a Western Digital brand
PANDORA
athenahealth
wiggle

Replacement

ESTES
Esterline
sky
orange
HSBC
Yum!
RUTGERS
tcf bank
VANDERBILT

Hybrid

UBER
QUALCOMM
SHERWIN WILLIAMS
GROUPE adeo
JAL JAPAN AIRLINES
ORACLE
JUNIPER NETWORKS
SEAGATE
GE

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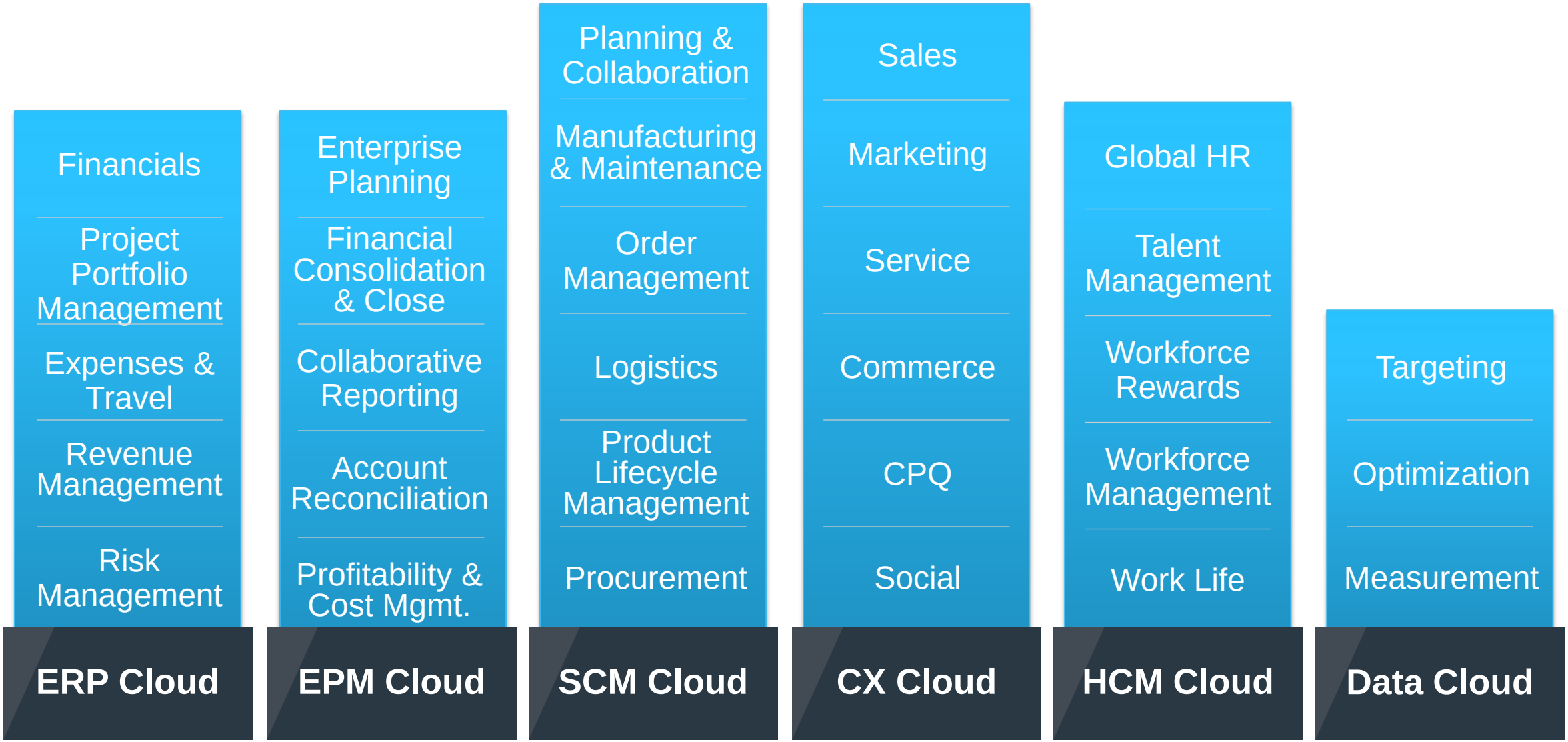
Une offre complète applicative et technologique



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10 000+

Customers

3000+

Live

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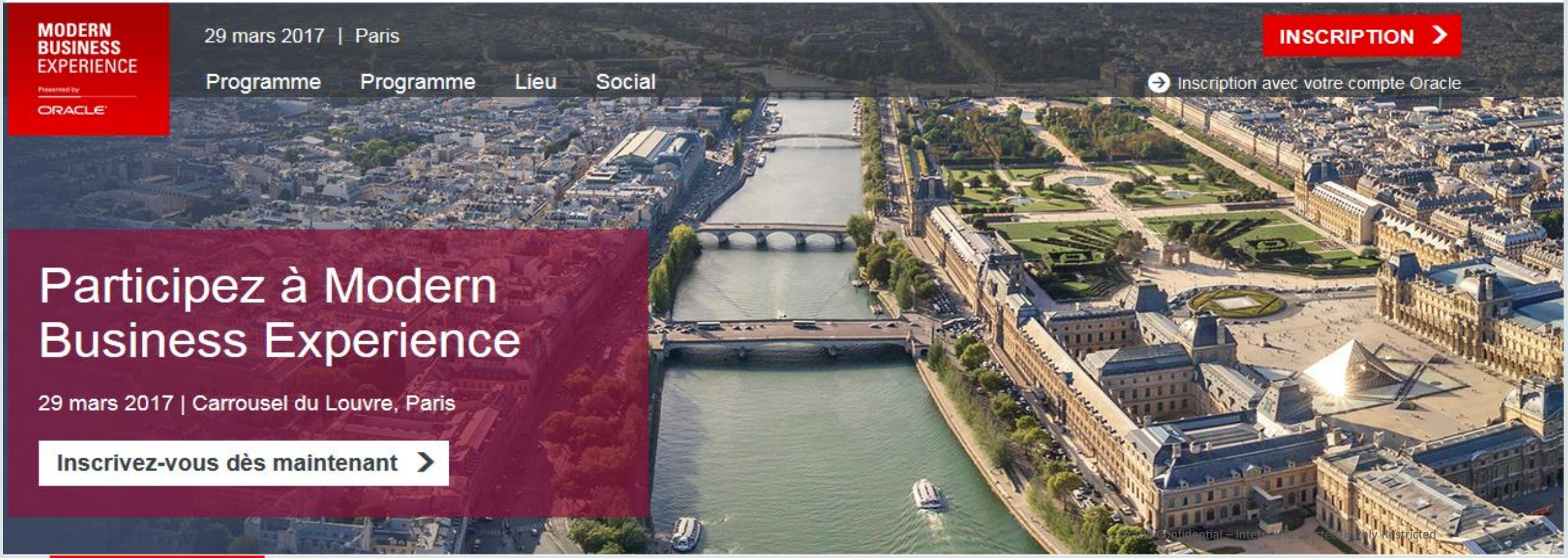
Modern Business Experience



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Integrated Cloud

Applications & Platform Services

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