Oracle E-Business Suite: Strategy and Roadmap

E-Business Suite Enabling New Business Models

Cliff Godwin Senior Vice President Applications Development Oracle



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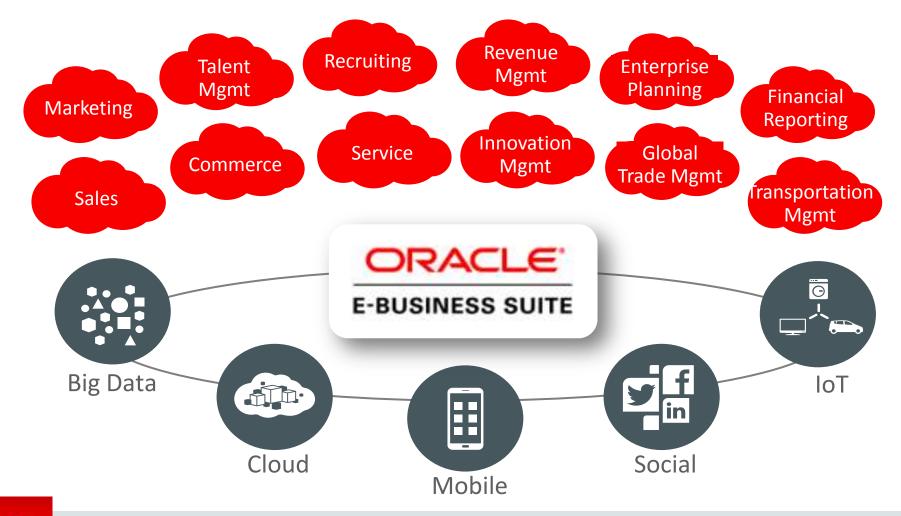
Program Agenda

- **1** Strategy Overview
- **2** EBS Cloud Strategy
 - EBS on Oracle Cloud
 - SaaS on PaaS Applications for EBS
 - Coexistence with Cloud HCM, ERP, CX SaaS Applications
- 3 EBS Strategic Investments
- 4 Build Your EBS Roadmap
- **5** Customer Engagement

Program Agenda

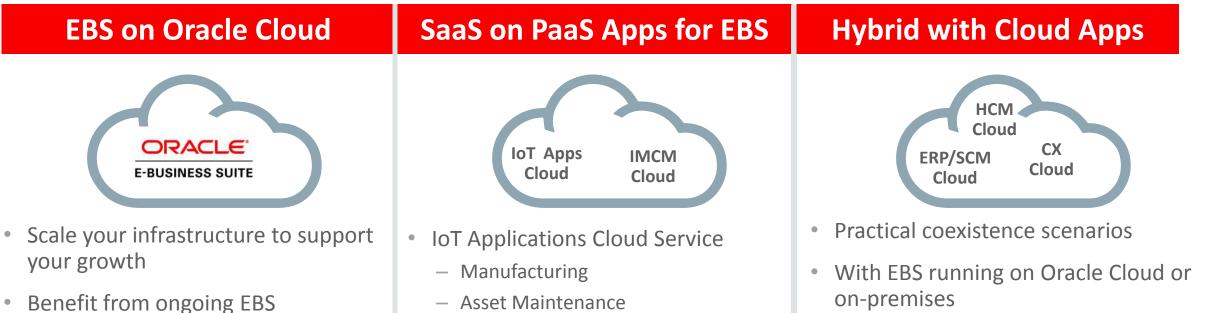
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Oracle E-Business Suite in the Digital World



Oracle E-Business Suite Cloud Strategy

Practical Paths to Oracle Cloud – Leveraging your EBS Investments



- Benefit from ongoing EBS innovation to enable business agility
- Reduce costs and risks

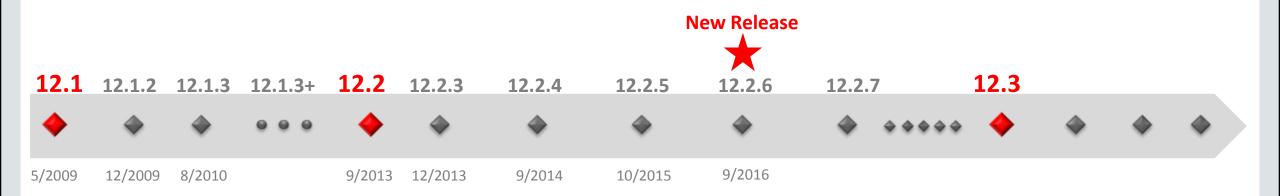
- Logistics & Service
- In-Memory Cost Management (IMCM) Cloud Service

Strategic Investments In EBS Products Building Upon the Strengths of EBS Integrated Global Suite

Functional Innovation	Modern User Experience and Mobility	Operational Efficiency
Rich functional flows for modern business in integrated global suite	Simple and actionable user experience for operational roles	Lower effort and cost to operate and optimize EBS system
 The Subscription Economy Outcome-Driven Procurement Customer-Driven Enhancements Globalization and Localization 	 Smartphone Applications EBS Information Discovery User Experience Modernization 	 Online Patching Applications Management Automated Testing

Oracle E-Business Suite Release Roadmap

Part of Continued Investment on EBS Release Roadmap





EBS 12.2.6 Release Announcement and Video Highlights Generally Available Sept 15, 2016

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September 15, 2016

New Oracle E-Business Suite Release Helps Organizations Further Optimize Business Processes and Reduce Costs While Enabling a Modern User Experience

Oracle E-Business Suite Release 12.2.6 Includes Enhancements Across All Functional Areas, a Richer, More Modern User Experience, and Increased Operational Efficiency

To help organizations keep pace with a rapidly-changing global business environment, Oracle has released <u>Oracle E-Business Suite 12.2.6</u>. This latest release continues a pattern of ongoing functional and technical innovation, providing new functional capabilities across the suite, a modern user experience and mobility, and increased operational efficiency.

- Announcing E-Business Suite 12.2.6 (PDF)
- Oracle E-Business Suite Release 12.2.6 Highlights (Video)



EBS Learning Subscription: <u>education.oracle.com/subscriptions/ebs</u>

E-Business Suite 12.2 - Single Instance Customer Examples

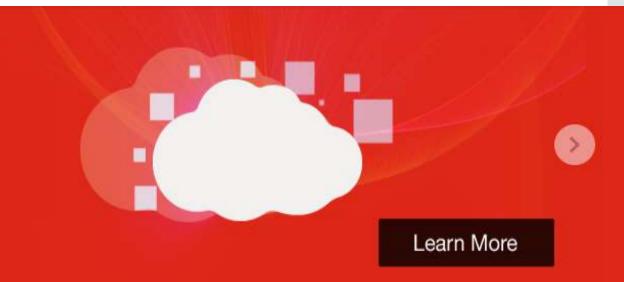
- US Centers for Medicare and Medicaid Services processes 4.5M claim transactions and issues \$1.58B in payments daily
- **Dell** processes more than 22M orders worldwide annually
- **GE Healthcare** manages their operations for medical devices with more than 12K users across 75 plants worldwide in the largest ERP single instance at General Electric



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E-Business Suite now available on Oracle Cloud





Oracle Cloud Strategy

Software-as-a-Service (SaaS)

Platform-as-a-Service (PaaS)

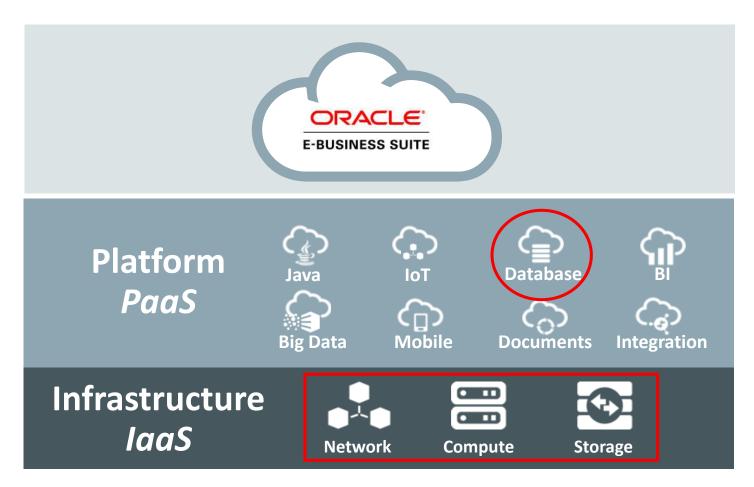
Infrastructure-as-a-Service (laaS)



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Oracle E-Business Suite on Oracle Cloud

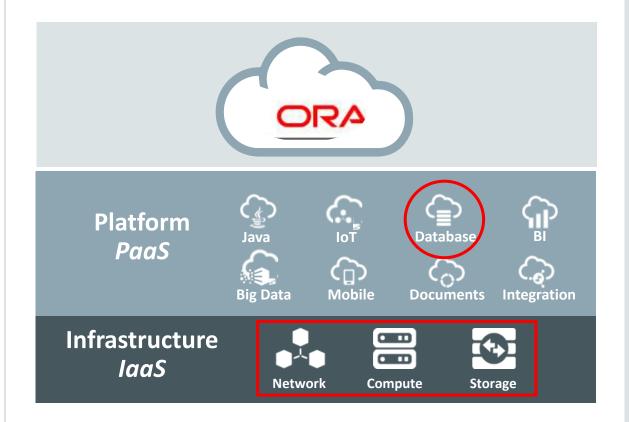
Run EBS on IaaS and PaaS Platform





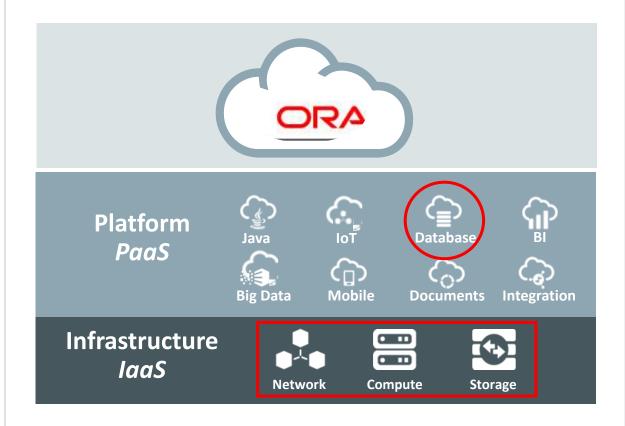
Oracle E-Business Suite on Oracle Cloud Benefits

- Elastic Scaling
 - Usage-based pricing
 - Ability to scale to support changes in workload, e.g. peak seasons
- High Availability
 - Fault tolerance in event of failures
- Reducing Cost and Risk
 - Automation reduces chance of error
 - IT resources can focus on higher-value business projects
- Faster Delivery of EBS Projects
 - Upgrade more easily
 - Deploy for new countries, new users, new modules
 - Rapid dev, test and deployment of projects in the Cloud



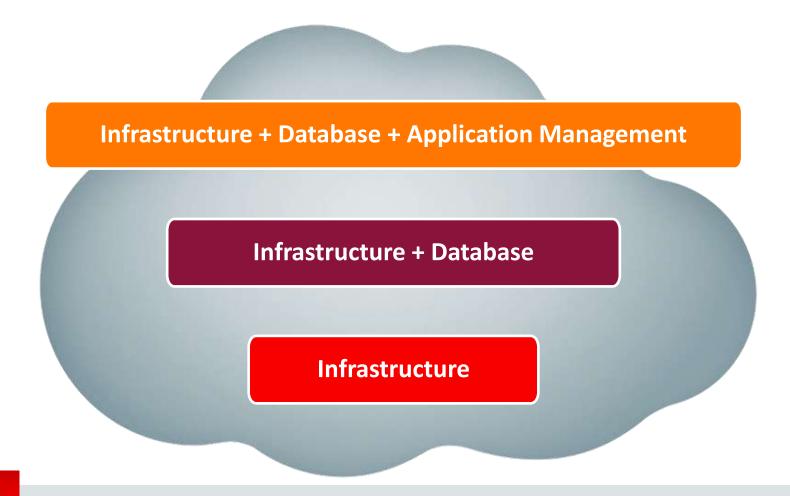
Oracle E-Business Suite on Oracle Cloud Key Use Cases

- Infrastructure Modernization & Datacenter Retirement
 - Move from CapEx to OpEx model
 - Easily remain current on the latest infrastructure
- Backup and Restore
 - Create backup from on-premises or cloud environment, and restore to cloud
- Disaster Recovery (DR)
 - Use automation to easily create DR environment in the cloud
 - Primary can be on-premises or in the cloud
 - Switch over to the DR environment in case of catastrophic event
- Fast Cloning
 - Leverage fast clone capabilities such as SnapClone (ExaData) and Snapshot (Compute) to clone EBS without having to reconfigure
 - Cuts the cloning time from hours to matter of minutes
- Historical Reporting
 - After reimplementation or consolidation, run historical instance in the cloud to support historical reporting



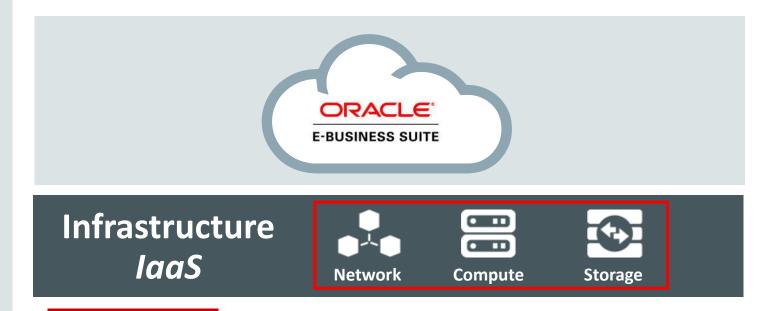
Oracle E-Business Suite on Oracle Cloud

Choose Your Oracle Cloud Deployment Option and Service Level





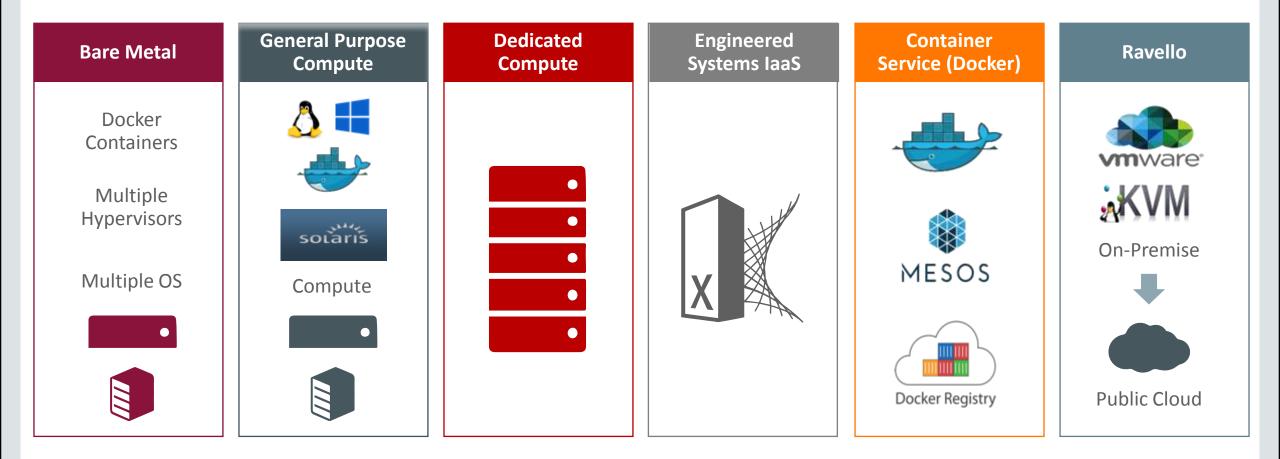
Oracle E-Business Suite on Oracle Cloud Run EBS on IaaS ONLY



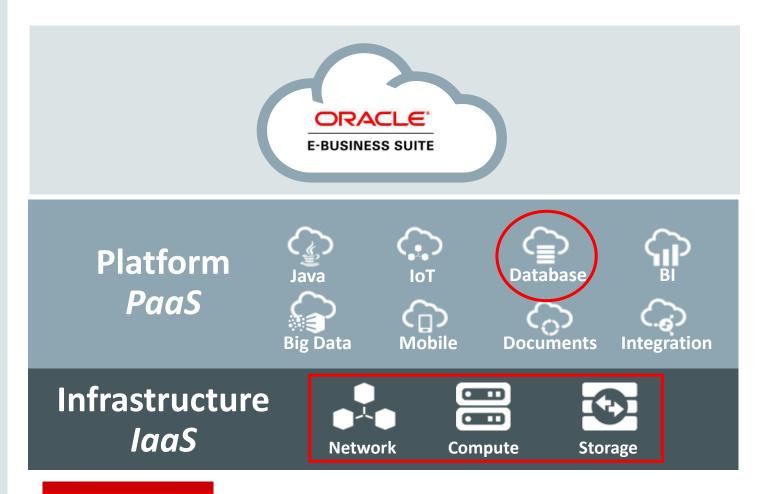
Infrastructure

- Run EBS on Oracle's Infrastructure as a Service (Oracle Compute Cloud)
- You continue to do EBS database and application administration

Oracle Compute Cloud Services



Oracle E-Business Suite on Oracle Cloud Run EBS on IaaS and PaaS Platform



Infrastructure + Platform

- Run EBS middle tiers on Oracle Compute Cloud
- Run EBS database in Oracle Database Cloud Service (DBCS)
- You continue to do EBS application administration

Database - Typical Use Cases

Oracle Database and Infrastructure Provisioning and Automation

- Database Provisioning
- Database Backup
- Disaster Recovery (DR)
- High Availability RAC
- Database Patching





Create Oracle Database Cloud Service Instance

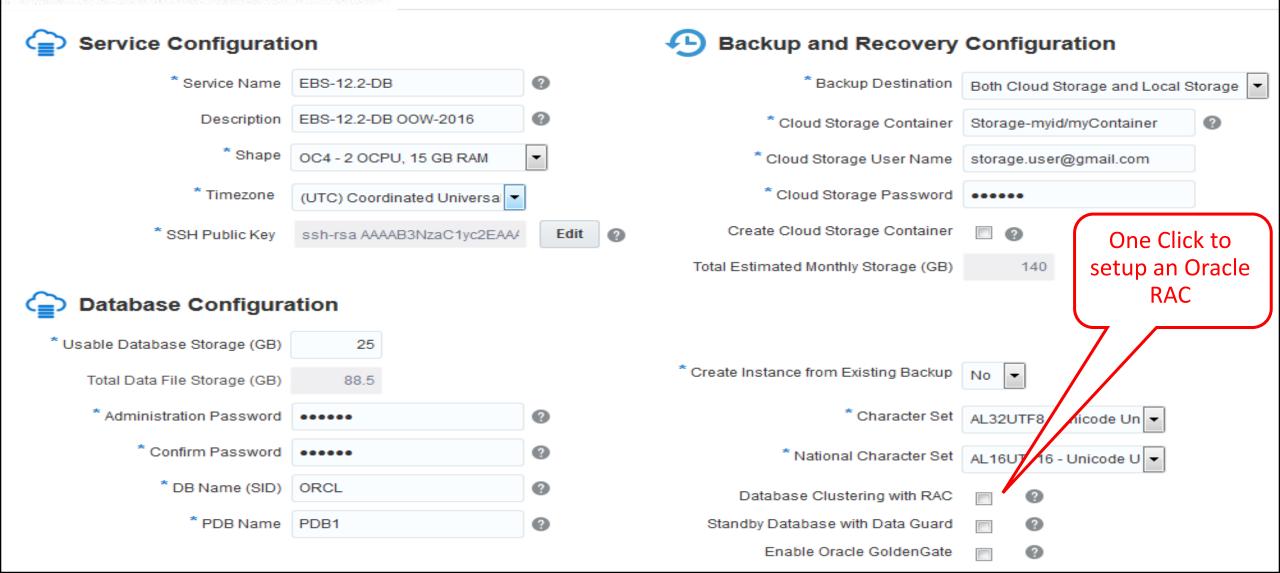






Service Details

Provide details for this Oracle Database Cloud Service Instance.



What If You Cannot Consume Public Cloud Services ?

Genuine constraints prevent the consumption of public cloud

Latency

 Connect with back-end mainframes, databases, ERPs, etc. with near zero latency

Dedicated infrastructure offers lower latency

Data Sovereignty

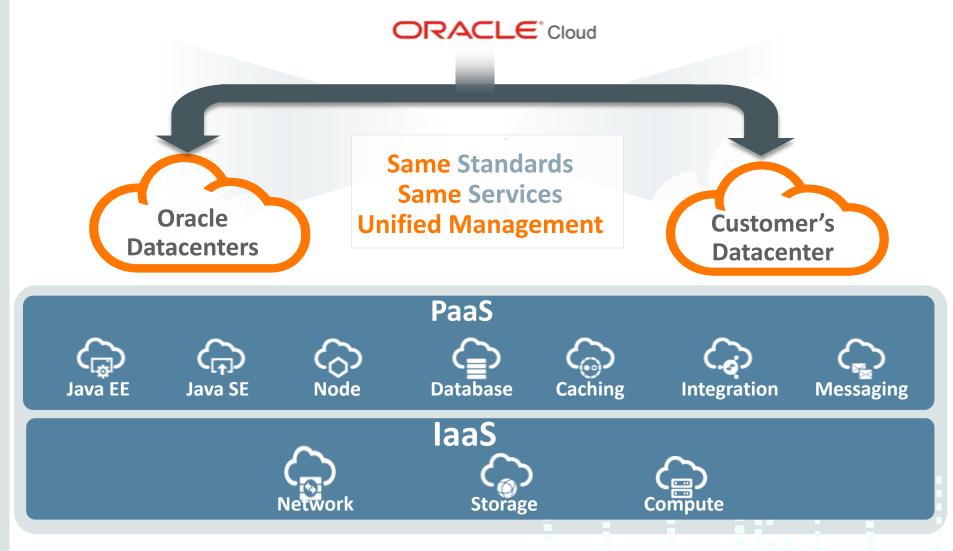
- Comply with regulatory, legal and privacy requirements
- Sensitive data on premises
- Custom security standards

Control

- Keep 100% control over business-critical systems
- Use your own firewalls, load balancers, hardware VPNs, etc.
- Extremely high SLAs



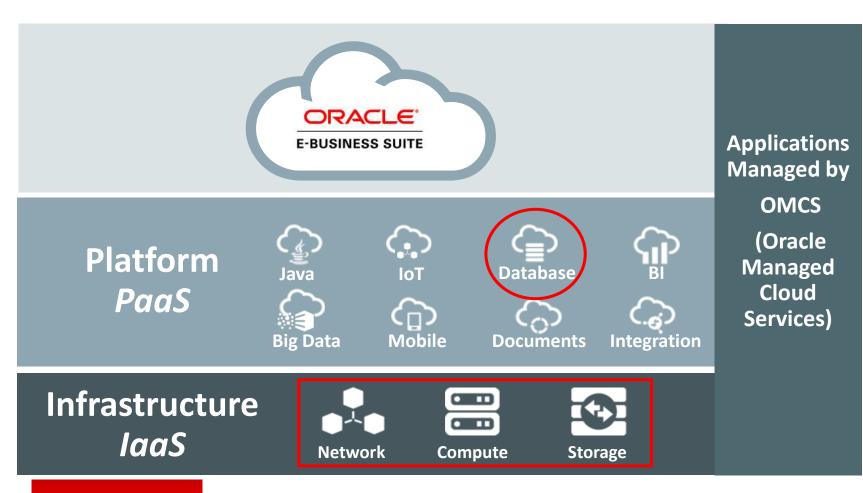
Oracle Cloud Machine



- Oracle Cloud operated and <u>delivered as a</u> <u>service</u> behind your firewall
- <u>Same</u> PaaS and IaaS software, same updates as Oracle Cloud
- Same cost-effective <u>subscription</u> pricing model as Oracle Cloud
- Conforms to regulatory, privacy, legal, and business_requirements

Oracle E-Business Suite on Oracle Cloud

Run EBS on IaaS + PaaS Platform + Application Management



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ORACLE MANAGED CLOUD SERVICES

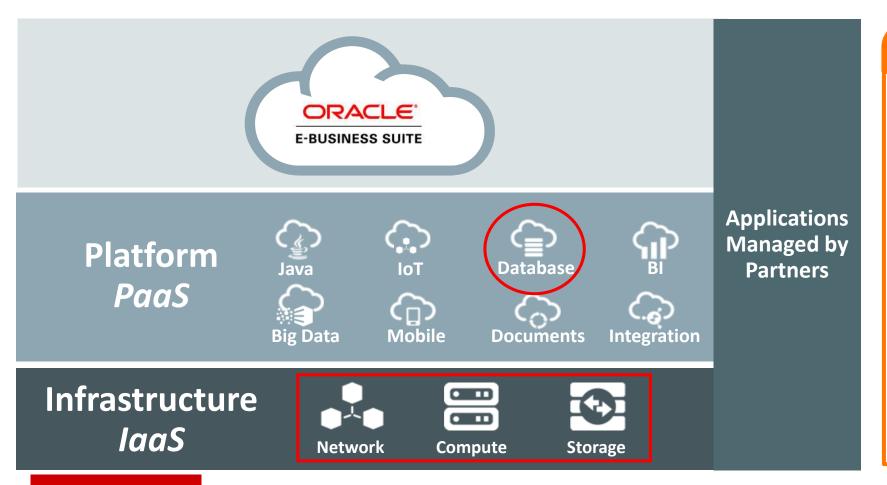
Infrastructure + Platform + Application Management

- Faster solution with faster go-lives and prepackaged prices
- Application HA and expertise drawn from 15 years managing hundreds of customer environments
- Faster provisioning of environments within hours/days
- Service Delivery Manager for greater accountability

Oracle E-Business Suite on Oracle Cloud

EBS Application Administration by Partners

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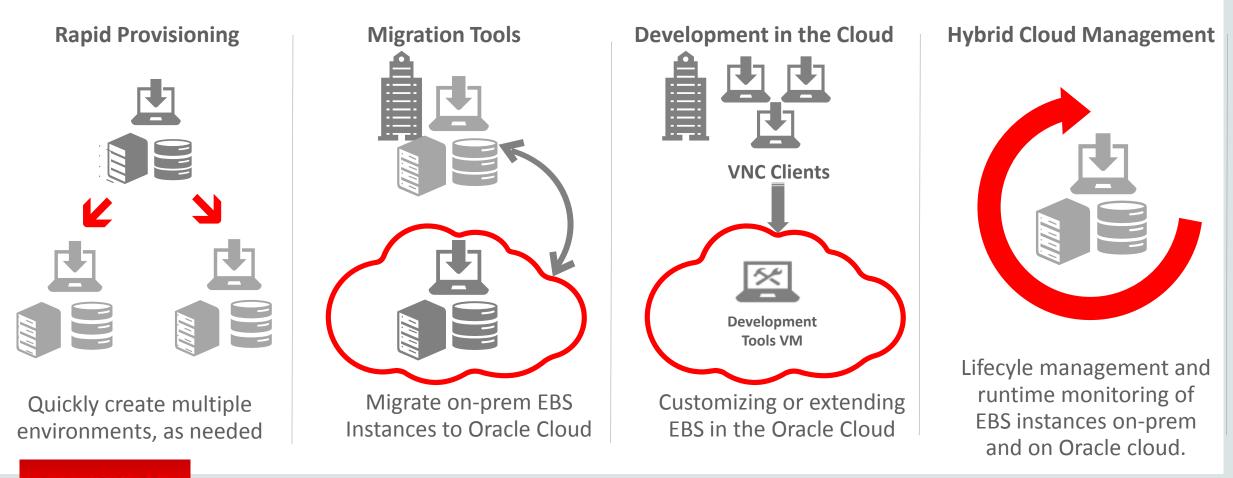


Application Management

- Development and management of customizations
- Development and testing of complex integrations
- Functional and technical upgrade services

What is Oracle's Solution?

Automation for E-Business Suite on Oracle Cloud

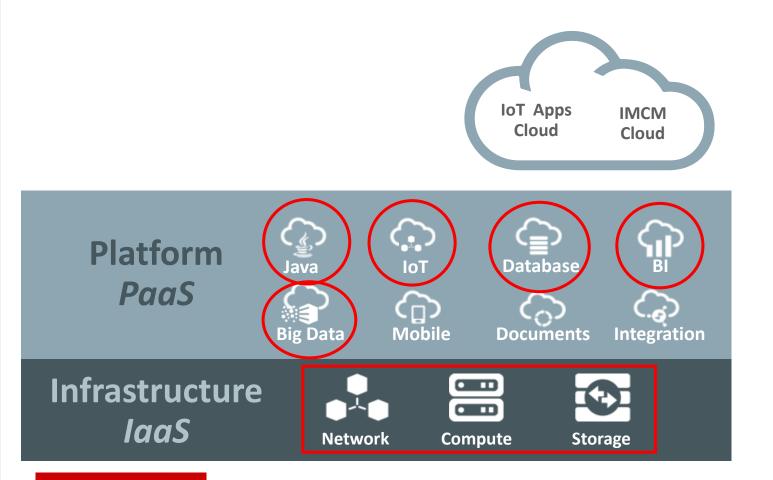


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New: SaaS on PaaS Applications for EBS

New SaaS Applications Designed to Leverage your EBS Investment



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IoT Applications Cloud Service

- -Manufacturing
- -Asset Maintenance
- -Logistics & Service
- In-Memory Cost Management (IMCM) Cloud Service for:
 - -Discrete Manufacturing
 - Process Manufacturing

IoT Applications Cloud Service

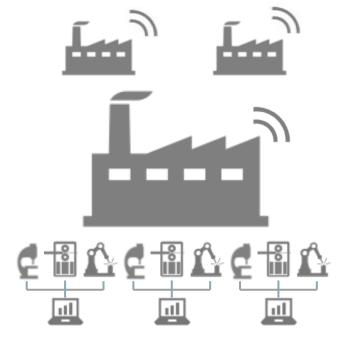


Internet of Things (IoT)

Factory of the Future and Sensor-enabled Assets & Products



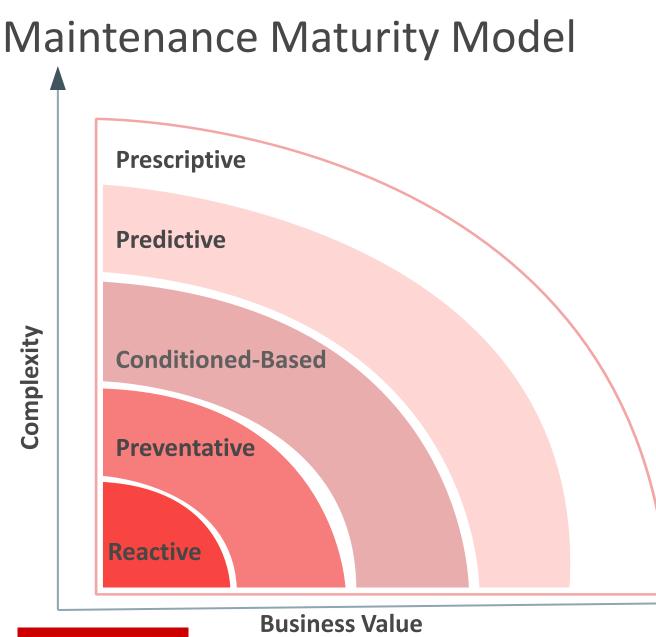
"Digital Assets" such as Linear/Infrastructure, Mobile and Real Estate & IT



Multiple "Digital Lines" form the "Factory of the Future"



"Digital Products"



- Prescriptive : required maintenance is predicted and immediate action is taken
- Predictive: anticipating when maintenance is required
- Condition-based: monitoring assets using technology (e.g. sensors) to determine when maintenance is needed
- Preventative: planning maintenance activities on a regularly scheduled basis
- Reactive : taking corrective action when problems occur

IoT Opportunities in Manufacturing Get Answers You've Never Had

Are there patterns of events that cause the equipment to fail?

Is there a correlation between machine parameters and product quality?

What are the top factors / influencers that affect product yield?

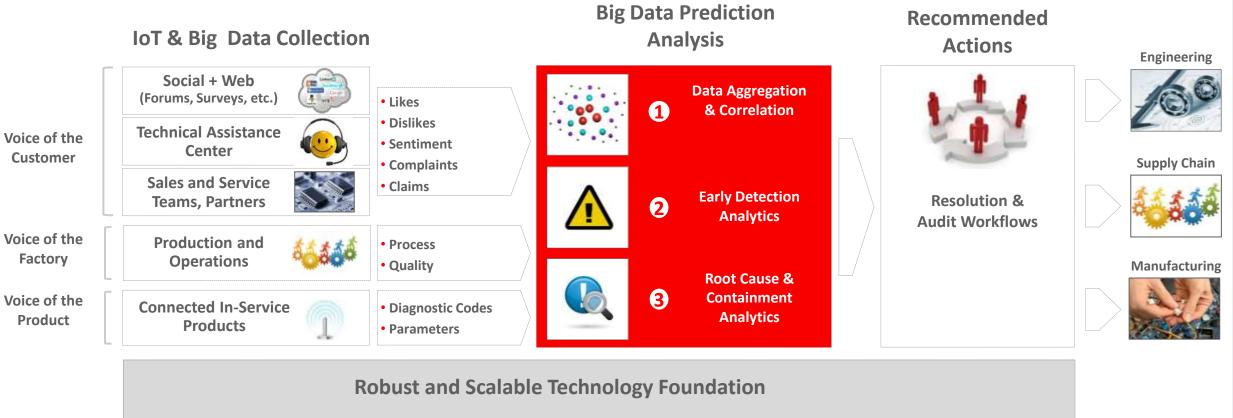
Can we predict the likelihood of certain product defects?

What's the downstream impact of yield change or defective parts?



Digital Ready Platform – IoT and Big Data

The 3 voices that need to be heard...



In-Memory, Big Data, IoT Technologies



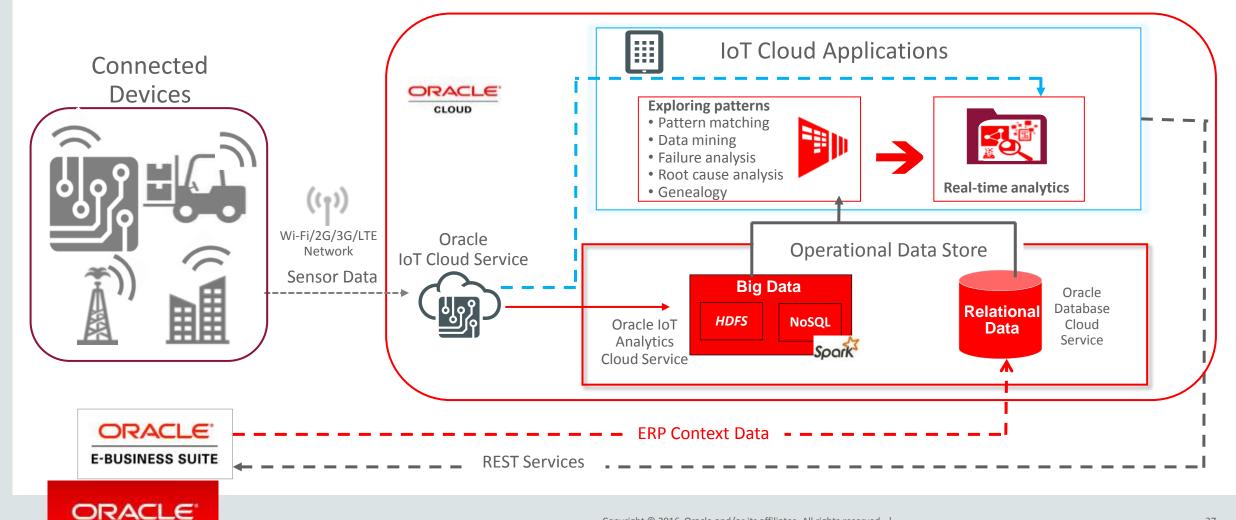
Platform Requirements – Need to "Contextualize"

Contextualize: Need an IoT platform to store & manage sensor streams (high volume of data) for extended periods in a cost effective and optimized manner. Contextualizing "Big Data" streams of sensor readings with Integrated ERP data allows a new class of applications



IoT Applications Cloud Service

SaaS on PaaS Applications



In-Memory Cost Management (IMCM) Cloud Service



In-Memory Cost Management (IMCM) Cloud Service Instantly Visualize Impact of Cost Fluctuations to your Business

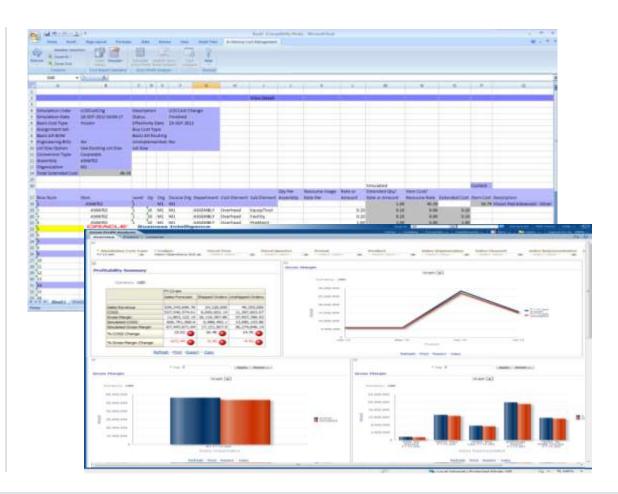
- Cost and Profitability analysis in Real-time
- What-if simulation using spreadsheet UI to analyze the impact of cost changes to the business (material, labor, transportation, currency)
- In-memory technology to process large volumes of cost data in real-time
- Customers in both Process and Discrete industries

High Performance In-Memory Cost Management Applications

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In-Memory Cost Management (IMCM) Cloud Service Real-time Cost Management for Discrete and Process Industries

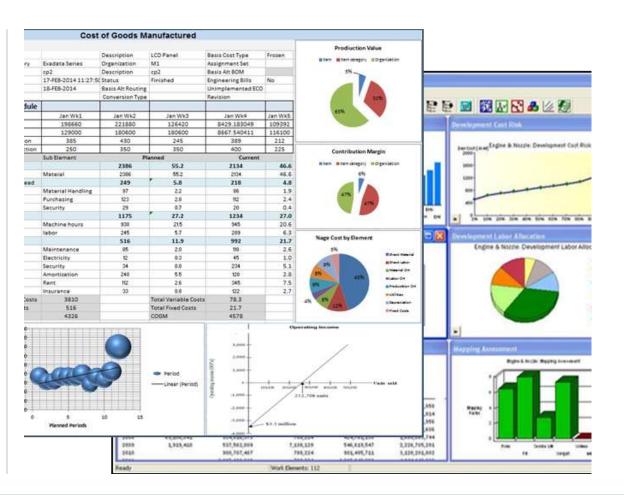
- Cost Impact Simulator and Gross Profit Analyzer
 - Obtain the most profitable product mix
 - Timely analyses of impact of cost changes
 - Accurately simulate inventory valuations, and impact to margins and profits
 - Identify optimal pricing for finished goods
- Cost Comparison Tool
 - Process and visualize large volumes of data in near real-time
 - Identify the most profitable cost structures
 - Propagate savings across the enterprise
 - Simulate enterprise-wide impact of cost changes



IMCM Cloud Service- Cost Planning

Cost Analysis Tools for Global Manufacturers

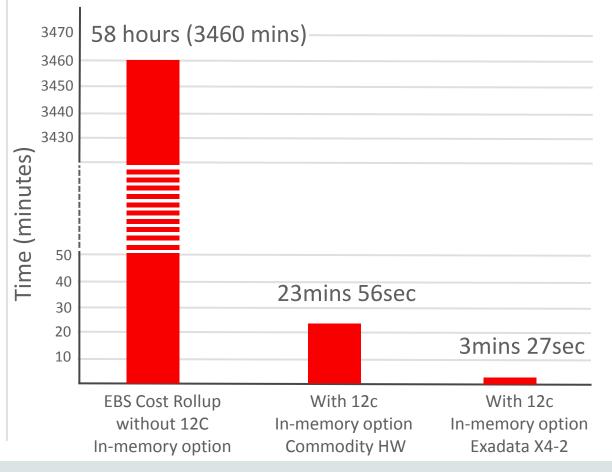
- Cost Allocator
 - Empower manufacturers with a flexible tool to set up and derive accurate product costs
 - Forecast component and finished goods costs based on historical trends and external parameters
- Cost Formulator
 - Create and compare alternate COGM models based on diverse business scenarios
 - What–If simulations for planning costs across multiple manufacturing locations, processes, contract manufacturers
- Cost Analyzer
 - Cost-volume-profit analysis to assist global manufacturers
 - Breakeven point analysis to enable manufacturing and sourcing decisions



In-Memory Cost Management (IMCM) Cloud Service Performance Benchmarks

- Significant performance gains with Oracle 12c
 Database In-Memory option
- Achieved 145x faster performance with 12c
 Database In-Memory option on commodity hardware
- Achieved over 1003x faster performance with 12c Database In-Memory option on Exadata X4-2

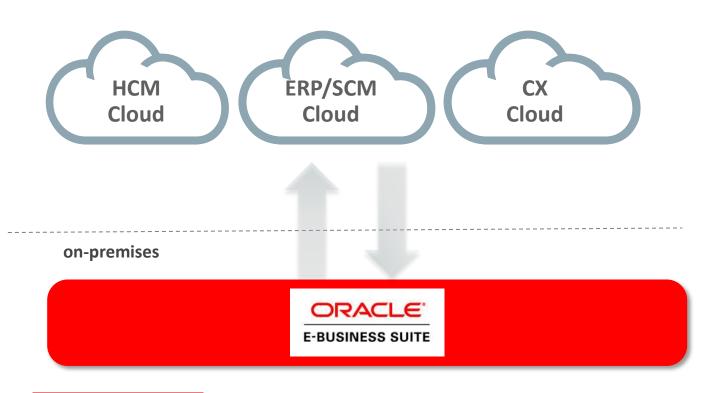
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Practical Coexistence with Cloud ERP, HCM, CX SaaS Hybrid of EBS and Cloud ERP/HCM/CX is New Normal



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- Pillar Deployment:
 - EBS HCM to HCM Cloud
 - EBS ERP/SCM to HCM Cloud
 - EBS ERP/SCM to CX Cloud
- Oracle Acquired Products or 3rd Party Products (niche solutions):
 - HCM: Taleo
 - ERP: Hyperion Planning/Budgeting, Primavera Project Mgmt, OTM/GTM
 - CX: RightNow, TOA, CPQ etc...
- Architecturally Straightforward Integrations:
 - HCM: EBS Payroll with Oracle HCM Cloud,
 - ERP/SCM: FAHRCS., Contracts/Sourcing etc...
 - CX: Sales Cloud, OM Cloud

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Oracle E-Business Suite and Practical Coexistence Scenarios

Hybrid with SaaS Applications is the New Normal

E-Business Suite and HCM Cloud	E-Business Suite and ERP/SCM Cloud	E-Business Suite and CX Cloud				
1. EBS HCM to Oracle Taleo Cloud	Financials:	1. Sales Cloud with EBS Quoting				
Service 2. EBS HCM to Oracle Talent	 Accounting Hub Reporting Cloud Service for EBS Planning & Budgeting Cloud Service for EBS Revenue Management Cloud Service for EBS 	2. Order Management Cloud to EBS Order Fulfillment				
Management Cloud	4. Expense Cloud Service to EBS	3. CPQ Cloud to EBS Order Fulfillment				
3. EBS Payroll with Oracle HCM Cloud	Projects: 5. Primavera Project Mgmt to EBS Projects	4. Service Cloud (RightNow) to EBS Field				
4. EBS ERP to Oracle HCM Cloud	6. Project Portfolio Management Cloud to EBS	Service				
	Procurement:	5. Field Service Management (TOA) Cloud				
	 Procurement /Sourcing Cloud for EBS Procure-to-Pay Cloud Service to EBS (Indirect Proc) 	Service to EBS				
	Logistics:	6. EBS ERP to Oracle CX Cloud				
	9. Transportation Management (OTM) Cloud to EBS 10. Global Trade Management (GTM) Cloud to EBS					
	Manufacturing:					
	11. PLM Cloud to EBS Item Master					

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- **2** EBS Cloud Strategy
 - EBS on Oracle Cloud
 - SaaS on PaaS Applications for EBS
 - Coexistence with Cloud HCM, ERP, CX SaaS Applications
- 3 EBS Strategic Investments
- 4 Build Your EBS Roadmap
- 5 Customer Engagement

Strategic Investments In EBS Products Building Upon the Strengths of EBS Integrated Global Suite

Functional Innovation

Rich functional flows for modern business in integrated global suite

- The Subscription Economy
- Outcome-Driven Procurement
- Customer-Driven Enhancements
- Globalization and Localization

Modern User Experience and Mobility

Simple and actionable user experience for operational roles

• Smartphone Applications

- EBS Information Discovery
- User Experience Modernization

Operational Efficiency

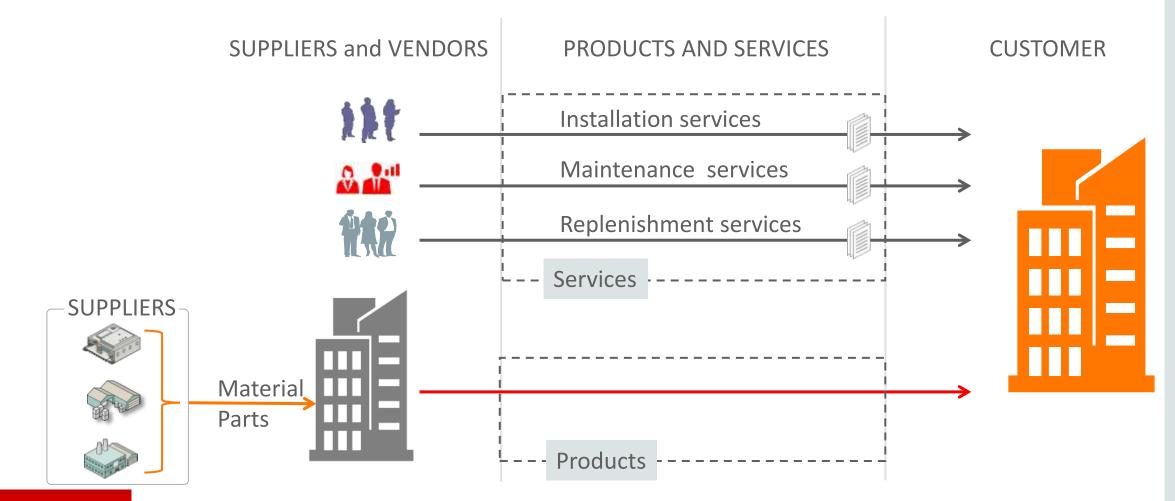
Lower effort and cost to operate and optimize EBS system

- Online Patching
- Applications Management
- Automated Testing

The Subscription Economy

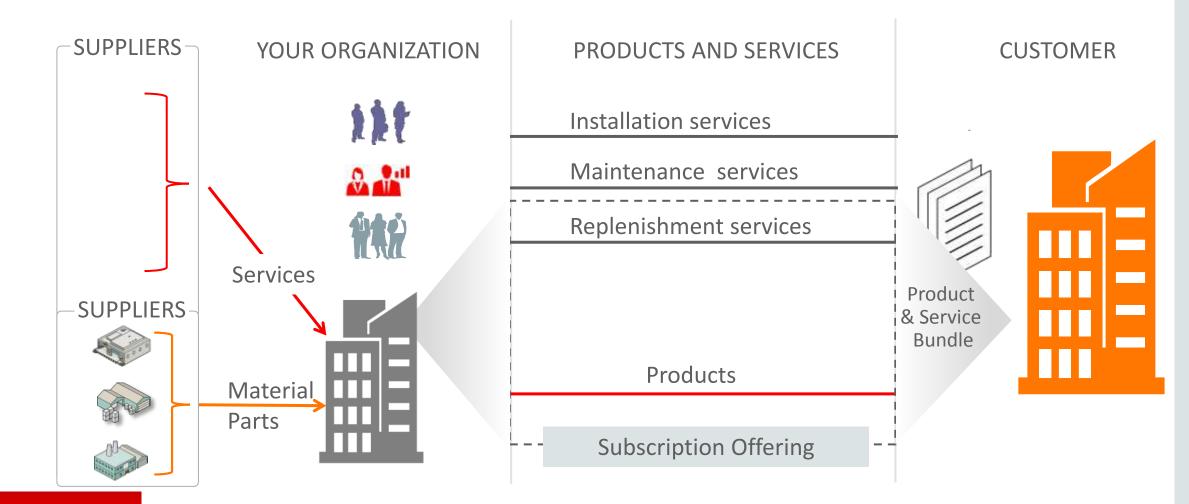


Subscription Economy

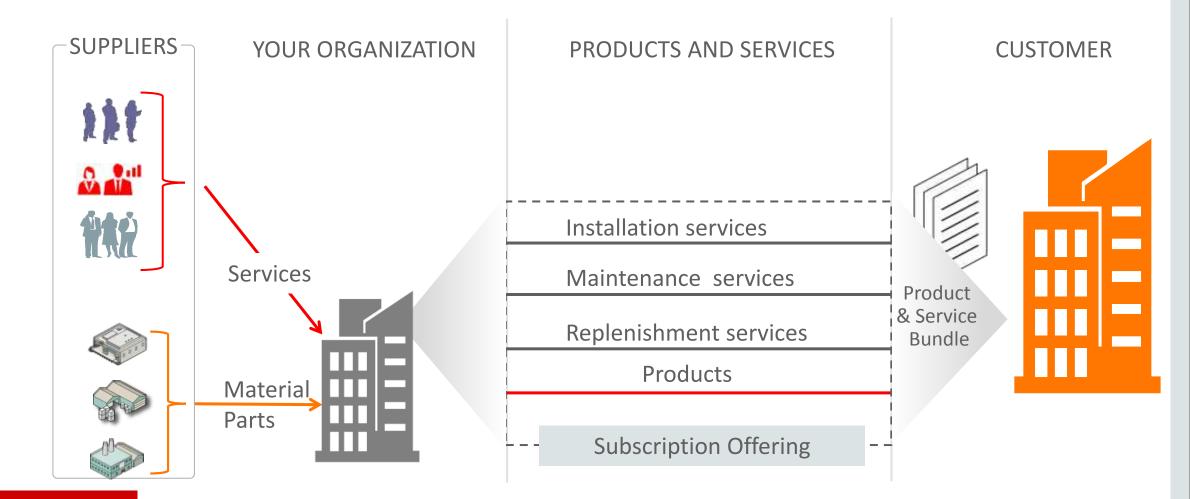




Subscription Economy

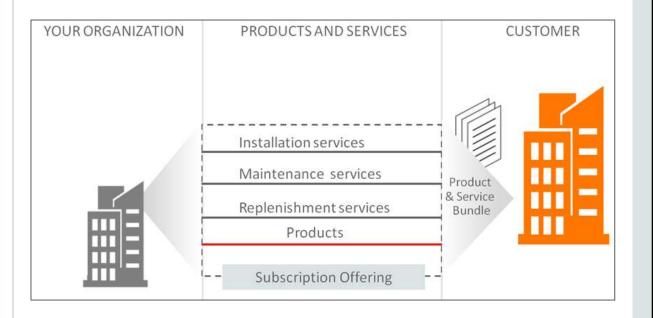


Subscription Economy



Order Mgt and Billing in the Subscription Economy Flexible Ordering for Combination of Products, Services, Subscriptions, and Warranties

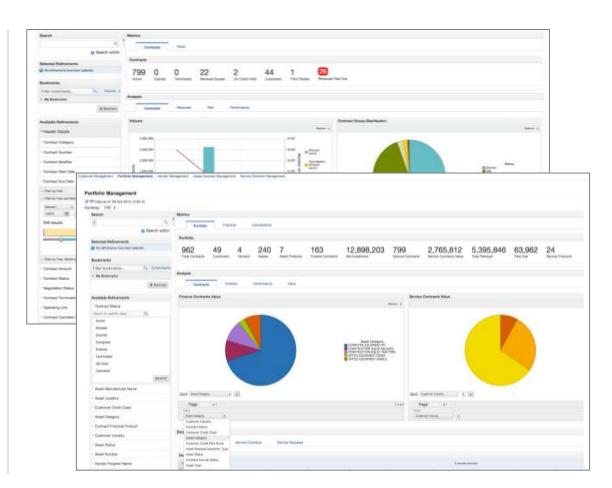
- Subscription Ordering
 - Subscription Related Attributes in OM
 - Bundles of Products, Subscriptions, & Services
 - Promotional Items of Subscriptions & Services
- Flexible Billing in OM & Service Contracts
- Renewals & Terminations
- Recurring Billing in Order Mgt (12.2.6)



Contract Renewal Command Center

Improved Visibility into Service and Lease Renewals for Higher Loyalty and Business

- Customer Retention
 - Customer Loyalty: Repeat Business
- Increase Share of Customer
 - Increase share of customer for you and partners with additional products and services
- Return on Investment
 - Ensure returns on portfolio and assets
- Exponential Operational Efficiency
 - Manage all your customers, all your contracts, and all your assets



Outcome-Driven Procurement



Procurement Command Center

An Integrated Command Center for Procurement Professionals

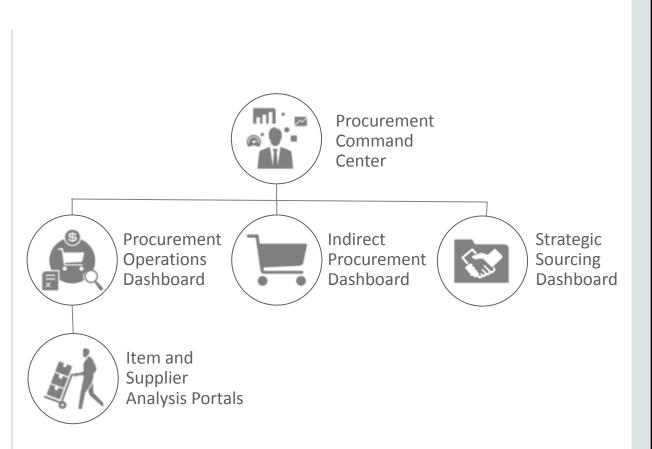
- Deliver Customer Value Through Procurement and Strategic Sourcing
 - Redefine the Procurement and supplier relationship strategies to be builders of core competencies and a differentiator for your organization
- Transform Buyers into Business Partners
 - Engage all stakeholders accountable for the outcomes necessary to ensure an agile response to supplier disruptions
- Exponential Operational Efficiencies
 - Drive effective cycle times across the required processes to improve operational efficiencies

	📸 🏠 🛇 ★ 🍄 🗸 🔎 Logged in As CBAY	KER
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Procurement Operations Dashboard	d	
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Procurement Command Center

An Integrated Command Center for Procurement Professionals

- Deliver customer value through procurement and strategic sourcing
- Transform buyers into business partners
- Exponential operational efficiencies
- Enhanced in 12.2.6
 - New Strategic Sourcing Dashboard for view of objectives, initiatives, tasks, and negotiations
 - Enhanced Supplier Performance View with employee reviews and supplier evaluations
 - Bulk update of documents with WebADI
 - Enhanced buyer notes to track forecast, planned, and actual dates



ORACLE

New Product 12.1.3 & 12.2 New in 12.2.5 Enhanced in 12.2.6

Project Procurement

Collaborative Planning, Integrated Execution & Strategic Alignment

- Align acquisition strategy for project success
 - Shared procurement plan unifies the stakeholders
 - Shared execution strategy on budget, product specification, quality and schedule drives consistent decisions
- Make the right decisions to realign
 - Quickly find the best suppliers, materials and services
 - Align procurement decisions to shared critical success factors for the project
- Deliver your projects according to plan
 - Sync up material specification, quality, budget, need by date requirements to delivery
 - Sync up project schedule to material availability and track supplier performance on the fly
- Enhanced in 12.2.6

ORACLE

Revisioning of procurement plan line



Customer-Driven Enhancements

New Functionality in 12.2.6 Across the Suite



E-Business Suite Release 12.2.6 Highlights (GA 9/2016)

Delivers To EBS Strategic Investment Themes

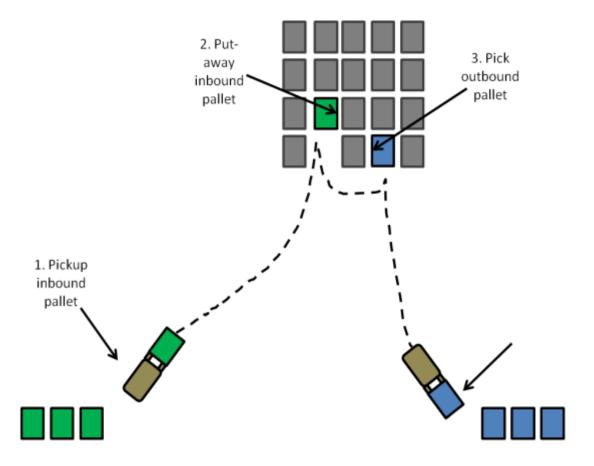
ORACLE

Functional Innovation	 Supporting Subscription Economy, Outcome-Driven Procurement, and Customer-Driven Enhancements Order Mgt: OM: Recurring Billing; Quoting: Document Approvals using Electronic Signatures Logistics: WMS: Inbound Task Mgt & Interleaving; Inv: Material Classification; Yard: Distributed Yard Procurement: iProc: Spot Buy, Preferred Items; Contract Relationships; PCC: Sourcing; Proj Proc: Revisions Projects: Acctg Adjustment Options; SOV & ARR Effort Coefficient; Consolidated Invoice UI; Grants Enhs Manufacturing: Process Mfg: Yield Mgt; Project Mfg: LCM Support; MES: Serialized Mfg Enhancements Value Chain Planning: Inventory Policy Planning; Enhanced UIs Asset Mgt: Linear Assets Enh WO Creation; Calendar Based Preventive Maintenance; WO Package Printing Service: Multiple Products on SR; Task Status by Task Type; GPS Based Emergency Scheduling; Depot: Claims Financials: Adv Collections: Related Accounts, Actionable Work Items; CHRM: Period Mgt, Enh AutoPay Human Capital Mgt: Pay: Enhanced Retropay Analysis; OTL: Overtime as Absence Accrual, Calendar UI
Modern User Experience and Mobility	 New HTML User Interfaces: Logistics: Detailed Receiving, Shipping, Reservations; EAM; AOL Improved HTML UX: OAF: More Modern User Interactions, More Developer Controls Information Discovery: OM: Order 360 View; Financials: Asset Reconciliation, Additions Pipeline
Operational Efficiency	 Online Patching: Improved Performance for Seed Data and File Handling During Patching Operations Applications Technology: Storage Options for Conc Mgr Files; External/Internal Authentication with DMZ Internationalization: Improved Patching for MLS Environments with Both Full and Lightweight Modes

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Warehouse Mgt: Inbound Task Dispatching and Interleaving Increase Warehouse Productivity

- Dispatch of putaway tasks based on
 - Eligibility
 - Priority
 - Proximity
- Interleave inbound and outbound tasks to reduce deadheading



Inventory: Material Classification

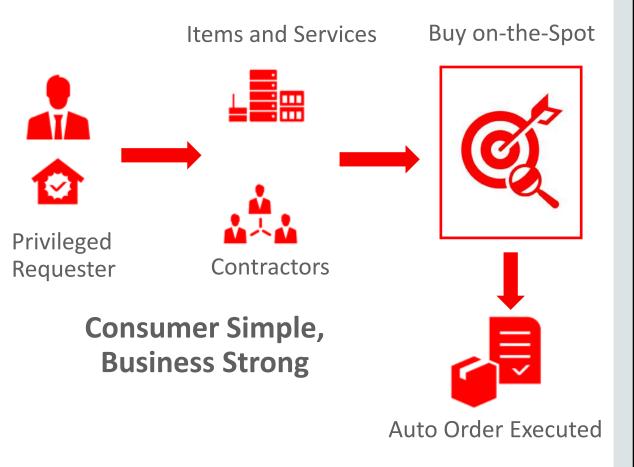
Flexible Capture of Classification Code for Printing on Outbound Shipment

- Capture classification code during
 - Picking
 - Shipping
- Print classification code
 - Packing slips
 - Shipping labels
- Setup classification types for an item



iProcurement: Spot Buy for Privileged Requesters Reduce Buyer Workload Where Procurement Team Adds Limited Value

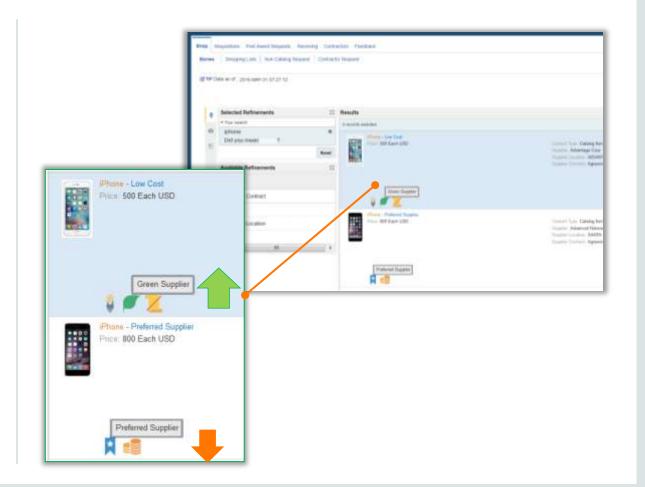
- Privileged requesters to create order documents directly
 - Specify supplier/quote price and convert the requisition into a purchase order automatically
 - Document multiple supplier quotes, assign ranks to quotes, and award to a specific supplier
 - Eligible requisition lines can be converted into a purchase order automatically



iProcurement Info Discovery: Preferred Items, Search Rank

Guided Buying to Preferred Suppliers and Items

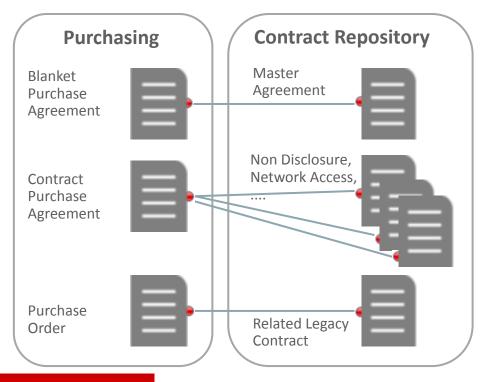
- Buyers can adjust relevance ranking of items & suppliers
 - Key attributes can be used to increase relevance in requester search results
 - Enables Procurement team to influence user choices when shopping
- Improved home page
 - Simple view for casual requesters
 - Advanced view for experienced requesters
- Show buyer activity and metrics
 - Show buyer notes to requester
 - Show order processing times



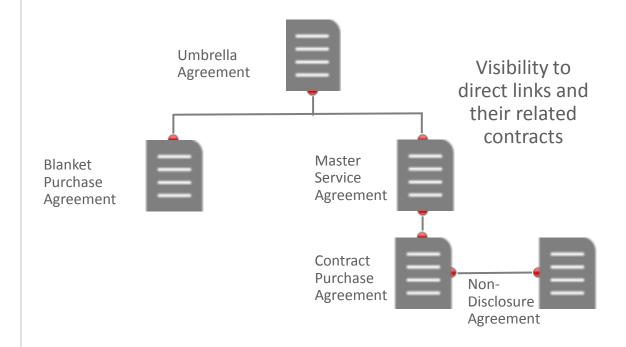
Procurement Contract Relationships

More Complete View of Related Procurement Documents and Contracts

 Relate Procurement Documents and Repository Contracts



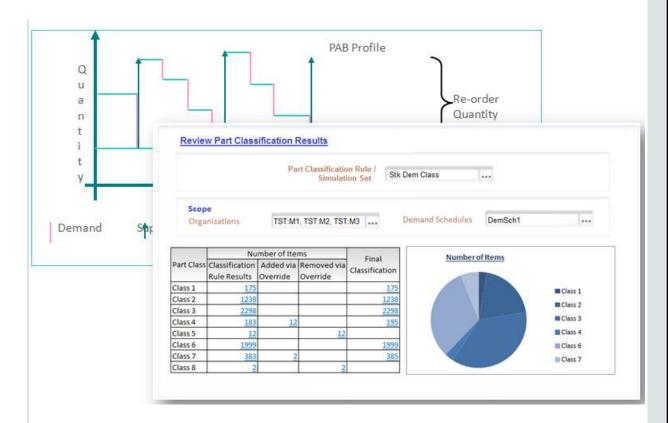
• Define Contract Hierarchy to Understand Term Landscape



Value Chain Planning: Inventory Policy Planning

Reduced Inventory and Policy-Based Replenishment Automation for Service Parts

- Plan:
 - Dynamically classify service parts by userdefined business criteria
 - Manage policies by part classification
 - Calculate policy parameters for single and multi-echelon supply chains
 - Estimate policy performance
- **Do:** Execute policy-based replenishments
- Check: Monitor achieved fill rates
- Act: Revise policies for underperforming items



Service: Multiple Products in One Service Request More Efficient Processing and Tracking of Service Work

- **Capture** multiple products located at the same customer site on a single service request (SR)
- **Communicate** SR products to Support and Field Engineers
- Debrief services performed and parts installed and recovered for each SR product
- **Calculate** SR charges using each product's warranty/contract

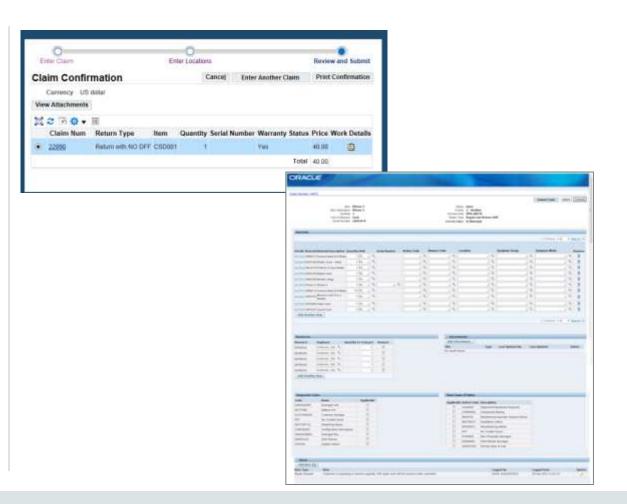
Example use cases

- Break Fix: Customer calls with problems on multiple pieces of equipment and only wants to track 1 SR and get 1 invoice
- Preventative Maintenance & Field Change
 Orders: Perform maintenance and/or field
 changes of all equipment at a single location
 on 1 SR
- Moves: Move many pieces of equipment from one location to another on 1 SR
- Installation: Track installation of multiple products that were sold/shipped on a single SO on 1 SR

Depot Repair: eClaims Web Portal

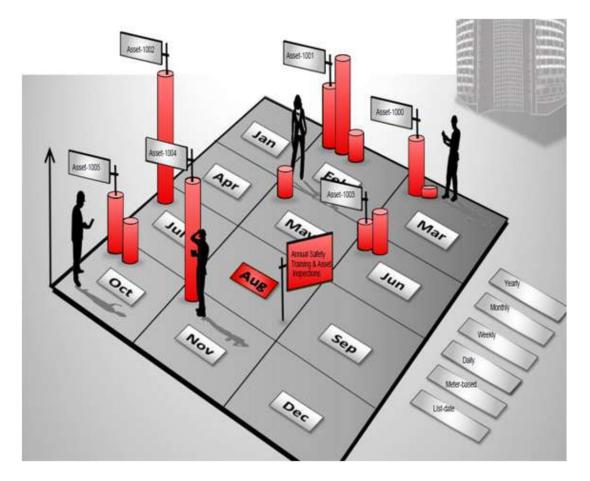
Enable Partners to Request Approval and Submit Claims for Outsourced Repair Work

- Authorized service partners can check warranty status and entitlements via Web Portal
- Partners can submit requests for work authorization and claims for reimbursement
- Claims can be reviewed, adjudicated and updated via the Depot Repair app
- Partners can view and annotate claims online



EAM: Calendar Based Preventive Maintenance Schedules More Flexibility to Schedule Preventive Maintenance

- Schedule preventive maintenance based on calendar based rules
 - Expands existing scheduling options based on Meter Rules, Day Interval Rules, and List Dates
- Example use case
 - Belt replacement activity should occur once in 2 months on the last Monday of the month



Time & Labor (OTL): Calendar UI for Timecards

Visual View of Time Entered in Calendar Views

• Employees can view time entered and holidays in calendar views

	Tue	Ved	The	Fri	Sat	Set	Timecard Summary
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							Actions Circli here to go to create a timecard page
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Globalization and Localization



Applications Globalization

Internationalization

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	4						

- The process of designing one product with the flexibility to function worldwide
- Product is designed to allow for a choice of locales (MLS) and the ability to handle language data and locale specific format (NLS)

Translation



- Changing product UI strings and help from English into another language
- All products requiring translation must first undergo translatability testing to ensure files meet translation standards

Localization



- The process of developing specific functionality designated to certain regions or countries
- Localization is handled by each development group based on their working model, and market requirement

Electronic Invoice and Electronic VAT Audit



Mandated

Not Mandated

Electronic invoicing increasingly mandated



Of VAT not collected in European Union **160 billion € per year loss**

18% to
Of VAT not collected in
LATM



European Union

30 countries moving to electronic B2G invoicing by end of 2019



Fiscal Electronic Audit



Progressive adoption

- Country standards
- Emerging global standards

\$240 billion

Corporate income tax lost worldwide each year

• 100 country BEPS initiative to address



Adoption rate in top 20 countries as of 2015 (only 15% five years ago)



Cross-country challenges of tax base erosion and profit shifting (BEPS)

Potential for cross-country reporting requirements

India Goods and Services Tax

Government of India

- Constitutional amendment and the required states ratification completed
- Government has yet to finalize GST specifications
- Legal compliance date is targeted for April 2017
- Oracle E-Business Suite
 - Significant early development investment in preparation for transition to India GST
 - Phased development work to accelerate delivery and customer access

For more information, see EBS Financials Legislative Updates Center (MOS Doc 871204.1) including the India GST document (MOS Doc 2170500.1)

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Lower effort and cost to operate and optimize EBS system

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Smartphone Applications





Oracle E-Business Suite Smartphone Applications

Be Informed and Take Action on the Go

Smartphone Applications (22)

Horizontal Apps – for most employees

- Approvals
- Expenses
- Timecards
- iProcurement

Line of Business Apps

- Sales Orders
- Product Information
- Inventory
- Procurement
- Project Manager
- Project Manufacturing
- Service Manager

- Self-Service Human Resources
- Learning
- Person Directory

- Field Service
- Maintenance
- Mobile Supply Chain Apps (MSCA)
- Discrete Production Supervisor
- Process Production Supervisor
- Discrete Quality Manager
- Process Quality Manager
- Yard

Delivery Strategy

- EBS 12.1.3 and 12.2
- iOS and Android
- No additional costs for licensed users of base products
- Built with Oracle Mobile Application Framework (MAF)



For latest app availability, check EBS Mobile Apps MOS Note <u>1641772.1</u> or search 'Oracle EBS America' on app store

Self-Service Employee Flows

Smartphone Applications

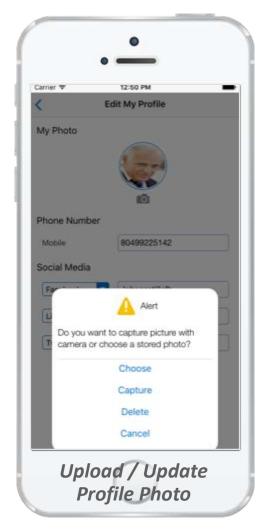


Employees Can Maintain Contact and Social Info Mobile Self-Service Human Resources Smartphone Application



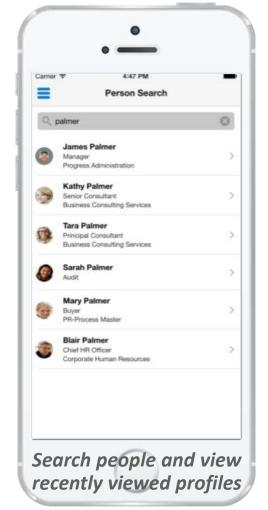


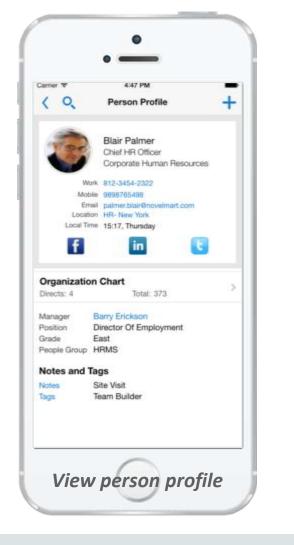
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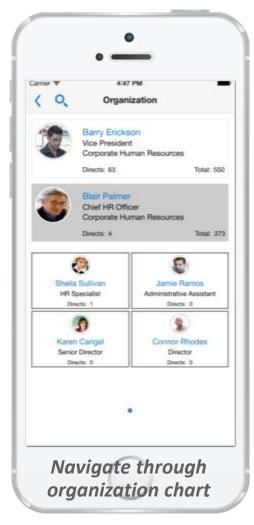


Employees Can Search and View Person Profiles Mobile Person Directory Smartphone Application

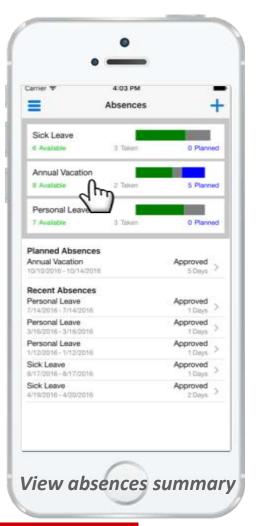


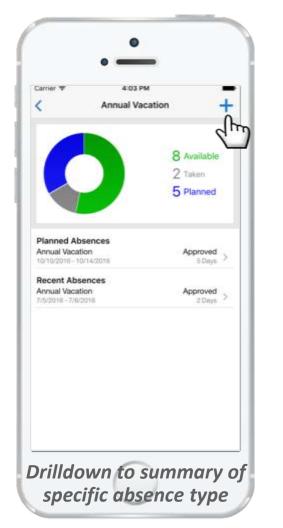


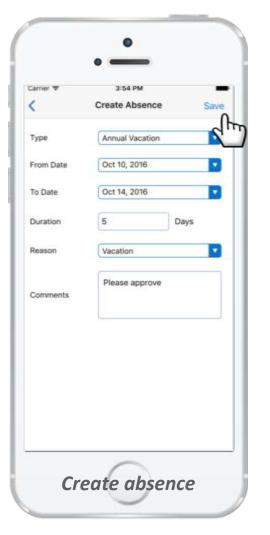


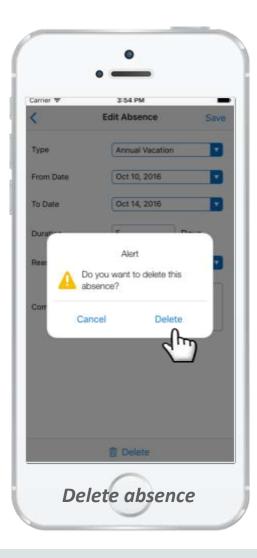


Employees Can View and Maintain Absences Mobile Self-Service Human Resources Smartphone Application

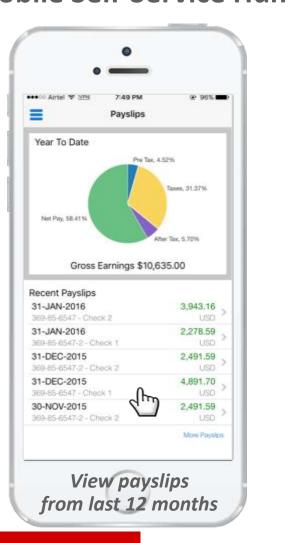








Employees Can View Payslips Mobile Self-Service Human Resources Smartphone Application



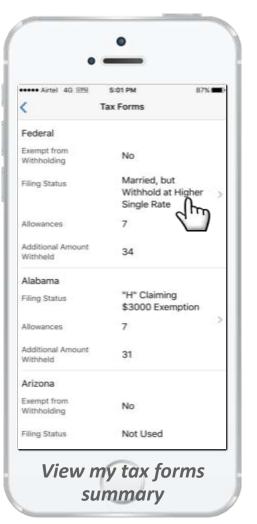


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Pro Tax	494,70	6,071.76
Taixes	2.336.40	36,717.42
After Tax	614.35	7,439.90
hint Pare	4,891.70	64,083.67
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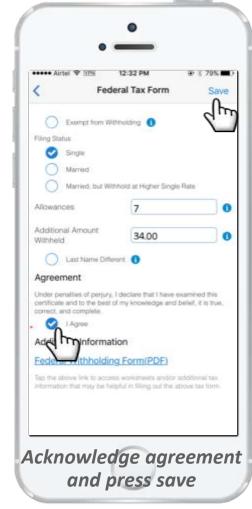


Employees in United States Can Update Tax Forms Mobile Self-Service Human Resources Smartphone Application





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Additional Inf	ormation		
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Employees Can Record Time on the Go Mobile Timecards Smartphone Application

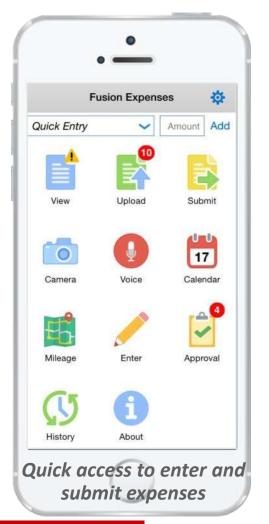
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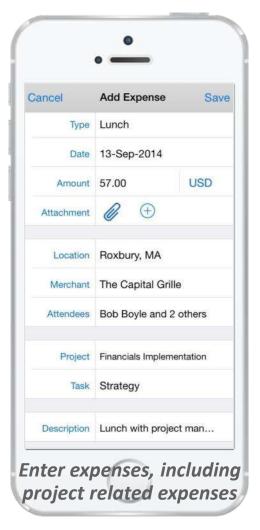
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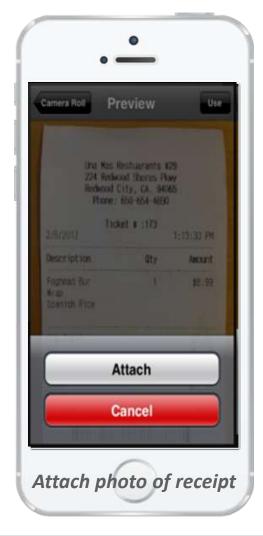
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(Timecard	Submit
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	e customer meetings this he additional hours.	s weekend
• Mar 7, 201	l6, 9 Hours	
	e-Sales	
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Regular- Start: 09:	Sales 00 Stop: 17:00	8 Hours
Mar 8, 20		
Mar 9, 20	16, 9 Hours	
- Mar 10, 20	016, 9 Hours	
Overtim	e-Sales	
Start: 18:	00 Stop: 19:00	1 Hours
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Start: 09:	00 Stop: 17:00	8 Hours
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	00 Stop: 19:00	1 Hours
Regular	-Sales 00 Stop: 17:00	8 Hours

Employees Can Capture Expenses On the Go Mobile Expenses Smartphone Application

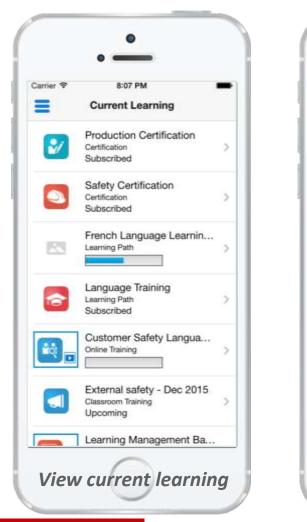


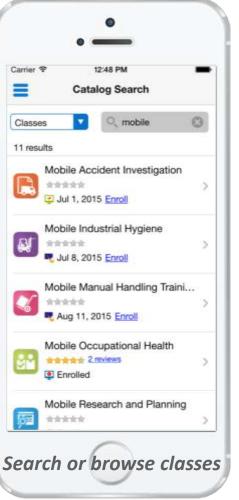


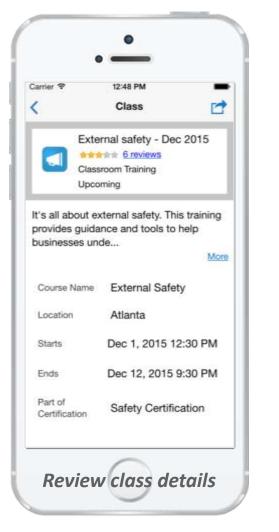


K Back Submi	t Report Submi
Amount to be paid	1578.18 USD
Number of expenses	8
Purpose	Customer Visit
Report Attachments	(
Miscellaneous	32.00 USD
San Francisco, CA	16-Sep-2014
Taxi	32.00 USD
San Francisco, CA	16-Sep-2014
Taxi	32.00 USD
San Francisco, CA	14-Sep-2014
Taxi	27.00 USD
Boston, MA	14-Sep-2014
Airfare	789.29 USD
Boston, MA	14-Sep-2014
Breakfast	3.29 USD
San Francisco, CA	15-Sep-2014
	Action -

Employees Can Search, Enroll and Play Courses on the Go Mobile Learning Smartphone Application







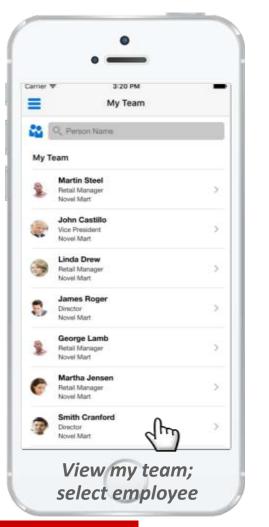


Self-Service Manager Flows

Smartphone Applications



Managers Can View Employee Details and Work History Mobile Self-Service Human Resources Smartphone Application

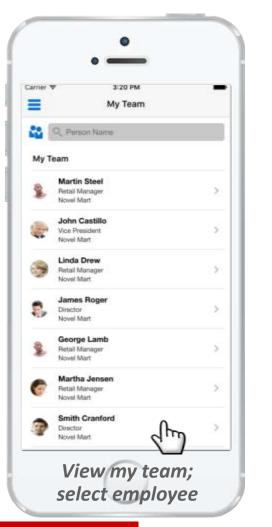




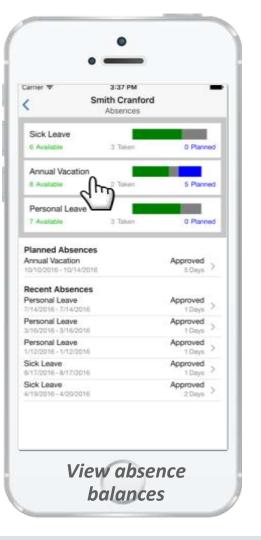
Carrier ♥	2:57 PM Smith Cranford Work History	
Employ	ment	Salary
03.Director 03.General Mar Novel Mart Chicago	ager - Sales (M.6.6)	Jul 13, 2016 John Castilio
03.Director 03.General Mar Novel Mart Chicago	ager - Sales (M.5.5)	Jan 1, 2005 John Castillo
05.Retail Manaj 06.Manager Loj Novel Mart Chicago	ger yalty Program (M.5.5)	Jan 1, 2000 John Castillo

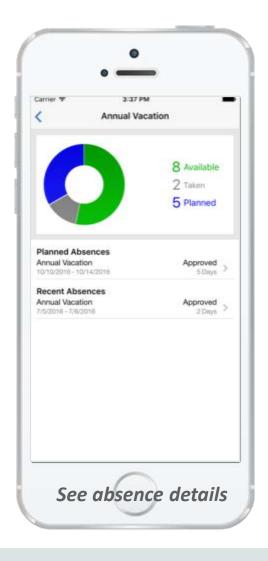
anter 2:43 Smith C Work H	ranford
Employment	Satary
Jun 8, 2016	104,778.24 USD
Jul 15, 2015	199,788.76 USD
Jul 16, 2014	95,036.88 USD
Jul 17, 2013	90,511.32 USD
Jul 11, 2012	86,201.26 USD
Jul 13, 2011	82,096.44 USD
Jul 8, 2010	78,187.08 USD
Jul 8, 2009	74,463.84 USD
Jul 7, 2008	70,917.96 USD
Jul 18, 2007	67,540.92 USD
Jul 11, 2006	64,324.68 USD
Jul 20, 2005	61,261.56 USD
Jul 7, 2004	58,344.36 USD
Jul 8, 2003	55,566 USD
Jul 17, 2002	52,920 USD
Jul 11, 2001	50,400 USD
Jan 1, 2000	48,000 USD

Managers Can View Employee Absences Mobile Self-Service Human Resources Smartphone Application

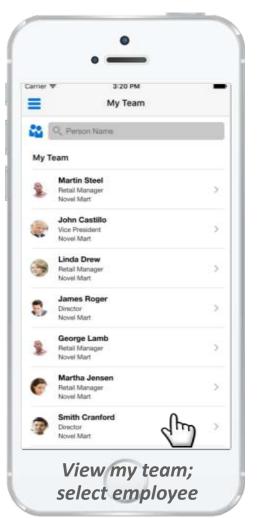


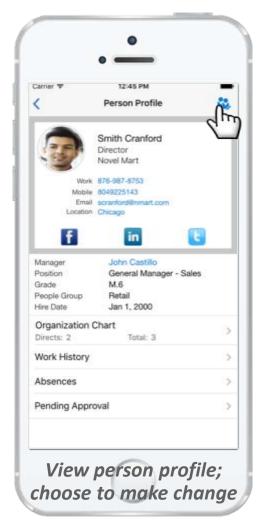




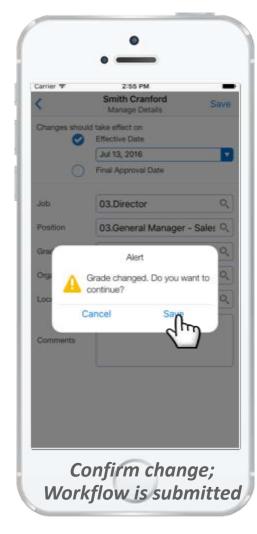


Managers Can Initiate Employee Assignment Updates Mobile Self-Service Human Resources Smartphone Application





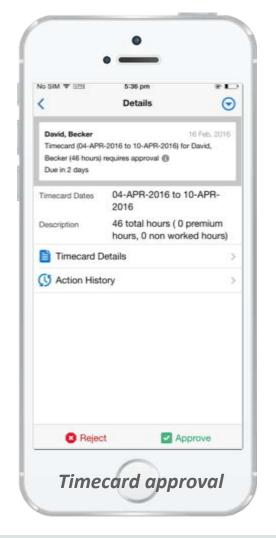
Grade M.6.6 Q Organization Novel Mart Q	Manage Details Save hanges should take effect on Effective Date Jul 13, 2016 Final Approval Date ob 03.Director 03.General Manager - Sales kganization Kganization Chicago Grade change.	Carrier 💎	2:55 PM	_
Effective Date Jul 13, 2016 Final Approval Date Job 03.Director Q Position 03.General Manager - Sales Q Grade M.6.6 Q Organization Novel Mart Q Location Chicago Q	Effective Date Jul 13, 2016 Final Approval Date O3.Director Q, O3.General Manager - Sales M.6.6 Q, kganization Novel Mart Q, Grade change.	(Save
Final Approval Date Job 03.Director Position 03.General Manager - Sales Grade M.6.6 Organization Novel Mart Location Chicago	Final Approval Date ob 03.Director osition 03.General Manager - Sales irade M.6.6 kganization Novel Mart ocation Chicago Grade change.	Changes shouk		4
Job 03.Director Q Position 03.General Manager - Sales Q Grade M.6.6 Q Organization Novel Mart Q Location Chicago Q	ob 03.Director Q, osition 03.General Manager - Sales Q, irade M.6.6 Q, kganization Novel Mart Q, ocation Chicago Q, Grade change.	~	Jul 13, 2016	
Position 03.General Manager - Sales Q Grade M.6.6 Q Organization Novel Mart Q Location Chicago Q	osition 03.General Manager - Sales Q irade M.6.6 Q irade Novel Mart Q coation Chicago Q Grade change.	0	Final Approval Date	
Grade M.6.6 Q Organization Novel Mart Q Decation Chicago Q	irade M.6.6 Q Integration Novel Mart Q Docation Chicago Q Grade change.	lob	03.Director	Q,
Organization Novel Mart Q Location Chicago Q	kganization Novel Mart Q ocation Chicago Q Grade change.	Position	03.General Manager	Sales Q
Location Chicago Q	Chicago Q Grade change.	Grade	M.6.6	0,
	Grade change.	Organization	Novel Mart	Q,
Grade change.		Location	Chicago	Q
Comments		Comments	Grade change.	



Managers Can Approve HR Txns, Expenses, and Timecards Mobile Approvals Smartphone Application

arrier 🗢 🖌	8:23 AM pproval Types		-
2, Sender, Sub	ject		
All Pend	ing Approvals	34	2
Channel	Revenue Mana	6	>
3 Expense	95	1	>
Human I	Resources	2	>
Inventor	у	3	>
Mainten	ance	4	>
Order M	anagement	5	>
Product	Information	3	>
Projects		1	>
Quotes		2	>





No SIM TO 2020	4:18 PM	
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	us Change for Ab y Bennett, Terry)	
Location	P4- Clevelan	d
Supervisor	Bennett, Terr	у
Grade	100.1.East	
Department	Recruiting-C	entral
dof	001.Manager	
Assignme	nt Details	
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Appr	ove	8 Reject

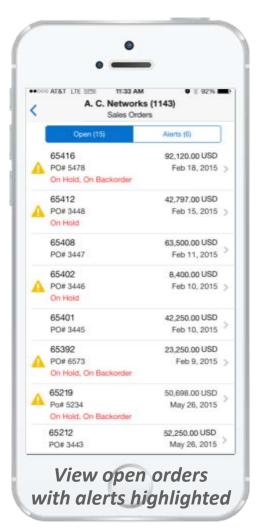
Access to Enterprise Information

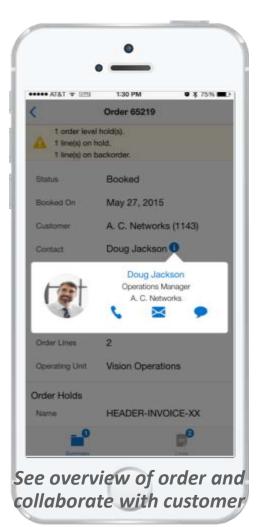
Smartphone Applications

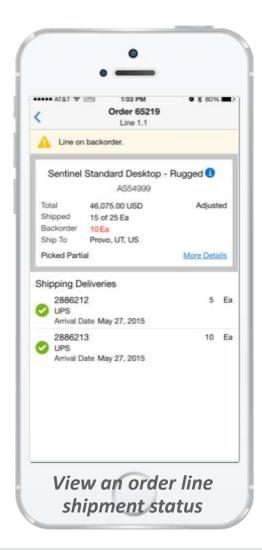


Mobile Sales Orders



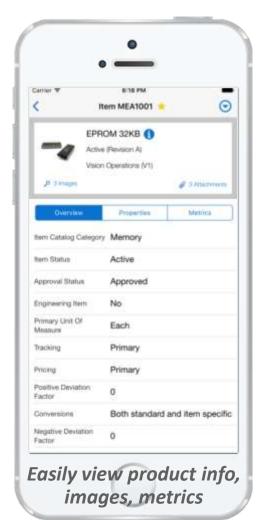




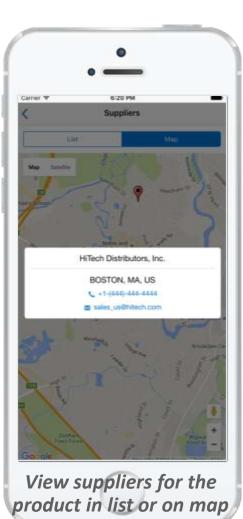


Mobile Product Information

<	6:18 PM Results	
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-	VI12472 EPROM 16KB	
	VI12472A EPROM 2MB	્ર
~	VI11472 EPROM 3.3V	a
	MEA1001 *	0



Carrier 🐨	6:19 PM	
<	Purchasing	C
Purchasing		
Allow Description Update	Yes.	
Enabled	No	
Expense Account	01-510-7530-0000-00	00
Outsourced Assembly	No	
Purchasable	No	
Purchased	No	
RFQ Required	No	
Receipt Required	Yes	
Taxable	No	
Use Approved Supplier	No	
Receiving		
Hide Attributes with Bil	anik Values	



Mobile Inventory

Ac	dvanced Inq	uiry	
Organization	All		
Material Status	All		
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Sub			
Project			
© Clea	r	Q. Searc	h





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Packed	Ē		0

Core Line of Business Applications

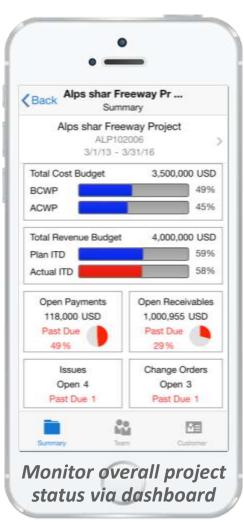
Smartphone Applications

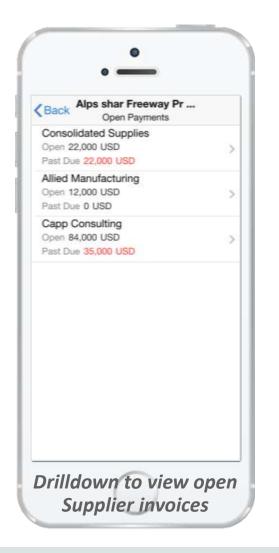


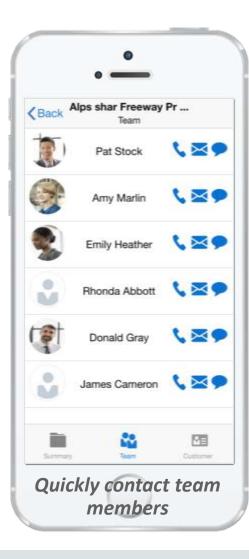
Mobile Project Manager

• —	-	
Proj	ects	
), Project Name, Num	nber	
Alps shar Freeway F ALP102006 Hilman and Associates	4,000,000 USD	>
CDE roadway const PMC101 Hilman and Associates	63,663 USD	>
Central Corridor Lig CCLR600901 filman and Associates	3,500,000 USD	>
Common Freeway F PMF101 Hilman and Associates	96,593 USD	>
HighLands East 70 AH607008 Jnited Parcel Service	10,000,000 USD	>
Mega Rail Construc PMMFG101 Hilman and Associates	274,800 USD	>

active projects



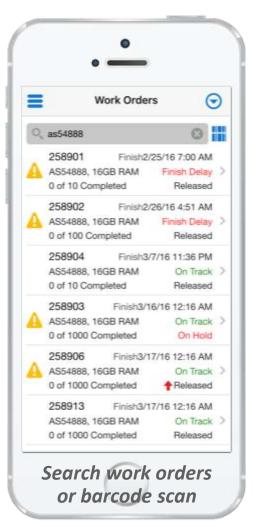


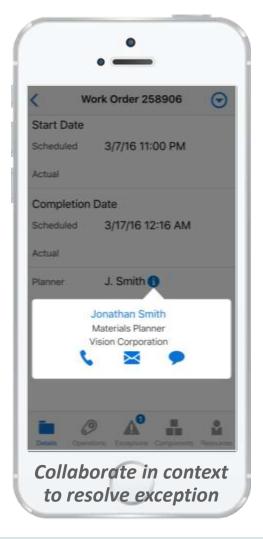


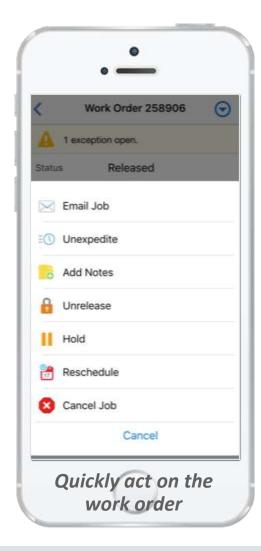
Mobile Discrete Production Supervisor

Work	Orders
), Job Number, Asse	mbly, Sales Order N
1	0
Starting Today	Finishing Today
106	13
On Track	Delayed
44	10 0
With	With Operation
Exceptions	Delay
7 🛛	2 1
On Hold	Expedited

Easily view work orders and operation progress

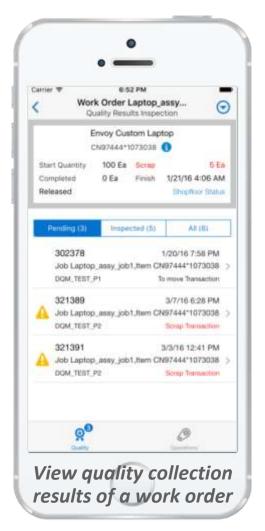




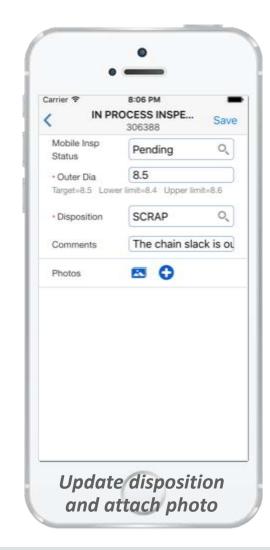


Mobile Discrete Quality Manager



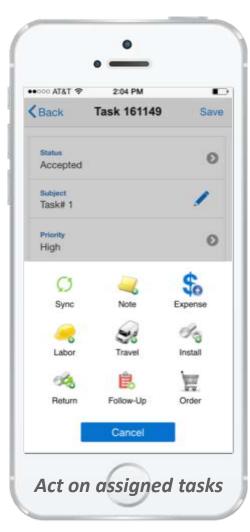


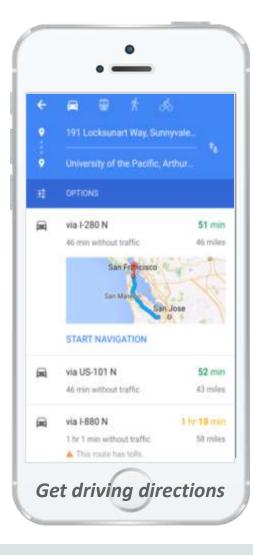
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¢ D	QM_TEST_P2 321389
Last Updated	3/7/16 6:28 PM by Smith, Mr. Jonathan ()
Mobile Insp Status	Pending
Jab	Laptop_assy_job1
ftern Assambly Name	CN97444*1073038
Quantity Inspection Disposition	3
Disposition	
Surface Finish Target-0 Lower Inst Reytoant Burface Fin	
	2 1 Upper imit-4 keyboard keys. Consistent gaps are
Comments	Keyboard surface finish is not of the correct consistency
Attachments	•
Attachments	0>

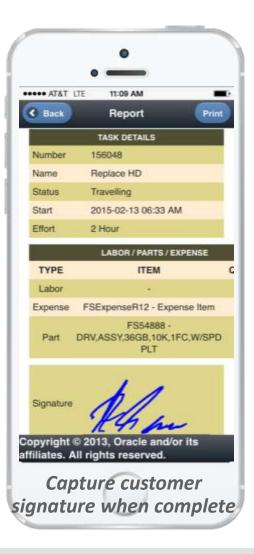


Mobile Field Service

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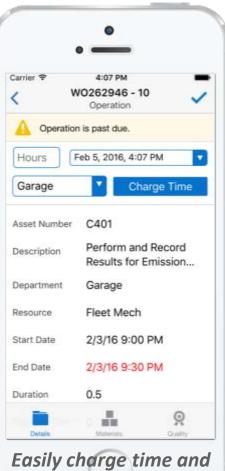




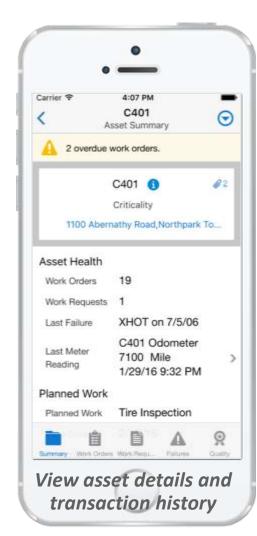
Mobile Maintenance

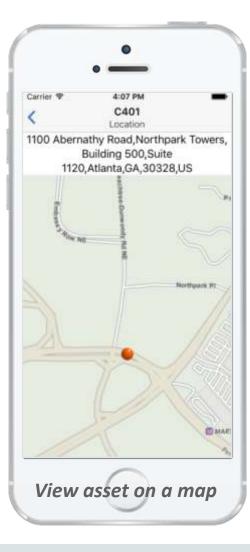
Carrie	ir♥ 4:0	7 PM	-
	Oper	ations	2
0		10 1/6/16 2:00 PM refer to checklist attac	>
A	WO262946 2/3/16 9:00 PM Perform and Record F	10 2/3/16 9:30 PM Results for Emission C	5
	WO262944 2/8/16 3:00 PM Visually Inspect all Tin	10 2/8/16 3:15 PM es and Measure Tread	
	WO262943 2/8/16 11:00 AM Rebuild Truck Motor	10 2/8/16 3:30 PM	5
	WO262944 2/8/16 3:15 PM Replace Valve Stem	20 2/8/16 4:00 PM	2
	WO262945 2/11/16 10:30 AM Drain Oil	10 2/11/16 11:00 AM	
	WO263085 2/11/16 11:00 AM Change Fuel Filter	20 2/11/16 11:15 AM	
	WO263085	30 2/11/16 11:30 AM	,

Quickly view assigned operations



Easily charge time and complete the operation





Mobile Supply Chain Apps (MSCA)

anne T	Whise Mgmt	4
inbound		
Outbound		
Warehousing		
Manufacturing		
Tasks		
Inquiry		
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PO Vision Operations	5799 Office Supplies,	

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Oracle E-Business Suite Information Discovery

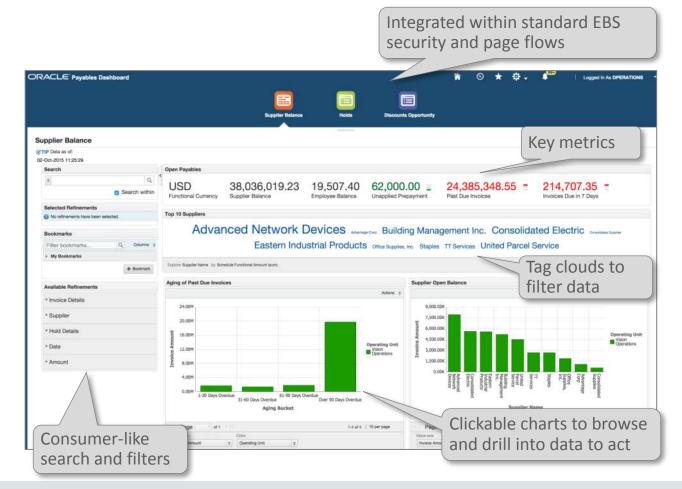
Previously known as "Oracle E-Business Suite Extensions for Oracle Endeca"



EBS Information Discovery

Identify and Act on Priority Transactions without Custom Operational Reporting

- Fast, Intuitive Access to Information
 - Consumer-Like Search and Filters
 - Information-Driven Navigation
 - Take Action on Dashboard or via Direct Navigation to Transaction Pages
- Easy Deployment to EBS Environment
 - Run against EBS Transactional System
 - Leverage EBS Security, UX and Flexfields
 - Available for 12.1.3 and 12.2
 - Available for 20+ product families in EBS
- Uses Endeca Information Discovery



EBS Information Discovery: More Product Content

Identify and Act on Priority Transactions without Custom Operational Reporting

Order Management

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• 360° Order View

ORACLE

• Fulfillment Visibility

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- Asset Reconciliation
- Additions Pipeline

Enhanced EID Applications

Order Management

• Customer Explorer Includes Service and Lease Contracts

Installed Base

Boolean Search Support

Inventory

• Locator Capacity Support

Field Service

• Parts Only Tasks in Tasks View

Depot Repair

• Costs and Revenue

cMRO

- ATA and Position Rates
- Non Routine Features

EBS Information Discovery – V7 Footprint



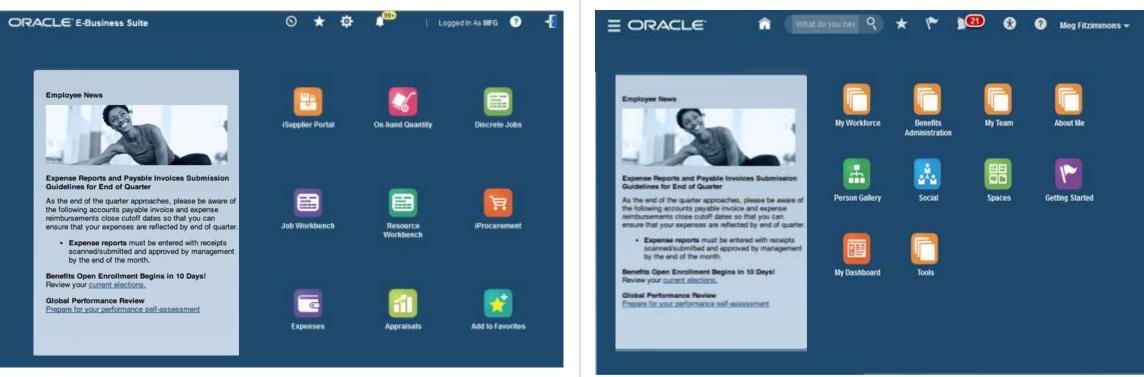
User Experience Modernization Available with EBS 12.2



Common Ground with Cloud Applications

User Experience Convergence

EBS 12.2 New Home Page



Shared User Experience Lab



Oracle Cloud Home Page

Tablet Optimizations with OAF 12.2

Enhanced User Productivity and More Appealing User Experience

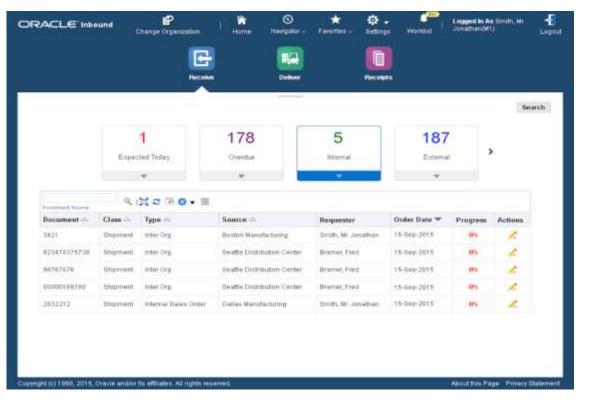


• Icon-Based Navigation: Home Page, Page Navigation

- Touch-Friendly Layout
 - Increased Row Height and Spacing
 - Increased Column Header and Button Height
- Gesture Support
 - Page Navigation
 - Table Interactions
- Device Support
 - Camera, Email, Maps
 - Responsive Layout for Portrait & Landscape (Planned)

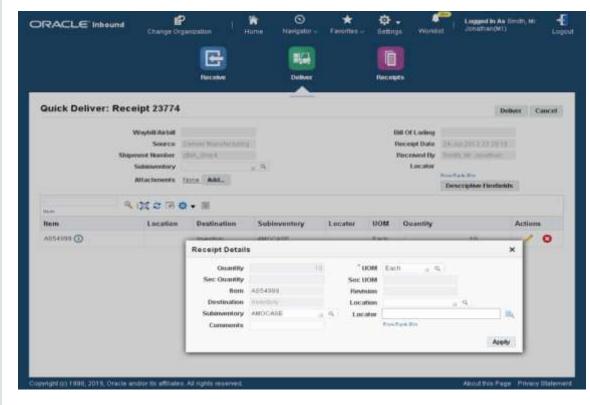
Receiving

Receive, Deliver and Manage Receipts on a Tablet



Receive

Deliver





Order Management: HTML User Interface

Increase Productivity with Configurable HTML UI and Tablet Friendly Layout

ORACLE' Order Management						1 O \star ·	🌣 🤲	Logged in As OPER/	ATIONS 🕐 📲
Orders View Sales Order: 65642 > Sales Order: 65642									
						Actio	69	Go Cano	et Save Apply
Order Number 65642 Customer Hilman and A Contact Cowlishaw, M Ship To Customer Hilman and A Request Date 15-Jul-2014 0 Shipping Method DHL	arcus 🤤 🔍 ssociate 🔍		Date Ordered Customer Number Customer PO Ship To Location Warehouse Shipment Priority	M1	Bd ddd	Charg	unt <1,948.99> 1% <8.67> Ital 20,540.91 Tax 0.00		
Bill To Customer Hilman and Currency USD Order Type Mixed	Associate Q		Bill To Location Price List Status	Tulsa (OPS) Corporate Entered	d d		Psyment Terms Sales Agreement No. On Hold		99
Products & Services Shipping Billing Install Base Allad	hments								
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Select All Select None Select Line Ordered Rem Rem Description	atv	UOM	ListPrice	Discount %	Selling Price	Extended Price Status	Line Type	On Service Referen	Service Ord
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Copyright (c) 1998, 2014, Ciracle and/or its affiliates. All rights reserve	đ							About this Pa	ge Privacy Statement



Modern iProcurement Flow

Leveraging both Information Discovery and Smartphone Applications



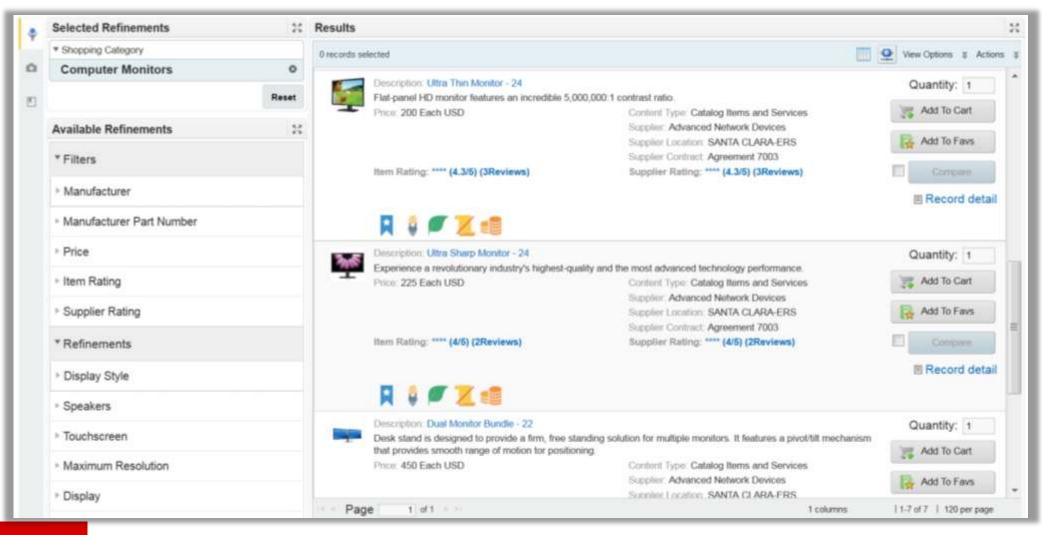
Search Across All Catalogs Get Search Results While Typing

- Matches search criteria to wide range of sources
- Select directly from choices
- Configurable

riteria to	What Do You Need To Buy T	oday?	monitor	ō	Q
			Rafine by:		
irces	Selected Refinements & X	My Requ	Shopping Category Adjustable Monitor Arms Adjustable Monitor Arms > Adjustable Monitor Arms		
m	Available Refinements	34 Approve	Computer Monitory	97 Shipment	s Receive
	* Quick Refinements • Requisition	Progres	Purchasing Category COMPUTER.MONITOR PRODUCTN.MONITOR	le Time	1.9
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	* Supplier	Result	3 of 41 Show more		
Type Ahead	▹ Supplier Site		Search:		
	► Catalog Type		Q Search for: monitor Requisition Autoonzation status Description	Preparer	



Consumer Shopping Experience



Guided Selection Automatic Filter Choices

- Configurable filters and refinements
- Add and remove filters in any sequence
- Filters show total count

ORACLE

Filtering

Refinement

Selected Refinements	×	Results
 Shopping Category 		0 records selected
Computer Monitors	0	Description: Thin, Flat LED Monitor - 22
 Item Rating (3 Values) 	0	A wall-mountable design and detachable ba
5 Star	0	Price: 170 Each USD
4 Star	0	
3 Star	0	
* Price]	Item Rating: ***** (4.5/5) (2Reviews)
Between: 150.00 - 200.00	0	
	Reset	🛛 🕴 🖉 📜 🗐
Available Refinements	×	Description: Flat Panel Monitor - 22
* Filters		Flat-panel HD monitor features an incredible Price: 180 Each USD
Manufacturer		
Manufacturer Part Number		Item Rating: *** (3/5) (1Reviews)
Price		
Item Rating		R 🕴 🖉 📜 🗐
Supplier Rating		Description: Ultra Thin Monitor - 24 Flat-panel HD monitor features an incredible
* Refinements		Price: 200 Each USD
▹ Display Style		

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Guided Selection

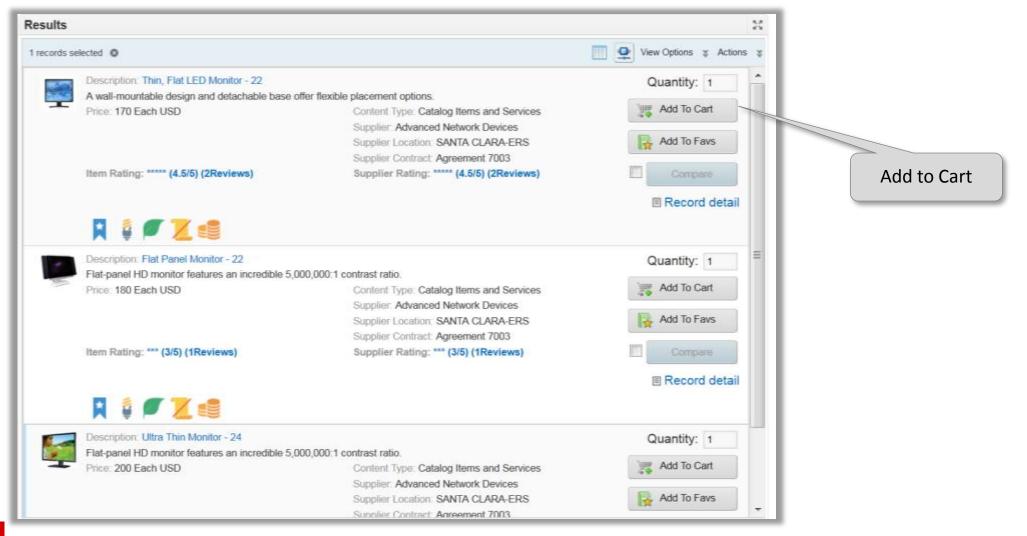
Differences are Highlighted

- Compares several choices
- Highlighted Differences

200.00 0	Flat-panel HD monitor features an incredit Proce 180 Each USD	ole 5,000,000:1 contrast ratio. Content Time: Catalog	Nome and Services	Qua
Compare				
Comparing 3 record(s) 0 Record(s) Currently Select	ed		Acti	ons ş
Filter attributes	🐷		è 🗆 👘 🔢	à
* Refinements (9 attributes)	Record 1	Record 2	Record 3	*
Display Style	Flat Panel	Widescreen	Widescreen	
Speakers	No	No	Yes	
Touchscreen	Yes	No	No	
Maximum Resolution	1680x1050	1600x1200	1680x1050	
Display	LED	LED	LED	
Display Size	22" (55.88 cm)	22" (55.88 cm)	24* (60.96 cm)	
Compatibility	PC	PC	PC	
Titt	Yes	No	Yes	
HDMI Input	Yes	No	Yes	
▼ Filters (15 attributes)				
Shopping Category	Computer Monitors > Computer Mon	Computer Monitors > Computer Mon	Computer Monitors > Computer Mon	120
Content Type	Catalog Items and Services	Catalog Items and Services	Catalog Items and Services	
Supplier Contract	Agreement 7003	Agreement 7003	Agreement 7003	=
Supplier	Advanced Network Devices	Advanced Network Devices	Advanced Network Devices	
Supplier Location	SANTA CLARA-ERS	SANTA CLARA-ERS	SANTA CLARA-ERS	



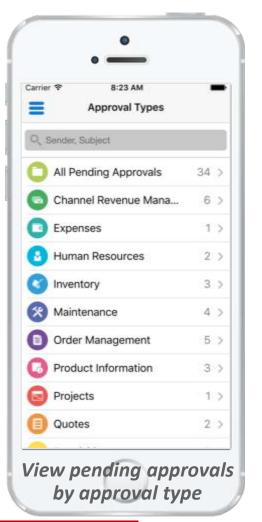
Familiar Shopping Cart Experience

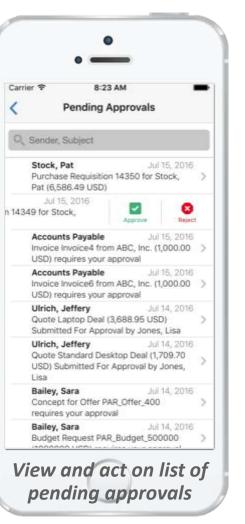


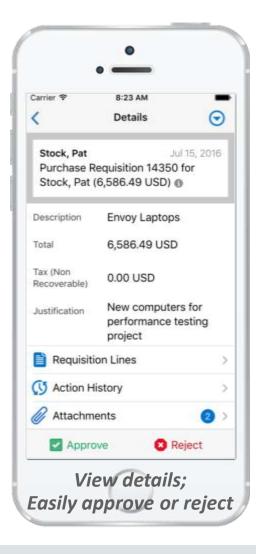
Complete the Requisition

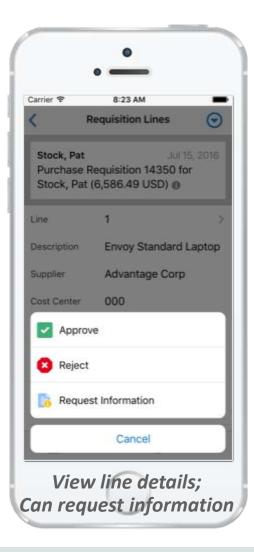
	CLE.	1			-			•*•	(13)	9		0	zis X
		6	Sho	oping (Cart								
					* Description	Requirements for new	office						
	Shop	Requ											
					* Need-By Date	Multiple						Confirm y	our
-				* D	eliver-To Location	V1- New York City	J Q					requisiti	
Stores	Shopping Lists Non-Catalog Request Contractor F	Request	•	Show D	elivery and Billing								
	Data as of : 2016-AUG-18 09:44:09		Lin	e Image	e Item Description	1	Unit	Quantity	Price		Supplier Config ID	Master Agreement Number	Delete
			1	国		adder, 36 inch Top 3/4 inch x 22-3/4 inch	EA	3	350 USD	1,050.00		1528	
	Selected Refinements	Results	2		Legal Services		HRS	1	450 USD	450.00			Î
	Shopping Category	0 records selec	3		Thin, Flat LED Mor	nitor - 22	Each	4	170 USD	680.00		7003	1
٥	Computer Monitors			-					Total	2,180.00			
	Kesel				-		(1		Ó	
	Available Refinements				-)					0		(\mathbf{P})	
	* Filters			Conti	nue Shopping	Edit		محجري والمح	10110-1-020-0	Save		Submit	
		P	tom Rat	ina- ** /?	0/5) (1Reviewe)	Supr	lier Rati	ing: ** (9/5) (1Reviewe)			Southers a	

Manager Approves On The Go Mobile Approval Smartphone Application





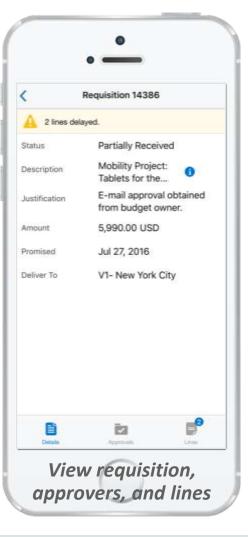


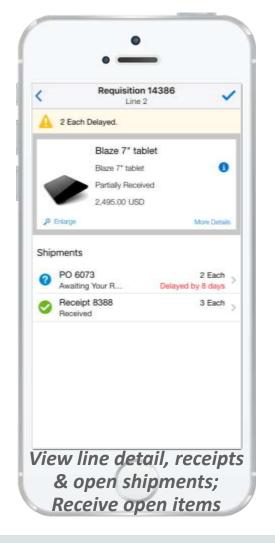


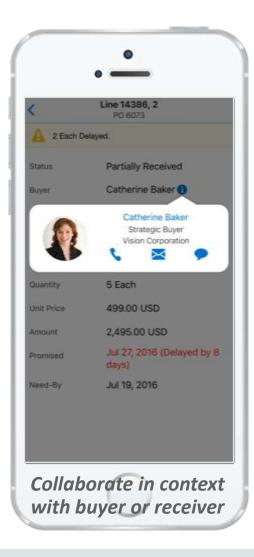
Requester Checks Delivery Status On The Go Mobile iProcurement Smartphone Application

	• —	
=	My Requisitions	
Q	Requisition, Status, Description	
*	14391 100.00 USD Printer cartridge - EasyPrint Printer Returned	>
0	14390 400.00 USD Visa Services - Travel to UK Rejected	>
	14389 5,000.00 USD BI Applications Training Not Received	>
Ð	14388 998.00 USD Replacement Laptop (Asset EOL) Pending Approval since Jul 20, 2016	>
4	14386 5,990.00 USD Mobility Project: Tablets for the team Partially Received Delayed	2
0	14385 32.90 USD Stationery Request Fully Received	>
4	14346 2.72 USD Pen Style Hi-Liter, Fluorescent Green Not Received Delayed	>
9	13967 12,000.00 USD Conference Room Remodel	2

Check requisitions with alerts requiring attention

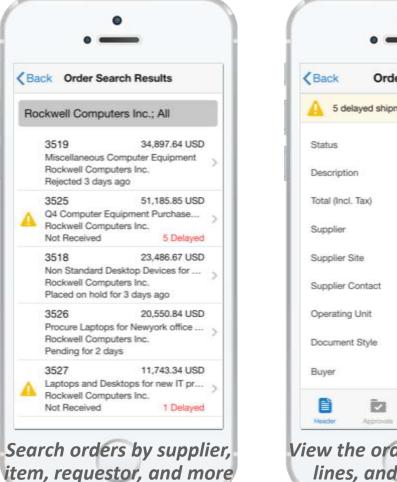




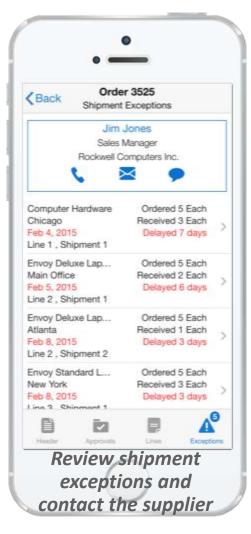


Buyer Manages the Purchase Orders On The Go Mobile Procurement Smartphone Application

, Order Number, Suj	e Orders
2 Pending	1 Rejected
1 On Hold	5 Delayed
	Delayed

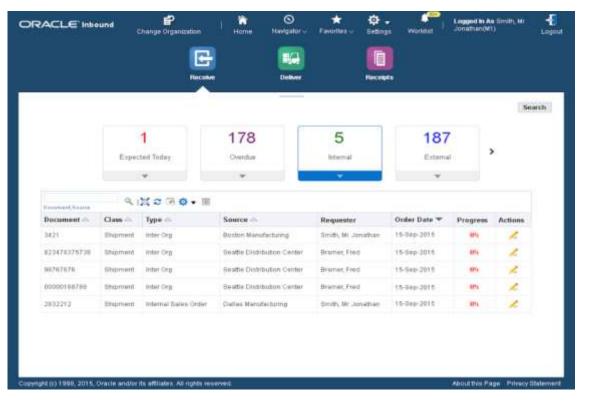


Back	Order 3525
5 delayed	shipment(s).
Status	Approved
Description	Q4 Computer 🤇
Total (Incl. Tax)	51,185.85 USD
Supplier	Rockwell Computers Inc.
Supplier Site	Main Office
Supplier Contac	ct Jim Jones 🛈
Operating Unit	Vision Services
Document Style	Purchase Order
Buyer	Catherine Baker
1	

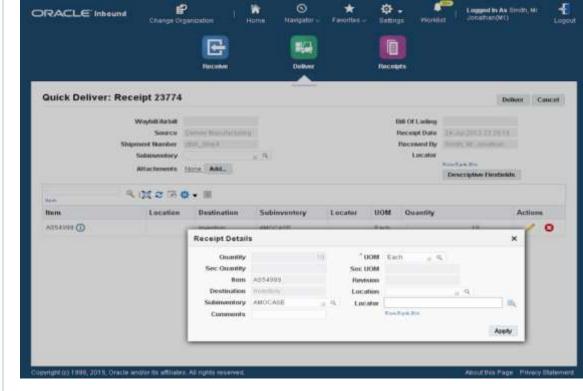


Receiving

Receive, Deliver and Manage Receipts on a Tablet

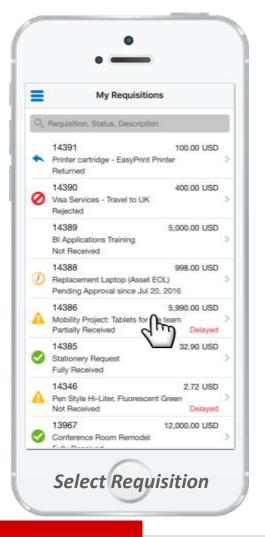


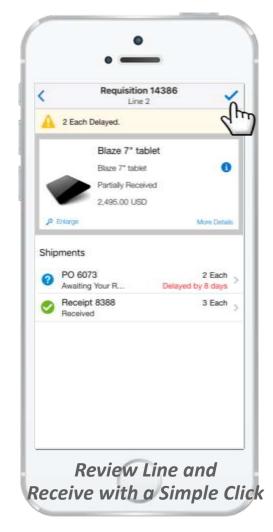
Receive

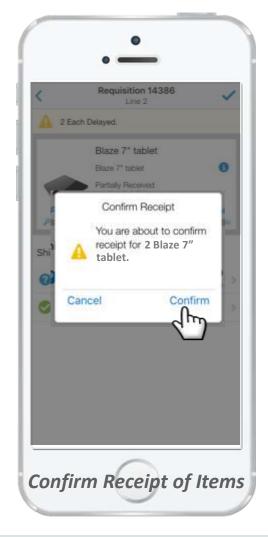


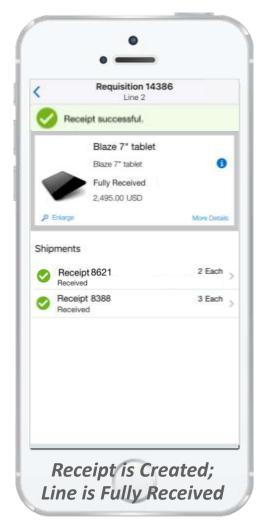
Deliver

Requester Confirms Receipt & Authorizes Supplier Payment Mobile iProcurement Smartphone Application









Strategic Investments In EBS Products Building Upon the Strengths of EBS Integrated Global Suite

Functional Innovation

Rich functional flows for modern business in integrated global suite

- The Subscription Economy
- Outcome-Driven Procurement
- Customer-Driven Enhancements
- Globalization and Localization

Modern User Experience and Mobility

Simple and actionable user experience for operational roles

- Smartphone Applications
- EBS Information Discovery
- User Experience Modernization

Operational Efficiency

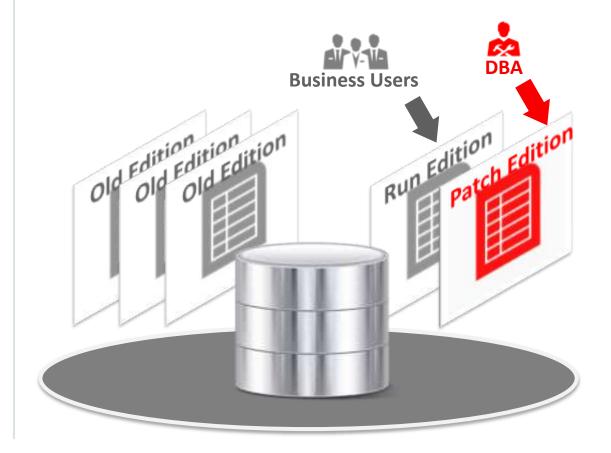
Lower effort and cost to operate and optimize EBS system

- Online Patching
- Applications Management
- Automated Testing

Online Patching

Dramatically Reducing Patching Downtime

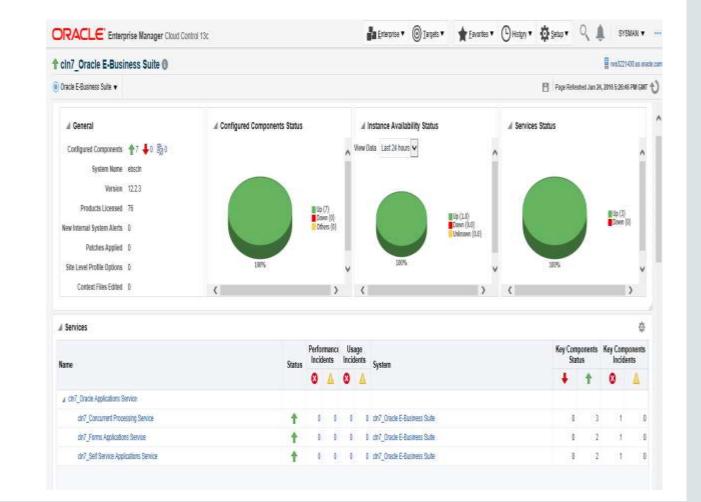
- Functionality leverages Oracle 11g R2 Edition-Based Redefinition features to support online patching
- Patches can be applied while the production system is fully operational
- Only a short downtime is required to complete patching process
- The amount of downtime required by any patch will be consistent



Application Management Suite: Key Capabilities

- Hybrid Cloud Management
 - Provisioning
 - Backup / Restore
 - Lift & Shift from on premises to cloud
- Monitoring

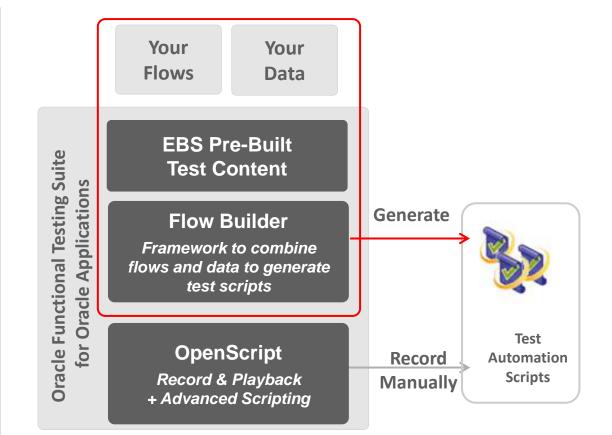
- Concurrent process, Users, Performance
- Compare Configurations
- Customization Management
 - Discover and view all EBS customizations
 - Validate, Package and Migrate customizations
- Patch Management
 - EBS and Tech Stack patch recommendations
 - Patch Promotion Policies for migration
 - Automated 12.2 online patching process



Automated Testing with Oracle Application Testing Suite Reduce Time and Effort with Automated Testing

- Use Flow Builder to Generate Test Scripts
- Start with EBS Pre-Built Test Content
 - 3600+ components and 230+ flows across EBS
- Create and Maintain Your Test Scripts
 - Add Your Flows & Data
 - Extend with More Components

EBS Quality Assurance Team Reduced Automation Time by 60%



Program Agenda

- 1 Strategy Overview
- **2** EBS Cloud Strategy
 - EBS on Oracle Cloud
 - SaaS on PaaS Applications for EBS
 - Coexistence with Cloud HCM, ERP, CX SaaS Applications
- 3 EBS Strategic Investments
- 4 Build Your EBS Roadmap
- 5 Customer Engagement

Oracle E-Business Suite Support Timelines

Customer Choice to Use 12.1 or 12.2



For more info, see Oracle Lifetime Support Policy: Oracle Applications



Leverage your Investments in EBS 12.1.3 Adopt EBS New Products, Information Discovery and Smartphone Apps

HCM - EBS Information Discovery:

- Oracle Human Resources Information Discovery
- Oracle iRecruitment Information Discovery
- Oracle Learning Management Information Discovery
- Oracle Incentive Compensation Information Discovery

Smartphone Applications:

- Mobile Timecards, Mobile Approval
- Mobile Self-Service HR
- Mobile Person Directory
- Mobile Learning

Financials - EBS Information Discovery:

- Oracle Financials Information Discovery
- Oracle Channel Revenue Information Discovery

Smartphone Applications:

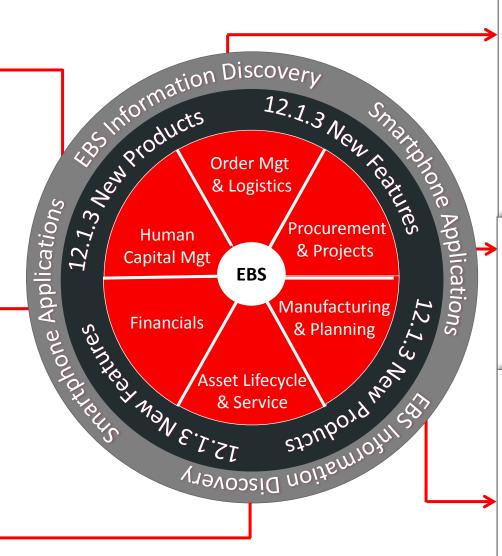
- Mobile Expenses
- Mobile Approval

ALM & Service - EBS Information Discovery:

- Oracle EAM Management Information Discovery
- Oracle Field Service Information Discovery
- Oracle TeleService Information Discovery
- Oracle Depot Repair Information Discovery
- Oracle CMRO Information Discovery

Smartphone Applications:

- Mobile Maintenance
- Mobile Field Service: Multi-Platform for iOS, Android, and Windows
- Mobile Service Manager



OM & Logistics - EBS Info Discovery & New Products:

- Oracle Contract Renewal Command Center
- Oracle Order Management Information Discovery
- Oracle iStore Information Discovery
- Oracle Installed Base Information Discovery
- Oracle Quoting Information Discovery
- Oracle Inventory Management Information Discovery
- Oracle Warehouse Management Information Discovery

Smartphone Applications:

- Mobile Sales Orders
- Mobile Product Information
- Mobile Inventory
- Mobile Supply Chain Apps (MSCA) for iOS and Android

Proc & Projects - EBS Info Discovery & New Products:

- Oracle Procurement Command Center
- Oracle Project Procurement
- Oracle Advanced Project Planning and Control
- Oracle iProcurement Information Discovery

Smartphone Applications:

- Mobile Procurement
- Mobile iProcurement
- Mobile Project Manager

Mfg - EBS Information Discovery & New Products:

- Oracle In-Memory Cost Management
- Oracle Outsourced Manufacturing
- Oracle Cost Management Information Discovery
- Oracle Discrete Manufacturing Information Discovery
- Oracle Process Manufacturing Information Discovery
- Oracle Quality Information Discovery

Smartphone Applications:

- Mobile Discrete Production Supervisor
- Mobile Process Production Supervisor
- Mobile Discrete Quality Manager
- Mobile Discrete Quality Manager
- Mobile Project Manufacturing

Leverage 12.2 New Features and 12.2 New Products

Reduce Customization and Improve Automation

HCM 12.2 New Features:

- Payroll Dashboard; What-If Payslip Modeling
- SSHR Transaction Dashboard
- OTL: Credit Overtime as Absence Accrual; Calendar UI
- Improved UIs: SSHR; Learning; Succession Planning

Financials 12.2 New Features:

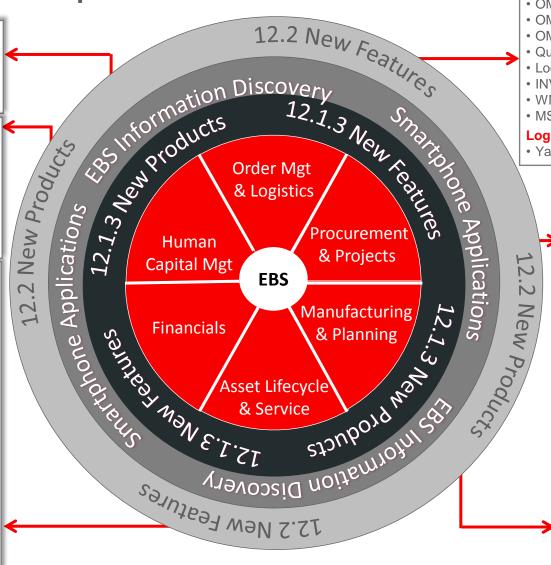
- GL: Journal Approvals with AME
- AP: Parallel Invoice Approvals, Workflow Transfer
- AR: Receipt Appl- Match Score and Knapsack Method
- AR: Manage Accounting Exceptions During Close
- Collections: Related Accounts; Actionable Work Items
- EB Tax: Transaction Tax Configuration Workbook
- CHRM: Volume Offer Enh, HTML UIs, Period Mgt

ALM 12.2 New Features:

- Linear Asset Support
- Map Visualization for Assets and Work
- Safety Management: Lockout, Tagout
- Calendar Based Preventative Maintenance Schedule
- Asset: Expanded HTML UIs

Service 12.2 New Features:

- Multiple Products on SR; Task Status by Task Type
- Execute Project Tasks using Field Service
- Service Request OU Security with MOAC
- Service: Inquira/Oracle Knowledge Integration
- Field Service: Auto Creation of OTL Timecards; High Volume Parts Ordering & Debriefing; Decentralized Sch
- Dispatch: HTML UI; GPS Emergency Scheduling
- Spares: HTML Planners Dashboard
- TeleService: Contact Center HTML UI
- Service Contracts: Configurability; HTML UI
- Depot : Warranty Mgt; Waste Mgt; Outsourced; eClaims
- CMRO: Warranty, Fleet Forecasting; Counter Entry



Order Mgt & Logistics 12.2 New Features:

- OM: Selling Subscriptions and Services; Recurring Billing
- OM: HTML UI, Credit Checks, Holds, Manual Line Splitting
- OM/CHRM: Enhanced Gross Margin Calculations
- Quoting: Validation Fwk; Approvals w/eSignatures
- Log/OM: Flexible Serial Tagging; Advanced Catch Weight
- INV: Material Classification; HTML Uis
- WMS: Inbound Task Mgt; Nested LPNs; Zone Picking
- MSCA: Single Sign-On Support; Personalization Enh

Logistics 12.2 New Product:

Yard Management – New Product

Procurement 12.2 New Features:

- iProcurement: Spot Buy; 1 Step Checkout
- iProc Info Disc: Preferred Items; Ranking; Ratings, Reviews & Feedback, Catalog Upload via OSN
- Sourcing: Initiatives, Mult Offers, Alternative Lines
- SLM: Automated Assessments, Dynamic Lists, ...
- Svc Proc: Std PO Complex Financing; Rate Cards
- Proc Contracts: Related Contracts; Cont Hierarchy
- CLM: Many enhancements

Projects 12.2 New Features:

- Labor Costing with Projects and Payroll
- Federal Contract Billing
- Schedule of Values
- Project Cost Breakdown Structure
- PJC: Accounting Adjustment Options
- PJB: Inv Consolidations, Exp Bill Group, Rev Holds
- PJT: Budgetary Controls on Financial Plans; Enh UI
- Grants: Auto Recalc Burden; Award Personnel API

Manufacturing 12.2 New Features:

- Just-In-Time Manufacturing (E-Kanban)
- Project Mfg: Landed Cost Mgt Support
- Process Mfg: Outside Processing, Batch Hold Mgt, Yield Mgt
- MES: Component Availability Mgt: Day 0; HMTL UI
- MES: Serialized Mfg: Express Transact, Auto-Dekit

Program Agenda

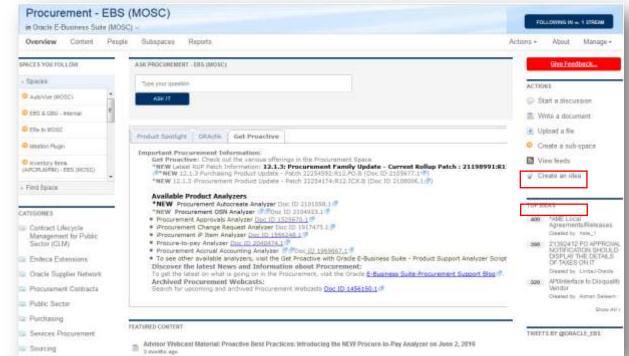
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EBS Enhancement Requests in EBS Support Communities Leverage Social Enhancement Process; Established in Collaboration with OAUG

- Increased Visibility and Influence on ERs
 - Submit enhancement requests directly
 - View requests from others
 - Collaborate with other customers and Oracle to discuss alternatives and proposed designs
 - Vote on requests to influence delivery
- Progress since Established in 2014
 - 27 EBS Communities with Ideation
 - 13 EBS Communities capturing ERs for Mobile Applications
 - More than 3300 ERs Created, On Avg ~4 ERs/day in EBS
 - Over 10k votes cast

ORACLE

- Over 40k users exposed to the ER information
- Working to add more product areas for ER capture



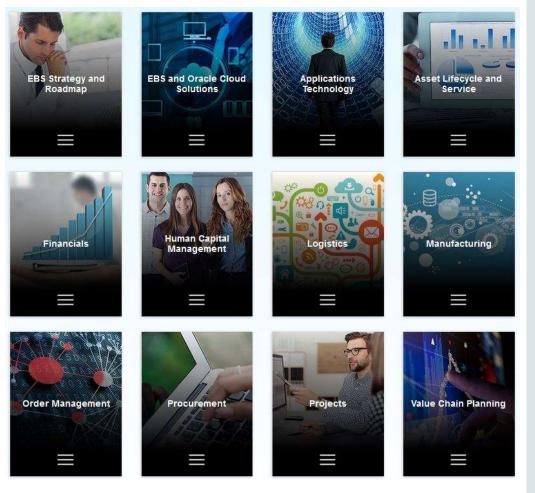
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Integrated Cloud Applications & Platform Services

